

LAST WEEK'S
AVERAGE DAILY SALE
467,000
No 63,024

Thatcher lets £ rise towards two dollars

Sterling up as Lawson policy is overruled

By David Smith, Economics Correspondent

The Prime Minister has overruled the Chancellor and forced a change in the policy of holding the pound down against the European currencies.

Mrs Thatcher yesterday gave a further upward boost to sterling by ruling out interest rate cuts or heavy foreign exchange intervention to restrain it.

Dealers expect the pound to push higher, buoyed by Britain's high interest rates and the healthy state of public finances, and a two-dollar pound is now seen as a strong possibility.

"Investors are putting their money into the only major country running a budget

surplus," said Mr David Morrison, international economist at Goldman Sachs, the investment bank. "It sounds as if the Prime Minister wants a strong exchange rate. We are back on track for a \$1.90 to \$2 pound."

The pound rose by 2.45 cents to \$1.8415 yesterday, adding to its 4.25 cent rise on Monday. Against the mark, sterling rose by 2.5 pence to DM3.0695, well above the old unofficial DM3 ceiling which cracked on Monday. The sterling index rose by 0.8 points to 77.0.

But sterling's rise, and possible adverse consequences for export industries has killed off the pre-Budget rally in share prices. The FT-SE 100 index fell by 3.2 points to 1,815.0 yesterday.

Mrs Thatcher, asked about the pound's rise during Question Time by the Labour leader, Mr Neil Kinnock, said: "The only way to deal with that is either to have excessive intervention which would lead to inflation and this is not part of our policy. Or, in fact, to deal with the matter by interest rates, which would not be in the interests of inflation at the present time."

Her comments snuffed out immediate hopes of lower base rates in the City, and provided dealers with a further reason for putting their funds into sterling, with Britain's interest rates well above those of the other leading economies. The pound jumped by one cent and two pence immediately after she sat down.

But her choice of words "at the present time" fuelled speculation among Conservative backbenchers that a cut could be on the cards at least after the Budget next week.

Mr Kinnock had said: "We have record trade deficits and our balance of payments continues to deteriorate. In these circumstances, are you content to see the pound continuing to rise against the Deutschmark and the dollar?"

The Treasury refused to accept that the Prime Minister's comments in the House of Commons signalled a shift in policy. They stressed that her statement on interest rates 'did not rule out a reduction in response to changed circumstances and, in particular, to a further strong rise in the pound.

"If monetary conditions tightened to a degree we considered excessive, we would have to consider cuts in interest rates," a senior official said. "We are certainly not going to let the exchange rate rip."

Officials at the Treasury also said that the Bank of England's intervention in the foreign exchange markets last year, which produced a \$20

billion rise in Britain's foreign exchange reserves, was not excessive but was "prudent market management".

It is accepted, however, that there are important differences in philosophy between the Prime Minister and the Chancellor on the exchange rate. The Chancellor has favoured early full membership of the European Monetary System and has seen the policy of the past year as "shadowing" the EMS.

Mrs Thatcher is opposed to EMS entry, and is much more inclined towards sterling floating freely rather than tightly managed exchange rates.

Her comments added to the confusion in the City over Monday's shift in policy, and the removal of the unofficial DM3 ceiling for the pound which had been operated for 12 months.

"It seems like the whole basis of policy for the past year and the run-up to what will be a well-received Budget has gone out of the window," said Dr Gerard Lyons, economist at SBCI-Savory Mills.

Mr Keith Skeoch, economist at Jams Capel, the broker, who also expects sterling to rise to the \$2 level, said: "The pound will be driven up to a level where Britain is uncompetitive against the European currencies."

"We have seen a significant change of policy," said Mr David Simmonds, foreign exchange adviser at Midland Bank. "The next resistance point for the pound will be at DM3.10."

The pound's sharp rise has come as a shock to industry, which had applauded the Chancellor's policy of holding the pound steady against the mark.

"Business is now concerned because there is uncertainty about what the Government's monetary and exchange-rate policy is," said Mr John Caff, economics director of the Confederation of British Industry.

"If it remains at this higher rate, it will be more difficult to sell into Europe and it will be easier for people to sell into this market," he added. "This is just what you don't want at a time when you are trying to interest people in 1992 and the Single European Market."

Chemicals and steel, electrical and electronic goods and vehicles are key industries where sales and profits prospects for British companies could be hit by sterling's strength against the mark.

ICI confirmed that the rise of sterling against the mark could affect profit margins on much of the £2 billion of chemicals, paints and other products it sells to continental Europe where the three big West German chemical groups are competitors.

Railwaymen to strike over health service

By John Spicer, Employment Affairs Correspondent

Train drivers based at King's Cross station in London plan to strike for 24 hours from midnight on Sunday in support of the National Health Service.

British Rail says they will be sacked or it will take legal action against them.

The drivers, all members of the Associated Society of Locomotive Engineers and Firemen (Aslef), passed a resolution to take action in

protest at "the continued rundown of the NHS and to support hospital workers taking action".

The branch is to ask members of the National Union of Railwaymen who work at the terminus to join the strike.

BR countered that any such unofficial action would be a breach of their contracts of employment. If the 24-hour strike went ahead, it would sue for compensation.

Super Tuesday runners cast off Southern garb

From Frank Johnson Washington

Voting on "Super Tuesday" yesterday ended weeks of which the rest of America was forced to think about the South as a geographical entity more often than at any time since the last shots of the Civil War (1865) or to give the primary its full historical significance, the opening shots of *Gone With The Wind* (1939).

Magnificent black choirs, comprised of huge ladies, hymned the arrivals of the Rev Jesse Jackson (Democrat). As he spoke, Mr Jackson's crowds wept and cried "Amen", no matter how secular the subject — the need to curb the federal deficit being transformed into a fit subject for religious ecstasy under the power of his impassioned oratory.

Mr Pat Robertson (Republican) assured his audiences: "Mah daddy was a Southern Senator." Senator Albert Gore (Democrat) also had a "daddy" who was a Southern Senator, and ran a campaign which seemed to be based solely on the additional information that Gore, jun., was also one too.

Vice-President George Bush, faced with the problem of his having been

Reluctant Hollywood 8
born in New England, emphasized that from his days as a Texas congressman he had a home in Houston. It is a suite in the Houstonian Hotel, actually. But he made it sound for all the world like one of the last manned outposts from Texas's war with Mexico.

Political tension grows over Gibraltar killings



A bomb disposal expert with his sniffer dog searches a dustbin along the route taken by the Royal Anglian Regiment, which mounted the Ceremonial Guard yesterday in Gibraltar.

Explosives in third IRA car found in Spain

By Tony Dave and Michael Evans, Richard Ford in Belfast, and Dominique Searle and Richard Wigg

A frantic search for the third, potentially lethal, car used by the IRA terrorists shot dead in Gibraltar on Sunday ended in the Spanish resort of Marbella last night, it was reported in Madrid.

Spanish national radio said the car had been found in the resort and that it contained explosives and a stopwatch timed for 11 a.m. — the time a Royal Anglian Regiment parade in Gibraltar was due to start. It went ahead yesterday without incident.

But there was increasing political and diplomatic tension in the wake of the shootings. While politicians in Westminster, Belfast and Dublin have been quick to acknowledge that the IRA was planning a devastating attack, many have expressed concern at the way the terrorists were shot.

And in Gibraltar, demands were growing for a public inquiry into Sunday's shooting of the three unarmed terrorists and the coroner, Mr Felix Pizzarello, promised a full inquest into the deaths.

He has also released the bodies of the three terrorists, Mairead Farrell, Daniel McCann and Sean Savage. They could be flown home today, creating fears among the British and Irish authorities that their arrival and subsequent funeral will lead to a huge demonstration of support for the IRA.

from the British authorities about all aspects of the three fatal shootings.

In London, Dr David Owen, leader of the Social Democratic Party, urged Mrs Thatcher to hold an inquiry, and said: "People cannot be given a licence to kill."

Police in Spain and on the Rock, aided by British security officials, were continuing to search for further terrorists.

The British and Irish authorities feared a backlash because of the many unanswered questions surrounding Sunday's events.

The Spanish police said that they were hunting for a fourth and possibly fifth terrorist involved with the three who died, as well as Spanish sympathizers who may have helped them. But sources in Belfast ruled out the suggested involvement of Evelyn Glenhones, who is wanted in connection with several IRA bombings.

The IRA has claimed that its active service unit had been supplied with 140lb of Semtex explosive.

Whitehall sources defended the shootings, saying the operation had been "very tightly controlled" and that it had been necessary to shoot the terrorists because of fears that they were holding automatic detonating devices which could have triggered a bomb.

More details emerged yesterday of the different agencies involved in what sources described as "a highly co-ordinated operation". Apart from the SAS and the Royal Ulster Constabulary's E4A undercover unit, which trailed the three terrorists on their flight to southern Spain, intelligence was supplied by

The Irish Government, in its first public response, said it was "gravely perturbed that three unarmed Irish people should have been shot dead in Gibraltar on Sunday when it appears from reports that they could have been arrested by the security forces involved".

The statement added that Dublin was seeking full details

Continued on page 22, col 2

Firms in price-fixing cartels face huge fines

By Robin Oakley, Political Editor

Firms involved in price-fixing cartels could be fined millions of pounds under proposals for a drastic revision of the law on restrictive trade practices.

The plans, revealed by the Government yesterday, include a provision for companies participating in such cartels to be fined up to 10 per cent of their turnover.

Under the proposals competition would be brought into every sector of business life. In a politically risky move which could cause an adverse reaction among traditional Conservative supporters, the new rules will embrace middle class professions such as the law, accountancy and architecture. Manufacturers, retailers and estate agents will also be covered.

The new law will not just apply to rigid price-fixing deals. It would apply also to informal arrangements "including those which are oral or just tacitly understood".

A new competition authority, to be based on the existing Office of Fair Trade

ing, will be given sweeping powers to search and enter, premises and seize documents to investigate possible restrictive trade practices.

Cartel penalties 23

In a move which could open the way to massive lawsuits against price-fixing firms, the Government will encourage those who suffer by such deals to seek compensation in the courts as an additional punishment. It is also thinking of backing American-style "class actions" which would allow all the customers of a price-fixing firm to act together in court to seek reparation.

A Green Paper published yesterday, the *Review of Restrictive Trade Practices Policy*, says: "The Government want to encourage private actions in this area of the law."

Ministers confirmed yesterday that any exemplary damages awarded would be in addition to fines imposed if the competition authority

found a company guilty of conducting anti-competitive practices.

The proposals for reforming the 30-year-old law on restrictive practices were introduced yesterday by Lord Young of Graffham, who practised as a solicitor, and Mr Francis Maude, Minister for Corporate Affairs at the Department of Trade and Industry, a barrister. Consultation will continue until September and legislation is planned for the 1989-90 session of Parliament.

Under the Restrictive Trade Practices Act, 1976, agreements on medical, legal, dental, ophthalmic and veterinary services are excluded. So are agreements among architects, accountants, patent agents, surveyors, engineers and many other professions. They could still win exemption under the proposed law but the Green Paper makes it clear that professions exempted at present will not be excluded automatically. They will have to prove their case to win exemption under the new law.

Seized Briton free and well

From Juan Carlos Gumacio, west Beirut

Mr Peter Coleridge, the British relief worker seized by radical Palestinian guerrillas in southern Lebanon last week, was freed unharmed yesterday, saying he committed a big mistake by taking photographs of a Palestinian refugee camp frequently targeted by the Israeli Air Force.

"I respect what was done to us for good reason and I respect the way we were created," the 44-year-old Oxford area co-ordinator told reporters at the home of Mr Mustapha Saad, the leader of Sidon's most powerful militia, who successfully mediated on his behalf and that of Mr Omar Traboulsi, a Syrian nationalist who heads Oxfam's Beirut office.

Mr Coleridge looked fit and in good spirits as he answered questions in fluent Arabic, but



Mr Peter Coleridge: He was well treated by captors. he gave only the basic details of his ordeal. He said he did not know who held him and his colleague for six days and described his experience as a "detention", not a kidnapping.

There was little doubt that Mr Coleridge and Mr Traboulsi had been taken by guerrillas of the Fatah-Revolutionary Council of the Palestinian radical leader Abu Nidal.

At the same news conference Mr Walid Khaled, the spokesman of the Abu Nidal group, explained that the pair had been held "for questioning as a precautionary measure after taking pictures in military zones of the Palestinian refugee camp of Ein el-Helweh without obtaining a permission. We informed Mustapha Saad upon their detention that they were being interrogated."

He added: "We practised our natural right in preserving the safety and security of our

Continued on Page 22, col 2

Whitehall anger on Panama raid

By Ronald Faux

The Panamanian "border" in London was restored yesterday when a new door replaced that destroyed during the raid on Monday on the consulate-general in Tudor Street, but diplomatic relations between Whitehall and Panama remained in a damaged state.

Señor Guillermo Vega, the Panamanian Ambassador, was believed last night to be under threat of expulsion because of the incident.

The Foreign Secretary, Sir Geoffrey Howe, summoned

Señor Vega to explain.

Seven men wearing combat jackets, who drove a Land-Rover through the door on Monday evening, were held yesterday at Snow Hill Police Station. They were arrested under Section 2 of the Public Order Act and accused of violent disorder outside the building.

The Consul General, Señor Eduardo Arango, arrived yesterday to reclaim his consulate but was turned away.

Panic in Panama, page 9

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£104,000

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● The £24,800 daily prize was shared between six winners yesterday, leaving £104,000 still to be won in the Accumulator fund today. Portfolio offers two chances: the daily prize or — if your number is higher than the daily total — the contents of the Accumulator fund. Yesterday's winners, page 3. Portfolio list, page 26

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Life for executive who pushed wife off cliff to wed Filipino

By Kerry Gill

William Crowe, who pushed his wife to her death from a Scottish cliff top, was yesterday jailed for life after being found guilty of murder.

He had forced his wife, Mona, to whom he had been married for 33 years, over cliffs near Arbroath in September 1985 so that he would be free to marry a Filipino woman he had not met.

Crowe, aged 58, a former marketing manager, of Strathgry, Dundee, was found guilty of murder by a majority after the week-long trial before Lord Milligan at the High Court in Stonehaven, Grampian. The jury took less than two hours to reach its verdict.

Crowe had denied murder. The court was told that he had begun writing to June Casayuran from Manila in the Philippines, whom he contacted through an agency based in Blackpool. Crowe wrote to her that he was a widower and that his wife had died from breast cancer.

Crowe appeared outwardly to be the epitome of middle-class success.

A reserved, almost austere man, he had risen from the shop floor to own a luxurious bungalow outside Dundee, enjoy foreign holidays with his family and hold managerial positions with local companies.

His wife's death at the foot of the 100ft cliff, at a place known as "the Marneers",

appeared at first to have been a tragic accident.

The truth emerged only two years later. Crowe had written to the Orient Express agency in Lancashire, several months before the death of his wife, stating that he was a widower and was looking for a Filipino wife.

By June 1986 Crowe had met, wooed and married Miss Casayuran at the Trinity Church, Dundee. However the marriage was destined to fail.

Crowe became concerned at his new wife's obvious desire for the high-spending life of western Europe. His first shock came when the telephone bill arrived, for £1,000. She had spent much of her time telephoning relatives in the Philippines.

Meanwhile neighbours told her that Crowe's first wife had not died from breast cancer but had fallen from cliffs.

She was able to deduce that Crowe had first written to her three months before his wife's death.

Then she discovered that Crowe had been in touch with an organization known as the Filipino Bridal Agency seeking a replacement wife.

In October 1986 she left Crowe and later divorced him.

Crowe soon secured another, third wife, Emelita Santos, aged 26, a Manila social worker, known to him as Emy. The couple met in Dundee when she was visiting

a friend. They were married in Dundee register office in 1987.

Emelita said that she did not believe the story of Crowe's first wife's death.

"Her death destroyed him. Sometimes I would ask him what their marriage was like and he would choke on his tears."

"He told me she had fallen to her death from the cliffs, but he would never talk about the circumstances. I never pressed him," she said.

Crowe, a member of the Communist Party, later took to the church and the couple began worshipping regularly at an organization known as the Charismatic Fellowship in Perth Road, Dundee.

Last November, Emy returned to the Philippines for a holiday with her family. While there, she received a telephone call from her husband's son, William, telling her that Crowe had been arrested for murder.

Detectives searched Crowe's house after immigration officials had questioned his second wife, June.

Letters found in the house indicated that he had written to June claiming he was a widower months before his wife's death.

Photographs of Crowe, sent to June, showed him posing in places near Dundee. Police calculated that they were taken in the early summer of 1985, because of the lack of foliage on the trees.

Palace honour for ferry heroes



Lieutenant-Commanders Guido Couwenbergh and Alfons Daems (top); Mr Andrew Parker with his wife, Eleanor, and daughter, Janice (above); and (right), Mrs Lynda Skipper with the George Medal awarded posthumously to her husband.

By Howard Foster

Heroes and heroines of the Zeebrugge ferry disaster received their bravery awards yesterday from the Queen at Buckingham Palace. Lieutenant-Commander Guido Couwenbergh, the first Belgian navy diver on the scene, received the Queen's Gallantry Medal for his part in pulling 59 passengers from the flooded sea-deck.

Lieutenant-Commander Alfons Daems, the chief navy diver, also received the QGM.

Mr Stephen Homewood, aged 34, assistant purser of the ferry, one of 27 men and women receiving awards, said: "This honour is for the people who can't be here today".

Mr Andrew Parker, the 6ft 3in bank

official from Herne Hill, south London, who acted as a human bridge over which passengers scrambled to safety, was presented with the George Medal. Mrs Lynda Skipper, the widow of Michael Skipper, aged 30, head waiter in the Herald, who died helping others to safety, received her husband's posthumous George Medal at a private investiture in the blue drawing room.

Another winning couple, Mr James Stewart and his wife, Joan, will be using their money for a less distant holiday and are hoping to visit a sick relative in Ulster. "It was a very pleasant surprise," Mr Stewart, a retired furniture buyer, of Ballicore, Edinburg, said.

The other winners were Mr P D Bulpitt, of Carroll Close, Branksome, Poole, Dorset; Miss E Porter, of Longfield Gardens, Tring, Hertfordshire; Mr N Wills, of Newtow Side, Cambridge Park, Twickenham, west London; and Mr Tony Nugent, of Woodside, Wimbledon, south London.

Prize stirs Greek memories

A former sub-postmaster who has longed to return to Greece since he fought on the border with Albania during the Second World War is among six people who share yesterday's Times Portfolio Gold competition prize of £4,000. Each wins £666.66.

Mr Lawrence McCullum, of Chilworth, Guildford, Surrey, will be using his winnings to pay for a holiday for himself and his wife, Joan, in Greece.

"I have always wanted to see Athens, particularly the Acropolis, and this will come in very useful towards paying for it," he said.

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Butterfly axe

Five acres of trees on the National Trust's Sherborne Estate in the Cotswolds are to be thinned to protect a group of rare caterpillars which dislike shade.

Long arm ...

Two handcuffed prisoners made a dash for freedom from Luton Magistrates' Court yesterday morning, only for one to go one side of a lamp post and the other the other. They crashed together, leaving one with chest injuries and the other with a dislocated wrist.

Aids in Europe

Virus likely to infect 10m by 1991

By Thomson Prentice, Science Correspondent

Up to 10 million people across Europe will be infected with the Aids virus by 1991 with 100,000 of them suffering from the disease, according to new estimates by World Health Organization researchers.

The cost of caring for patients and preventing further spread of the epidemic will then cost European countries a total of about £3 billion a year, the experts predict.

Separate research shows that in Britain, there will be rapid increases in the number of children with Aids who were infected by their mothers, while the number of cases of the disease among heterosexuals will grow slowly, doubling every 12 months or so.

Their predictions were published yesterday at the opening in London of a three-day international conference on the disease attended by more than 1,000 specialists.

More than 250 British children are known to be infected with the Aids virus, most of them because their mothers were drug abusers who used contaminated needles. About 20 of these children have developed Aids and about half of them have died.

According to a study carried out at the Government's Communicable Disease Sur-

The HIV virus is likely to be more prevalent in British prisons than officially acknowledged, according to an Aids expert who gave a lecture in London yesterday (Peter Evans writes).

Dr Timothy Harding, principal medical officer at Geneva prison and reader in legal medicine at Geneva University, said more than 10 per cent of the prisoners in western Europe may be HIV carriers.

But the Prison Department told *The Times* that since late 1984 and early 1985 in England and Wales a total of 164 cases of HIV positive had been identified and 51 of them were still in prison. One prisoner developed Aids and died in an outside hospital in 1985.

Dr Harding said that the "extremely low" figure reported from England and Wales was surprising in view of the known high level of drug

dependent prisoners in English prisons, but might well reflect a low level of screening.

The Prison Department said that doctors were not empowered to take blood from a patient without his or her consent. Inmates were questioned to see if they had been at risk.

A spokesman agreed that the Department therefore did not know exactly how many inmates were HIV positive.

Dr Harding called for the implementation of measures proposed by the World Health Organization. One was that prisoners with Aids should be considered for compassionate early release to die in dignity and freedom.

Dr Harding was addressing a seminar on health issues in prison, convened by the National Association for the Care and Resettlement of Offenders.

Another CDS report published at the conference suggests that the rate of increase of Aids among homosexual and bisexual men will begin to slow down from 1990 onwards with a slow increase in the number of heterosexual cases and a rapid surge of Aids among drug injectors.

The conference was opened yesterday by Mr Antony Newton, the Minister for Health, who defended the Government's Aids publicity campaign.

"Although research has shown widespread public support for our campaign, the approach of targeting the general population has been criticized in some quarters for being both unnecessary and alarmist," he said.

"It is certainly true that so far, unlike the position in some other countries, we are aware of relatively few cases of infection acquired as a result of heterosexual activity. Nevertheless I believe it is right in the UK to warn the general public."

He said that the spread of infection in the general population was limited.

● The latest Aids figures for Scotland, released by the Scottish Home and Health Department, show that to the end of February there were 47 cases, of whom 23 had died.

Sufferers included 31 homosexual or bisexual males and three intravenous drug users. One was presumed to have contracted Aids through heterosexual activity abroad and the remainder were the recipients of infected blood or blood products.

Voucher plea for social care

By Jill Sherman, Social Services Correspondent

People with special needs should be given vouchers to buy community care, according to a government-commissioned report, published today.

The report, from an independent committee chaired by Lady Wagner, suggests that people needing residential care, domiciliary help or social services support should be able to buy in appropriate services.

They would be issued with a community care allowance or a voucher, equivalent to the cost of certain services, which they could either spend directly or exchange for local authority, voluntary or private services.

Alternatively, they could bank the sum with the area social services office where a nominated social worker

would assemble a package of care services.

The Wagner committee was commissioned by the Department of Health and Social Security in 1985 to review the role of residential care.

The report, which has taken more than two years to complete, concludes that people must be given more choice over the care they receive and services should be monitored.

"At the moment you get either porridge or no porridge," Lady Wagner, a former chairman of Dr Barnardo's, said yesterday. "People ought to have far more choice. Residential care must be seen as a positive choice for people to make. We must get rid of the stigma and fear now attached to it."

The report says that local

authorities should do all they can to allow people to stay in their own homes and those who do go into residential homes should be allowed a trial period.

It is likely that the voucher system will be compatible with a report on community care from the Prime Minister's adviser on health, Sir Roy Griffiths, due to be published next week.

The Griffiths report will argue that local authorities should have the main responsibility for providing community care and that they should have the powers to buy in packages of care from other sectors.

Residential Care: A Positive Choice (Stationery Office: £5.50). *Residential Care: The Research Reviewed* (Stationery Office: £9).

Constable put crimes on his own computer

A special constable who stored details of his work on his personal computer at home will be prosecuted by the Government's Data Protection Service.

Officers from the Registrar's enforcement branch raided the man's home in Burton upon Trent, Staffordshire, after a judge granted them their first warrant.

The Data Protection Service began operation last year under new legislation giving the public access to personal information stored on computer.

The officer was reported by one of his own colleagues after it was discovered he was entering details of car numbers and events he felt were suspicious.



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Racehorse trainer 'swindled owner'

By Ian Smith

The Jordanian owner of a champion racehorse was systematically swindled out of racing expenses by a trainer before the gelding fell during a televised hurdle meeting and had to be destroyed, a crown court jury was told yesterday.

Mr John Kay, QC, for the prosecution, said that Mr Roger Fisher had capitalized on the owner's lengthy absences abroad, his preoccupation with complex business matters and English language difficulties to charge grossly inflated bills for training and upkeep.

Mr Kay told Preston Crown Court, Lancashire, that the racehorse, Ekbalco, rose to prominence during the four years he was stabled at Great Head House, at Bardsea, near Ulverston, Cumbria.

He said Ekbalco had finished second in his second race in late 1979 and won for the first time in February 1980 at Bangor, north Wales. In the next four seasons, he won 11 times.

However, the horse had met a sudden and tragic end while running in the Fighting Fifth Hurdle at Newcastle in November 1983, Mr Kay said.

Mr Fisher, aged 45, has pleaded not guilty to three charges of obtaining property by deception, two of attempted deception, two offences of theft and one of forgery involving a total of £49,200.

Mr Kay said all the offences involved continued overcharging for training, veterinary, stabling and travel costs. The Crown alleged the scale and frequency of the overcharging made clear it was caused by deliberate dishonesty.

The court was told that Mr Fisher had purchased the racehorse, then an unbroken three-year-old, at Doncaster for £10,000 after a business meeting with Mr Tawfiq Shakir Fakhouri.

Mr Kay said that possibly because of language difficulties, Mr Fakhouri thought he was the sole owner. However, he had agreed to share equally any

prizemoney with Mr Fisher in return for half-price training and stabling costs.

He said Mr Fisher had insisted that he had been given joint ownership of Ekbalco. In February 1982, he sold his share in the horse for £30,000.

On one occasion, Mr Fakhouri was charged for steroid injections which could not have been given because it was the racing season.

Mr Kay said that Mr Mohammed Saifi, who took charge of Mr Fakhouri's British affairs in August 1982, quickly found he was being charged full training costs and was being asked to pay for work which was not carried out.

He said Ekbalco was insured for £60,000. After his death, an insurance company sent a cheque for £30,000 to Mr Fisher which should have been forwarded to Mr Fakhouri. Instead, the trainer had forged the owner's signature, paid the money to his own bank account and sent a cheque to Jordan for £25,820. The case continues today.

March 8 1988

PARLIAMENT

Kinnock attacks Thatcher over rise in the pound

The continuing rise in the value of the pound against other currencies led to sharp exchanges between Mr Neil Kinnock and the Prime Minister.

Mrs Thatcher maintained at question time that getting and keeping inflation down was the first priority of Government policy.

Mr Kinnock said that there was a record trade deficit and the balance of payments continued to deteriorate. In those circumstances was the Prime Minister content to see the pound continuing to rise against the Deutsche Mark and the dollar?

Mrs Thatcher said that the only way to deal with that was either to have excessive intervention — which would lead to inflation and that was not the Government policy, which was aimed at getting inflation down — or to deal with the matter by interest rates, and that was not in the interest of inflation at the present time.

Mr Kinnock said so she is saying that it does not matter how high the pound goes?

Mrs Thatcher said that getting and keeping inflation down was the most important thing of all. He is aware that the

PRIME MINISTER

Government believes last month's figures were a freak.

At the same time as last month's figures were announced there was a reduction in the deficit of the December figures.

There has also been a reduction in the current account deficit for 1987.

Mr Kinnock said that the United Kingdom had the highest real interest rates in the industrialized world, a balance of trade deficit, the balance of payments was continuing to deteriorate, there was the lowest level of personal savings and the highest level of personal debt.

"How long does she think that condition can continue?"

Mrs Thatcher said that if he looked at the figures he would see that the balance of payments deficit was very small compared with those of the Labour Government — (Conservative cheers and Labour interruptions) — very small indeed. Last year it had been £2.5 billion, which was precisely what the Chancellor had forecast in the Budget and he had been the one forecaster who had been spot on.

● The lessons of the success of targeting money specifically on reducing hospital waiting lists are being learnt, Mrs Thatcher said during question time.

Sir John Farr (Harborough, C) asked: Can the Prime Minister explain why we are spending so much on the National Health Service but there are so many complaints? Can she reiterate that the NHS is safe in her hands (laughter)?

Mrs Thatcher: I recollect very well Labour Party budget days and their control and management of economic policy leading to the slashing of hospital capital expenditure and cuts in pay for doctors and nurses.

Mr Robert McCrindle (Barnet, C) asked: Will she reflect on the fact that by targeting a relatively small amount of money to the reduction of waiting lists, there has been considerable success.

If further amounts were invested, targeted directly on acute services, it might, for a small additional outlay, provide disproportionate benefits.

Mrs Thatcher: I am very much aware of what he says, that money, instead of going generally, was targeted to getting waiting lists down, and we still learn the lessons.



Tory protest over 'gay' videos

Some teachers of infant children in Harrogate, Leeds, were reported to be misusing Home Office funds to produce videos promoting terrorism in South Africa and homosexuality. Dame Jill Knight (Birmingham, Edgheaston, C) (above) told the Prime Minister during question time. This came after earlier reports, she said, that Harrogate council was funding a bookshop which was selling anarchist literature (Labour laughter). A Labour MP, The Guardian.

Dame Jill: Does the Prime Minister feel that this is a right and proper use of taxpayers' and ratepayers' money?

Mrs Thatcher said that the matter of the bookshop had been raised in the House last week, and that the point about the use of Home Office grants referred to section 11 grants to help children from ethnic minority communities to achieve their full educational potential.

"The Home Office is investigating

allegations that the grant is being used for other purposes. If that is the case, it may be withdrawn. The Department of Education and Science is also looking at the possibility that Harrogate may have contravened their statutory duty to forbid the promotion of partisan political views and to ensure that political issues are presented in a balanced way.

"They are looking at the matter with a view to taking action."

Committee of Privileges

Forgiving member overlooks insult

A Labour MP's motion to refer an article in *The Guardian* to the Committee of Privileges was withdrawn by its mover after he had admitted being of a forgiving nature.

The article complained of was the newspaper's parliamentary sketch of March 2.

Mr Tony Banks (Newham North West, Lab), moving the motion, said that by nature he was not a winger. He was prepared to hand it out and to accept it. But there were clear limits and the article by Andrew Rawnsley on March 2 grossly exceeded those limits.

It was gratuitously offensive

to named MPs and slandered most of the others on the Labour side. His complaint had been that, in the debate on unemployment benefits on March 1, only a handful of Labour MPs were in the chamber (Conservative MPs: it is true).

Mr Rawnsley had failed to mention that there were even fewer Tory MPs present (Labour laughter).

On the day in question Labour and Conservative MPs had been in committees or at a lobby of Parliament. In the circumstances, it was an insult for Mr Rawnsley to state that drink,

laziness and incompetence were the reasons for the absence of MPs from the chamber. When he realized how foolish he had been, he said that it was all meant to be light-hearted, but that merely added insult to injury.

Mr Ian Gow (Eastbourne, C) said that on June 19, 1984, Mr Banks had opposed a similar motion and told the House that it was "an unparalleled waste of parliamentary time" (loud Conservative laughter).

Mr David Steel, joint leader of the SDLP, said that *The Guardian* had apologized twice

and that that ought to be the end of the matter.

Mr Eric Heffer (Liverpool, Walton, Lab) said that, while understanding the anger Mr Banks had felt about the allegations, there had been an apology and it should be accepted.

"There was a man who used to write here, Mr Frank Johnson. He pilloried me regularly but in a way that I used to read with laughter about. I hope that those who now sketch write would follow the example of Mr Frank Johnson and do it that way, which is not harmful or nasty, but something we can fully appreciate."

Referendum Bill is introduced

Mrs Margaret Ewing (Moray, SNP) was given leave under the 10-minute rule procedure to introduce a Bill to allow a referendum in Scotland to establish the level of demand for constitutional change.

She said that 76 per cent of those who voted in Scotland in the 1979 general election had supported parties campaigning for the return of decision-making to the Parliament that was closed in 1979.

Every opinion poll showed

more than 70 per cent support for constitutional change and most Scottish MPs consistently voted for decentralization.

Yet the Government refused to accept any of that as evidence of Scotland's aspirations. "We therefore see our efforts to respond to democratic demands for change thwarted by a Government which turns its back on existing evidence."

The Bill, the Scottish Constitution (Referendum) Bill, was read a first time.

Education Reform Bill

Book details grassroots opposition

By Nicholas Wood, Political Correspondent

Mr Kenneth Baker, Secretary of State for Education and Science, has been "caught out" by a new book detailing the extent of the grassroots opposition to his Education Reform Bill, it was claimed yesterday.

The change came from Mr Jack Straw, Labour's chief education spokesman, as a Westminster press conference to launch *Take Care, Mr Baker!* by Mr Julian Haviland, the former political editor of *The Times*.

The 100,000-word book is a distillation of the hitherto unpublished 18,000 responses to the 12 consultation papers is-

sued by the Secretary of State last summer before publishing his Bill, which yesterday completed its Commons committee stages largely intact.

There is wide general approval for certain proposals, such as the national curriculum and financial delegation to school governors, but that does not extend to the details of their implementation. Other aspects, such as opting out, are attacked from all sides.

Mr Straw said that it was to Mr Baker's shame that he had not published the responses from groups representing teach-

ers, governors, local councillors and parents.

But, he said, the Secretary of State had effectively admitted in committee yesterday that he had turned consultation into a "show" by ignoring the many critical replies. As a result, he had had to undergo "on-the-job learning", rewriting major parts of the legislation and turning its timetable upside down.

Mr Haviland said that his book, compiled from millions of words deposited in the Commons library, demonstrated that anxiety about the Bill ranged

right across the political spectrum.

In his preface, Mr Haviland writes: "If this book seems overwhelmingly critical, it accurately reflects the weight of the advice offered. Naturally, even the Government's supporters felt it their duty to point to what they considered mistaken..."

"The prevalent tone of voice indicates a bewilderment, by no means confined to Mr Baker's opponents, that so much of the detail of what is proposed appears to have been given so little serious thought."

Leader willing to take a few more risks

Mr David Steel is facing the most difficult decision of his career. Now that the Social and Liberal Democrats have brought forward the election of their first leader from October to July he has to make up his mind whether to stand.

In many respects he would be the natural choice. More than anybody else, he is the person who has brought the new party into being. This has been the culmination of a dozen stormy years leading the Liberals, the realization of what has always been his deliberate strategy.

Despite the stumbles along the way, especially the failure to bring the Owenites with him, this has still been a more notable achievement than it is now fashionable to acknowledge. He retains his skill in presentation and an extraordinary resilience. Although he was much to blame for the fiasco of the policy statement in January, he none the less demonstrated an impressive capacity for leadership in the crisis.

What then could be more appropriate than to ask the engineer of the new vehicle to be



Geoffrey Smith

the first to take it on to the road?

The case for his doing so would be two conditions were met. He would need to have a real appetite for the job and to appreciate that the task of leading the new party would be quite different from leading the Liberals.

When I first suggested these as essential requirements after the special Liberal Assembly in January I did not know if they

could be satisfied. From what Mr Steel has been saying in the meantime I am still more doubtful.

I do not know if he wants to take on the task. I do not believe that he knows and, what is worse, he has been making the case against himself with what would otherwise be refreshing frankness. There is a limit to how much public agonizing the electorate will take from political leaders.

Mr Steel's predicament is further complicated by the timetable that the SDLP has now adopted. He has said that he will take a week over Easter to consider his position in peace and quiet. But the party has agreed that no candidate should declare himself before the end of May. How can he obey that injunction without giving the impression of continued dithering?

If Mr Steel does not stand, Mr Paddy Ashdown looks increasingly like the best choice. I have not always been one of Mr Ashdown's admirers. He got himself into the most appalling tangle a year or so ago over nuclear defence, on which his

ideas are still by no means clear. On other issues he has too often seemed to offer excitement rather than judgement.

But he has undoubted advantages both in style and in approach. More than any of his rivals, he has the sharpness and authority that command attention. For a smaller party, clamouring to be noticed, this is a great asset.

Yet it is his concept of where the new party should be pointing that seems to me even more valuable. He is thinking seriously about policy and of how the opposition parties should respond to the Thatcher revolution. He is not seeking to challenge her by arguing for the past against the future.

In that respect he reminds me of Dr Owen. I am not suggesting that the two are about to get together. But there was something distinctly Owenite in a certain amount of what Mr Ashdown said on *Weekend World* a couple of weeks ago. He readily acknowledged that some of the changes Mrs Thatcher has made will last: the trade union reforms, the emphasis on enterprise and on individ-

Korea feels EEC anger

MPs agreed without a division early on Tuesday to remove tariff exemptions from iron and steel products of the Republic of Korea. The exemptions are part of the EEC Generalized System of Preferences for developing countries.

Mr Alan Clark, Minister of State for Trade, said that the action was in retaliation for an agreement reached between South Korea and the US on intellectual property rights. It had become clear that Korea had no intention of extending the same concessions to other trading partners, particularly the EEC.

It was estimated that chemical and pharmaceutical firms lost \$100 million in direct sales to Korea and three or four times that amount in sales to third markets. Korea gained £172 million a year under the scheme by which its goods entered the UK duty free. This Order removed that advantage until Korea returned to the negotiating table.

Gibraltar thanksgiving

The action against IRA terrorists in Gibraltar has shown the importance of maintaining the Prevention of Terrorism Act, Mr David Harris (St Ives, C) said during Prime Minister's questions. Mrs Thatcher agreed that it was important to retain the Act.

Mr Harris said that the Prime Minister should congratulate all those who had played a part in dealing with what would have been a dastardly terrorist attack, and should reject the criticism of the actions of the security services.

Mrs Thatcher: I agree that it is important to retain the Act. Most of us are relieved that there is no repeat of the bombing of the Green Jackets, of the Horse Guards, of Eton, or of Harrods at Christmas time.

Ferry debate is refused

Mr Brian Wilson (Cunningham North, Lab) unsuccessfully sought an emergency debate on the continuing industrial dispute halting ferry services operated by Caledonian MacBrayne on the Clyde.

He said that many thousands of people living in the island communities affected by the dispute were facing severe difficulties, with increasing shortages of agricultural foodstuffs and consumer goods.

Survey of teachers

The Government is to bring forward by a year a secondary teacher staffing survey, Mrs Angela Rumbold, Minister of State for Education, said in a written Commons answer. It will be held this month.

The aim was to establish up-to-date information on stocks of teachers, including those qualified to teach languages other than French. Likely demand for teachers, including modern language teachers, is being estimated in the light of the national curriculum.

Consultants get £60,000

Mr Nicholas Ridley, Secretary of State for the Environment, is to pay consultants £60,000 to study the costs of preparing for and collecting the community charge or poll tax.

Parliament today Commons (2.30): Questions: Trade and industry. Local Government Bill. Lords amendments. (2.30): Debate on the importance of energy generation.

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To this day, no other range of cars offers the same combination of spaciousness, comfort, handling and performance. Only the S-class is big enough to be an office yet lively enough to satisfy five of the world's top ten formula one drivers*. Not only is it a match for its contemporaries, the build quality, reliability and retained value are legendary. The S-class features 'mature' electronics based on logical need rather than fashionable gimmickry. The interiors are sumptuous yet they contain nothing superficial.

*The other five drive Mercedes-Benz coupes or the 190E 2.3 16.

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Relics of the Dark Ages must be banned, says Patten

Tougher knife laws to curb street crime

By Peter Evans, Home Affairs Correspondent

Knuckledusters, catapults and sword-sticks are among weapons the Government proposes to outlaw in a crackdown on street crime.

Martial arts weapons such as rice flails and butterfly knives, whose blades can be hidden, are also included.

The list was announced yesterday by Mr John Patten, Minister of State at the Home Office, under the Criminal Justice Bill. The Government is inviting comment on the proposals.

Mr Patten said that most of the weapons looked like relics of the Dark Ages and should be treated as such. They had no part in a civilized society.

"By banning these sorts of weapons altogether and by toughening the law on the possession of knives in public, the Government is acting to curb the damage wrought on some of our streets which is reflected in so many of our hospital casualty departments.

"Violent crime remains a small part of the whole criminal picture, but each incident is one incident too many."

The Bill would make it an offence to possess most knives

and sharply pointed articles in public without good reason, and would give the Home Secretary power to specify, with Parliament's approval, weapons which it would be an offence to manufacture or supply.

The penalty would be six months imprisonment and/or a fine of £2,000 for manufacturing or importing, advertising or selling any of the banned weapons.

Maximum fines for possession in the street of a sharp bladed instrument without due cause would be £400.

Owners would have to show that they were not carrying their sharp bladed instruments for an offensive purpose. Scout knives and Swiss army penknives would be protected under the legislation.

The proposed list of specified weapons is: belt buckle knife/push dagger, blow-gun (unless licensed under the Firearms Act 1968), butterfly knife, catapult, foot claw, hand claw, hollow kobutan (small truncheon with spikes inside), knuckleduster, kusari gama (sickle-and-chain), kyoketsu shoge (hook knife

and chain), maurikigusari (weights joined by chain), nunchaku (rice flail), shuriken (death star), sword-stick and telescopic truncheon.

The Police Federation said yesterday: "These weapons can be very nasty, obviously capable of abuse and ought not to be around. I think this is very sensible and it will be welcomed."

The Prevention of Crime Act, 1953 makes it an offence to be in possession of an offensive weapon in a public place without reasonable excuse or lawful authority.

An offensive weapon is defined in the Act as either any article made or adapted for causing injury or any article intended by the person having it with him for such use. Most knives fall into the latter category and the police have made it clear that they regard this as too restrictive.

The new possession offence will abolish the burden on the police of showing intent on the part of the carrier to cause injury.

The new offence will enable other weapons to be banned in the same terms as flick knives



Mr John Patten yesterday with some of the weapons that he suggests should be made illegal: knuckleduster and hand claws which would be banned (Photograph: Denzil McNeelance)

'Equality Act' proposed to curtail sex bias

By Frances Gibb, Legal Affairs Correspondent

A radical overhaul of the sex equality laws, including a new 'Equal Treatment' Act backed by tough sanctions to stamp out discrimination, has been called for by the Equal Opportunities Commission.

Its proposals, which have gone to the Home Secretary, are the most far-reaching agenda for change since the Sex Discrimination Act came into force in 1976.

Among the key proposals are an Act which would combine the Sex Discrimination and Equal Pay Acts and enshrine the principles of European law, based on the right to equal treatment in its broadest sense, covering discrimination based on grounds of family status or marital status, not just on grounds of sex.

It would feature a tougher and wider role for the commission so that it could bring proceedings in its own name instead of them having to be brought by individuals. It would also allow the commission to mount any investigation where equality of opportunity appeared to be denied and not just where it believes an unlawful act has occurred.

A basic minimum award of £500 for findings of unlawful discrimination and of £1,000 for victimization would be introduced, with any compensatory award, including injury to feelings, being made in addition. Payments would be enforceable in the manner of a county court judgement.

Compensation would be payable for the first time also in cases of indirect discrimination, and there would be a shift in the burden of proof so that once someone proved less favourable treatment, the onus would be on the respondent to show this was not due to sex, family status or victimization.

The two-year qualifying period relating to pregnant women before they are pro-

tested against unfair dismissal would be abolished, and there would be no qualifying period governing the right to return to work.

The commission also envisages a change to the law so that employers' pension arrangements would have to be equalized over a period, which the commission says cannot be done without equalization of the state pension ages.

The equality laws would be extended to private clubs that accept women members and to cover job advertisements placed by recruitment agencies.

The commission also calls for it to be made a duty of public bodies to work towards eradicating sex discrimination and promoting equal opportunities, such as through the provision of support services. In general, it also urges the Government to adopt a "family policy" to complement the new laws, to cover the most issues that cannot be tackled through legislation, such as child care facilities, the implications of child care on expenses and parental leave.

Other proposals are for all tribunals on equality cases to contain at least one woman member, with specialized training for all tribunal members.

Lady Platt, chairman of the commission, said publication of the proposals after some 18 months of consultation and submissions from nearly 2,000 bodies, marked "an important day for the commission".

The proposals were the culmination of 12 years' experience of both the Sex Discrimination and Equal Pay Acts and were aimed at "simplifying and clarifying the law, and strengthening the powers of enforcement".

Equal Treatment for Men and Women: Strengthening the Acts (Equal Opportunities Commission, Overseas House, Quay Street, Manchester M3 3HN; free).

SALE ROOM

By Sarah Jane Checkland
Art Market Correspondent

£8m estimate on flawless diamond

Sotheby's New York will sell the largest and potentially most valuable diamond ever to appear at auction on April 19.

Internally flawless, pear-shaped and 85.91 carat, it is estimated at about \$8 million dollars, a likely candidate for a world record.

Mr Neil Lelton, the gemologist, rates it "slightly below the Cullinan III, now in the British Crown jewels, and slightly above the Spoonmaker Diamond, now in the Topkapi Museum, Istanbul".

The consignment came about when an American possibly representing an Arab owner, rang Mr John Block, Sotheby's jewellery expert in New York.

Mr Block said: "Someone called and said, 'I understand you have been selling some major stones recently. I have one for you'. It was the most beautiful pear shaped diamond I have ever seen and handled."

The record diamond price is \$6.6 million dollars for a pair of ear pendants Sotheby's sold in Geneva eight years ago.

The house's first venture into second-hand car salesmanship in Geneva appeared on first assessment to be a flop on Monday night.

The two prize items were brought in — a 1934 Bugatti Type 55 Super Sport Roadster at £1.3 million, and a 1928 Mercedes-Benz 680 S Supercharged Cabriolet at £1.7 million.

Some 70 per cent of the total number of lots were sold, and trading continued into yesterday. Mr Malcolm Barber of Sotheby's was reasonably confident that he had found a buyer for another bought-in lot: a 1937 Mercedes-Benz 540 Supercharged Cabriolet, formerly the property of Prince Bernhard of The Netherlands.

A private British collector paid a record £102,016 for a Bentley 3-litre Speed Model Vanden Plas Tourer, a long, bottle green creation.

But the collection of Hispano-Suiza cars from which the idea for a car sale sprung did not do well.

Good prices included that of £141,935 for a 1933 Horch 670 V12 6-litre Cabriolet, with sweeping black running-boards. It sold to the Blackhawk museum on the west coast of America, as did a pillar-box red 1938 Delage D8 120S Aerospout Coupe, with coachwork by Letourner and Marchand, which fetched £119,758.

A 1912 Rolls-Royce 40/50hp Silver Ghost two-seat balloon car replica of the one created for Charles Rolls for his own ballooning exploits, and sent for sale by Mr Malcolm Forbes, the ballooning enthusiast, fetched £109,677, within estimate.

Phillips had its own world record yesterday, for an endearing painting entitled "The Poet Laureate Afloat". Sir John Betjeman in a rowing boat amid streams of busy water, by Ruskin Spear. At £17,600 (estimate £10,000 to £15,000) it was the highest price achieved at auction for the artist, selling to a private buyer.

The occasion was Phillips's Modern British sale, which also had mixed success, with a total of £400,000 and nearly one third unsold.

Top lot was for "Study in the Alps", by John Singer Sargent which originally hung in the National Gallery of Australia. Estimated at £50,000 to £80,000, it sold for £82,500 to the American trade.

Paintings from the Newlyn School maintained their popularity, one by Harold Harvey of Children on a Quay fetching £26,400 (estimate up to £20,000) selling to a private buyer. A watercolour of Spanish gypsies on a beach by Russell Flint went for £26,000 (estimate £12,000 to £18,000), while Sir John Lavery's portrait of his daughter sold for £10,000 above estimate at £19,800. Spectrum, page 12.

Police officers banned for seafront car chase

Two off-duty police officers in separate cars were involved in a bumper-to-bumper chase at up to 90mph along Queens Promenade, Blackpool, a court was told yesterday.

Other officers in unmarked cars and a patrol vehicle chased them for almost a mile before they were stopped, magistrates at Preston, Lancashire, were told.

The two pleaded guilty to driving without due care.

Police Constable Robert Rylands, aged 30, of Vicarage Road, Cleveleys, Lancashire, was fined £400 and banned for 18 months after also admitting exceeding the drink-drive limit. PC Mark Chesters, aged 21, of Larkholme Parade, Fleetwood, Lancashire, was fined £200 and banned for six months.

Pleas of not guilty to reckless driving were accepted. The two face police disciplinary procedures.

سكنا من الامل

Regional job development grants open to fraud

By Martin Fletcher, Political Reporter

The £400 million-a-year regional industrial aid scheme is open to fraud, is of questionable effectiveness and in some cases is likely to destroy jobs, Mr John Bourn, Comptroller and Auditor General, said in a report to the Commons yesterday.

The National Audit Office disclosed that in 1986 there were 20 cases of suspected fraud totalling more than £1 million involving the revised form of regional development grant introduced in 1984. A further 12 came to light in the first quarter of last year.

The report said the fraud had sometimes been detected in government inspections but more often as a result of tip-offs from disaffected employees and other sources.

In one case, a company was paid £120,000 to create 40 jobs in the mail-order industry. Police inquiries showed that no jobs had been created. In another, a plastic cup manufacturer was paid £240,000 to create 80 jobs. An inspector was told that the low number of workers present when he visited the factory was because of a shift system. Police inquiries found that only 45 jobs had been created.

The Government has set up a working group to investigate grant fraud.

Elsewhere in the report, the Audit Office said there had been "no significant change in the overall pattern of unemployment as between assisted and unassisted areas" since the regional development schemes, administered by the Department of Trade and Industry and the Scottish and Welsh Offices, were introduced in their present form two years ago.

It acknowledged that there were many complex factors affecting employment patterns. There was no firm evidence that regional industrial incentives had been ineffective in their aim of reducing regional imbalances in employment opportunities.

However, the report noted the results of surveys showing that only a third of companies which had received regional development grants said they had been a critical factor in their investment decisions. Just over a half regarded the earlier form of regional selective assistance as important or critical to their investment decisions.

For grants of less than £100,000, there was too little analysis by government departments into whether the projects would have gone ahead without assistance. There was also too little attention paid to whether, by giving grants for new projects, other jobs might be lost.

The Audit Office considered it "unlikely that offsetting job losses do not occur". It said there should be more effort to detect job losses if the grant system was to be fully cost effective.

The Government announced last January that the regional development grant is to be phased out from this month, to be replaced by new policies.

Arrangements for Regional Industrial Incentives (National Audit Office, Department of Trade and Industry, Scottish Office, Welsh Office, Stationery Office, £4.75).

Pirate radio charges

The Department of Trade and Industry was accused of gross negligence yesterday in taking more than four years to bring a case against seven people involved in the first full prosecution brought under the Maritime Broadcasting (Offences) Act 1967.

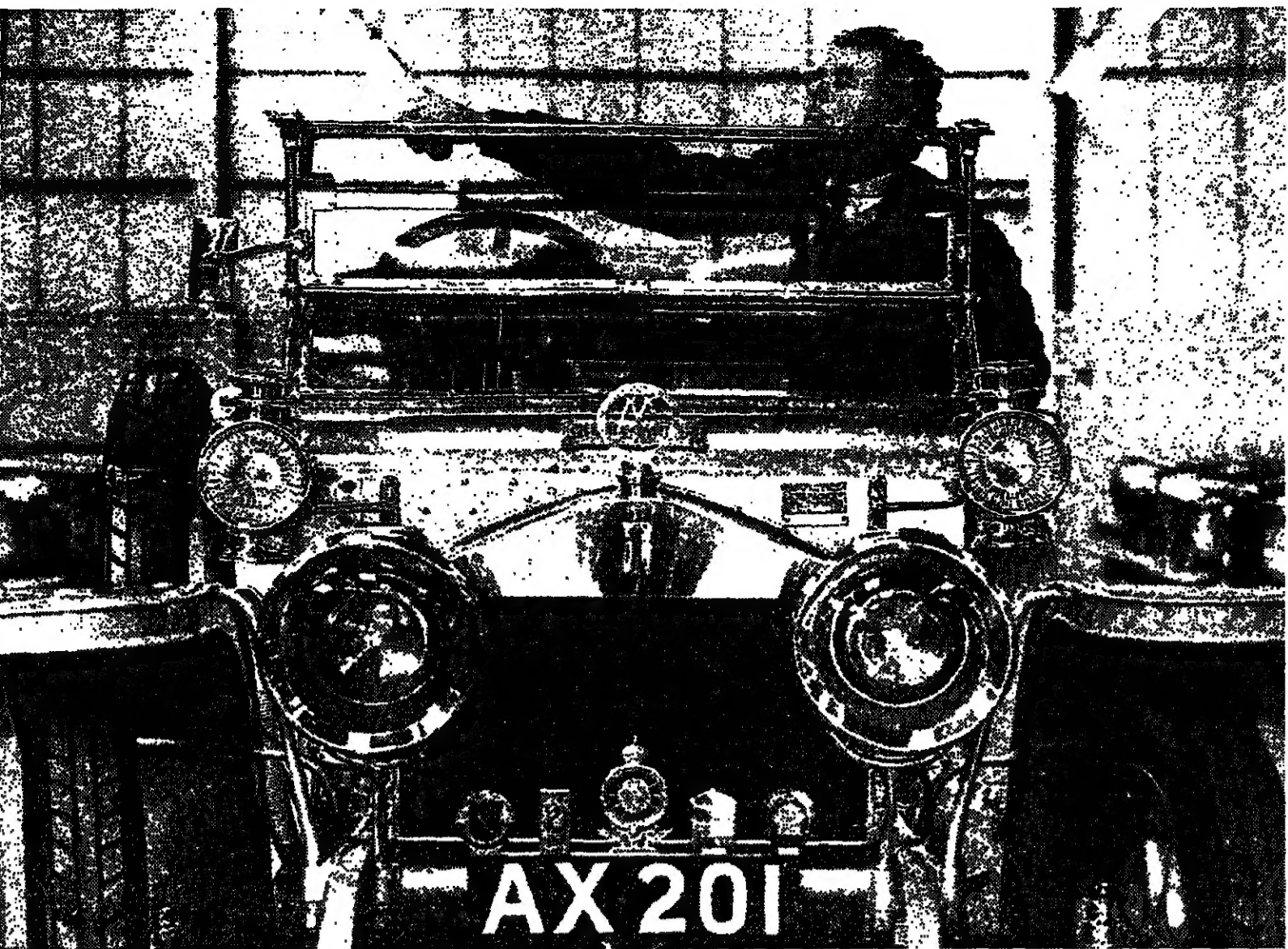
Mr Geoffrey Robertson, for Time Out Ltd, publisher of Time Out magazine, told the committee hearing at Sitting-

bourne, Kent, that some of the charges dated from 1984.

Time Out faces three charges of illegally publishing details of programmes on both Radio Caroline and Laser 558.

Seven other defendants are accused of a variety of offences, including providing supplies for the two ships anchored off the Kent coast and making programmes.

Silver Ghost heads Japanese sales drive



Mr Michael Cole, supervisor of Rolls-Royce Motors' bonded car warehouse, giving a final polish to a 1907 Rolls-Royce Silver Ghost before it was flown to Tokyo to publicize the opening of the car company's first Japanese showroom.

The silver-plated car, worth at least £5 million, left Manchester airport yesterday and will have a starring role in a sales drive in Japan, where 82 Rolls-Royce and Bentley cars were sold last year, compared with 54 in 1986.

The car, which has covered more than 600,000 miles, will return to the company's base at Crewe, Cheshire, at about Easter.

The car is insured for £1 million, but Mr Bill Laws, the company's head of

public affairs, said: "Of course it isn't for sale, but my personal opinion is that its value is considerably in excess of the £5 million which was paid last year for a Bugatti Royale".

(Photograph: Barry Greenwood)

Pollution warning for Scottish salmon farmers

By Kerry Gill

The burgeoning Scottish salmon farming industry is in danger of becoming uncontrollable, according to a report issued yesterday by a leading conservation organization.

The Scottish Wildlife and Countryside Link, representing the main voluntary conservation groups in Scotland, said controls on fish farming were inadequate in spite of the big growth in the industry.

Mr Simon Pepper, of the World Wildlife Fund, who edited the 70-page report, said production of marine-farmed salmon in the past eight years

had risen from almost nothing to an estimated 22,000 tonnes this year. It is expected to reach 55,000 tonnes by 1991.

The report said more research was needed to assess the effects of fish farming and the resulting pollution of sea loch systems. Caution was called for in the expansion of the industry until the effects were identified and controlled. National planning guidelines must be introduced.

It called for a ban on fish farming on some sea lochs to protect wildlife. A government minister should be appointed to ensure a balance

between economic, social and environmental goals.

Salmon, which are themselves sensitive to pollution, pollute other species such as oysters and lobsters through unconsumed food and faeces and chemicals used in the farming process.

The report said controls should be enforced on the use of antibiotics, principally Nuvan, which is used widely in the treatment of salmon disease. The Scottish Department of Agriculture and Fisheries is researching the environmental effects of the chemical.

Mr Pepper said there was widespread evidence that birds and mammals were being killed by fish farmers to stop them attacking salmon stocks. Among the species shot were seals, cormorants, shags, herons and eider on shell-fish farms.

The organization has sent a copy of the report to Mr Malcolm Rifkind, Secretary of State for Scotland. Mr Pepper said it was not against marine salmon farming, but proper controls were long overdue.

The industry earned about £50 million last year and provided up to 1,500 direct

and indirect jobs. However, Mr Pepper said that while output rose by 400 per cent between 1984 and last year, jobs went up by only 56 per cent. Output rose by 86 per cent between 1985 and last year, but employment went up by just 11 per cent.

The report recommends that the Crown Estates Commission should compile a public register of seabed leases and all applications should be advertised to enable proper monitoring.

Marine Fish Farming in Scotland (Scottish Wildlife and Countryside Link, £4.50).

Tube fire victim 'had vague manner'

The one victim of the King's Cross fire still unidentified may be a man who persistently refused to leave the station as he tried to get past a policeman directing people away from the escalators, the disaster inquiry was told yesterday.

Police Constable Patrick Balfie, of the transport police, said the man was just one of an unremitting stream of people coming through the ticket hall where 31 were to die.

PC Balfie said he had seen the photographic impression of the man's face, published days before the inquiry began after all other efforts to identify him had failed. Together with the description, it reminded him of a "vagrant type" whom he had turned away repeatedly.

The man, who had a London accent, had said he had to get to Highbury and Islington Tube station.

"I said, 'The escalator is closed, it's on fire'. He said, 'Well, how am I going to get to Highbury and Islington?' I said, 'I suggest you catch a bus'.

"He then turned away, but as I was engaged in directing other people away, he attempted to squeeze past me when my back was turned.

"I again told him to get away from the escalator and pointed him in the direction of the station exit. He seemed slightly vague in his manner."

PC Balfie said the man was one of the many passengers who continued to file up and down the Victoria Line escalators as smoke belched across from the Piccadilly Line escalators.

The hearing continues.

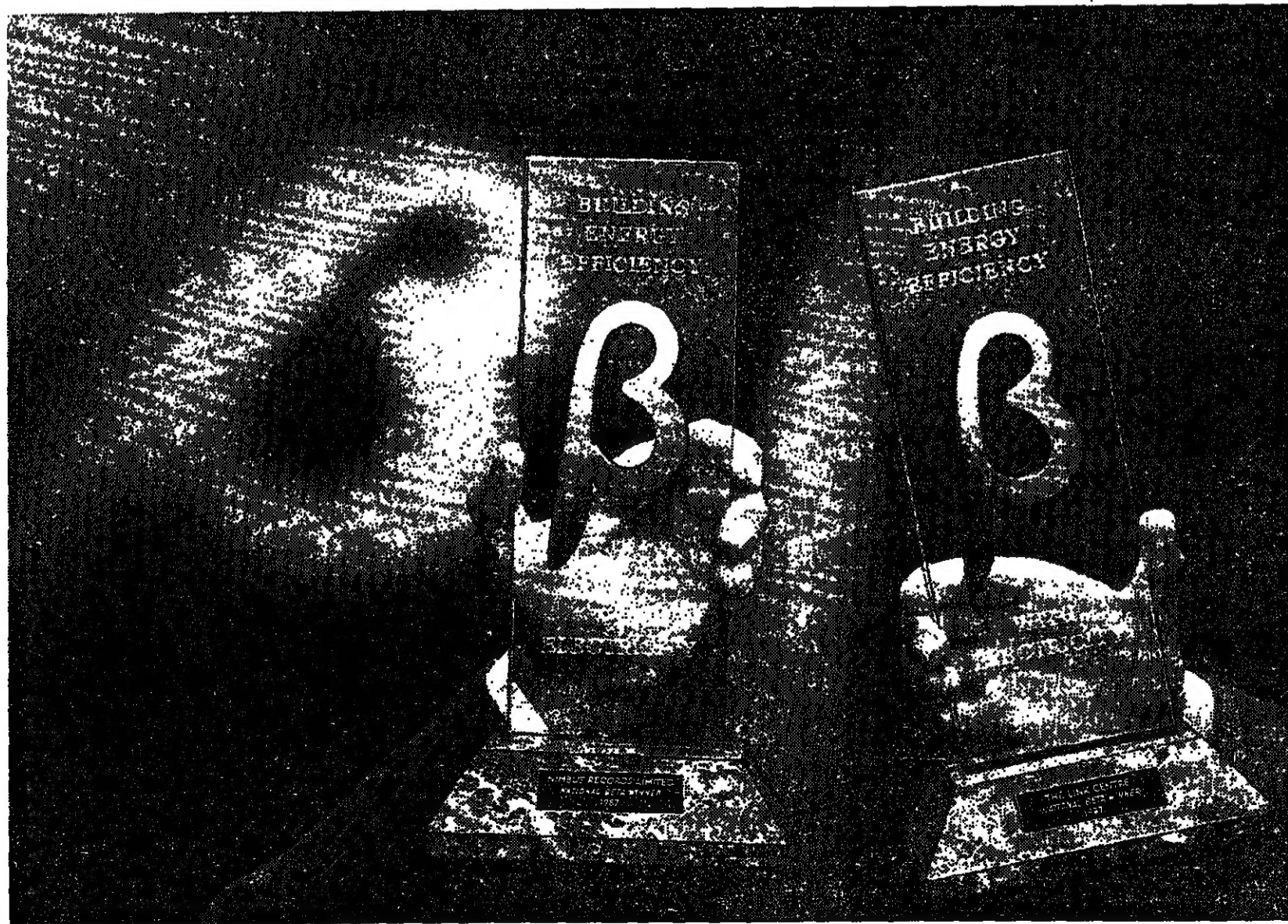
Railway drive

British Rail is to spend £12,500 on publicizing the scenic Leeds-Settle-Carlisle line and the Pennine route from Leeds to Morecambe, even though it wants to close the 72-mile stretch from Settle to Carlisle.

Frog hotline

Wildlife enthusiasts are trying to even out distribution of the dwindling frog population in Gwent, South Wales. People with many frogs in their gardens can telephone a hotline to have the frogs removed to areas where they are scarce.

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The Beta Award for buildings under 1,000 square metres goes to Nimbus Records Ltd of Monmouth, Gwent. In their modern office conversion the under-floor hot water heating system uses waste heat recovered from the production area. Annual fuel savings for the 600 square metre building amount to some £2,000.

The 1987 Awards attracted 389 entrants, from whom 28 regional winners were selected.

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Ask the Energy Marketing Manager at your Electricity Board for more information about the 1987 winners and how to enter this year's competition.

WORLD ROUNDUP

Clashes as Poles remember 1968

Warsaw — Polish students battled with police in the southern city of Cracow yesterday as students throughout the country commemorated the 1968 riots which were crushed by the authorities and used as a pretext for an anti-Semitic purge of party officials (Richard Bassett writes).

More than 100 students were reported to have been detained and several injured. Disturbances were reported in Lublin and Wrocław. The Cracow clashes were sparked off when police baton-charged a few hundred students who had attempted to rally round a statue of the 19th-century poet hero, Adam Mickiewicz.

Kremlin cuts profit Contras shun talks

Moscow — Only days after publication of a draft law encouraging establishment of co-operatives run on private enterprise lines, Mr Mikhail Gorbachev has introduced tax reforms cutting back their excessive profits (Christopher Walker writes).

Pravda quoted the Kremlin leader as criticizing some co-operatives in remarks to workers and managers at a Moscow factory.

Some 9,000 co-operatives, employing about 90,000 people, operate in the Soviet Union, and are at present subject to a flat 3 per cent tax on their profits.

Kidnap court cleared

Bonn — Evidence was heard in secret yesterday after Mr Rashid Mahmood, aged 44, a Lebanese-German businessman, told a Düsseldorf court that he and his family would be in danger if he spoke in public about his contacts in Beirut with the kidnappers of two Germans (John England writes).

The court is trying Abbas Hamadei, aged 29, on charges of kidnapping, in January 1987, Dr Rudolf Cordes, aged 54, who is still being held, and Herr Alfred Schmidt, aged 48, who was released in September.

Corsican killing Protest by Yugoslavs

Paris — Less than 24 hours after Corsican separatists warned of "intensified" action against the French authorities, a gendarme was killed yesterday near Bastia, the island's capital, in what was described as a carefully planned machine-gun attack by a two or three-man squad of the Corsican National Liberation Front (Philip Jacobson writes).

Military helicopters were called in to help search for the attackers, who also lobbed a hand-grenade into the police post, but they made their escape into the wild countryside.

Belgrade has announced military cuts which should reduce the armed forces by 12 per cent and army expenditure by 10 per cent over the next five years.

Court told how the army hid identity of Aquino assassin

Manila (Reuters) — A former army officer who investigated the assassination in 1983 of Benigno Aquino said yesterday that his team was ordered to falsify its findings.

In the first direct testimony of a military cover-up after the murder, Mr Pedro Aquino told a Manila court trying 37 men with the murder that he suppressed an apparent confession by a soldier that he had shot the opposition leader, and said that affidavits of other witnesses were changed in the presence of high-ranking Philippine Army officers.

Mr Pedro Aquino, a retired second lieutenant in a military investigating unit and no relation to the murdered politician, said that senior officers had made clear the inquiry should say that an alleged communist gunman, Rolando Galman, was the assassin.

The chief prosecutor, Mr Raul Gonzales, said the order was "part of a total cover-up" to hide the military's role in the killing of the chief rival of the then President Marcos.

Galman was killed by soldiers immediately after Benigno Aquino was shot on his return from exile in the United States.

Mr Aquino told the trial: "Our instruction was to make it appear that the assassin is supposed to be the dead person lying there (Galman) ... that we should help the soldiers who are being investigated."

Mr Ferdinand Marcos said at the time that Galman was the assassin. But widespread belief that the murder was a military conspiracy sparked national unrest that led to his overthrow in 1986 and the rise of Mrs Corason Aquino, Benigno Aquino's widow.

The witness identified Constable Rogelio Moreno as the soldier who made what the prosecution called a "clear admission" that he had been the assassin. Mr Aquino said that he had asked the constable "bluntly" if he was the one who shot the opposition leader. He said Constable Moreno replied: "I could not do anything, sir, I just followed orders."

"He looked sorrowful ... I told him 'It's enough that you told me the truth,'" Mr Aquino said.

Mr Aquino said the orders for a cover-up had come from the squad leader, Captain Ruben Zaccarias, who had suggested that they emanated from higher up the chain of command.

Thirty-four soldiers and three civilians, including a former Marcos minister, are on trial. A Marcos-appointed court in 1985 acquitted 26

defendants, but the Supreme Court ordered a new hearing, saying that Mr Marcos had rigged the acquittals.

In the retrial, successive witnesses have suggested that Aquino was shot in the head by a soldier following him down the steps as he left the aircraft.

LONDON: A cycle of killings and reprisals, carried out on one hand by regular military forces and community-based "vigilantes" and on the other by the guerrillas of the New People's Army, are becoming an increasingly serious human rights problem in the Philippines (Caroline Moorehead writes).

In the past year 17 villagers, including six children, have been rounded up and shot dead by regular troops in apparent reprisal after soldiers were ambushed in Lupao, in Nueva Ecija province.

The Aquino Government has responded promptly to many of the killings. Task forces have been set up to conduct official inquiries. Less well known cases have been referred to the Commission on Human Rights, set up by the President in March 1986.

But Amnesty International in a report published today, Philippines: Unlawful Killings By Military and Paramilitary Forces, knows of no military or police officer having been convicted for any political killing since the Aquino Government came to power.

300 police hurt in Tibet riot

Peking (Reuters) — An official Chinese report revealed yesterday that 300 members of the police and security forces were injured in the latest anti-Chinese riots in Lhasa.

The authorities also said that Tibetan monks had served poisoned tea to officials at a monastery in Lhasa on the morning of the riots.

"Several monks sneaked into the main office of the monastery and put poison in tea served to officials and reporters covering the festival," the China News Service said in a report on Saturday's violence, which erupted on the final day of Tibet's biggest

annual Buddhist festival.

As a result of the poisoning, scores of people had to receive hospital treatment, the report said. The official death toll listed one policeman who was hurt from a high window. But foreigners returning to Peking said they were told that up to nine people were killed, some of them shot by plainclothes police.

At least six people were killed in pro-independence rioting in Lhasa last October.

The China News Service revealed that more than 300 security officials and police officers were injured in the

latest violence and 30 were still in hospital. Earlier reports mentioned 28 injured.

Unlike previous official accounts, the agency described vividly how monks attacked police, officials and reporters on the last day of the festival.

Telephone lines to Lhasa were restored yesterday and a western manager at the Lhasa Hotel said he and other staff were confined to their premises for their own safety.

The Dalai Lama, the exiled spiritual leader of the Tibetans, yesterday issued an appeal from Delhi for his people to refrain from violence.

The presidential race

Hollywood reluctant to cast the next White House star

From Charles Bremner
Los Angeles

Eight years since a former actor proved Hollywood's political might, the elite of the US film business are searching ever more desperately for a new leading man.

The stars and big producers — Democrats, for the most part — are wielding power and shaping attitudes more than ever as politics move even closer to entertainment. Their money and, more important, their influence is ready for the taking, but they cannot find the talent.

For the moment, some of the stars have been spreading around their \$1,000 (£550) maximum individual contributions — for example, Mr Frank Sinatra gave to Vice-President George Bush — but they have been holding back the endorsements.

"It's beginning to wear badly in the town. Nobody's thrilled and nobody's thrilling," says a senior studio executive, tired of the endless visits by Democratic contenders searching for funds and Hollywood support.

Tinseltown's moguls have long tried to shape politics, both with films and endorsements. Sam Goldwyn fought the trend, saying once: "Messages are for Western Union."

Hollywood gave Senator John Kennedy a powerful helping hand, but its influence is immeasurably greater in 1988. When so much of America takes its values and symbols from its screen heroes, an endorsement from a Redford or Eastwood, a Streisand or a Taylor, is worth far more than gold.

With new laws setting limits to contributions in each state, candidates who put celebrities to work for them gain free television exposure.

Despite the Republican sentiments of 1980s America, Hollywood showed its political power last year with a media attack on the appointment of Mr Robert Bork, the conservative judge, to the Supreme Court.

Organized by Mr Norman Lear, one of the biggest television moguls, the campaign demolished support for the judge by having actors such as Gregory Peck brand him a dangerous reactionary.

Charlton Heston and Clint Eastwood, two of the rare Hollywood Republicans, were



Senator Gore: Like other Democratic contenders, has failed to win film world's support. (Photograph: Graham Wood)

waiting to counter-attack, but never got the green light from the White House. With Mr Gary Hart's fall last May, the mood of the Democrat stars swung towards Mr Mario Cuomo, the Governor of New York. But despite blandishments and promises of big cheques, he refused to stand for the White House.

Messrs Gephardt, Dukakis and Gore, with their top campaign men, have been dropping in to the homes of the power-brokers of West Los Angeles — but have so far failed to convince.

Given the right man, the thinking goes, the plot is ripe

for a Democratic happy ending in 1988. Governor Cuomo is still the name most commonly mentioned.

The films of the past year or so — *Platoon*, for example — are beginning to reflect the swing back to liberal themes, but the producers say they have not yet identified the next national mood after the Reagan era.

Though far smaller, the Republican minority of Hollywood has begun to flex its muscles. Heston, Eastwood, Arnold Schwarzenegger and a number of producers are waiting to throw their weight behind the party's choice of candidate.

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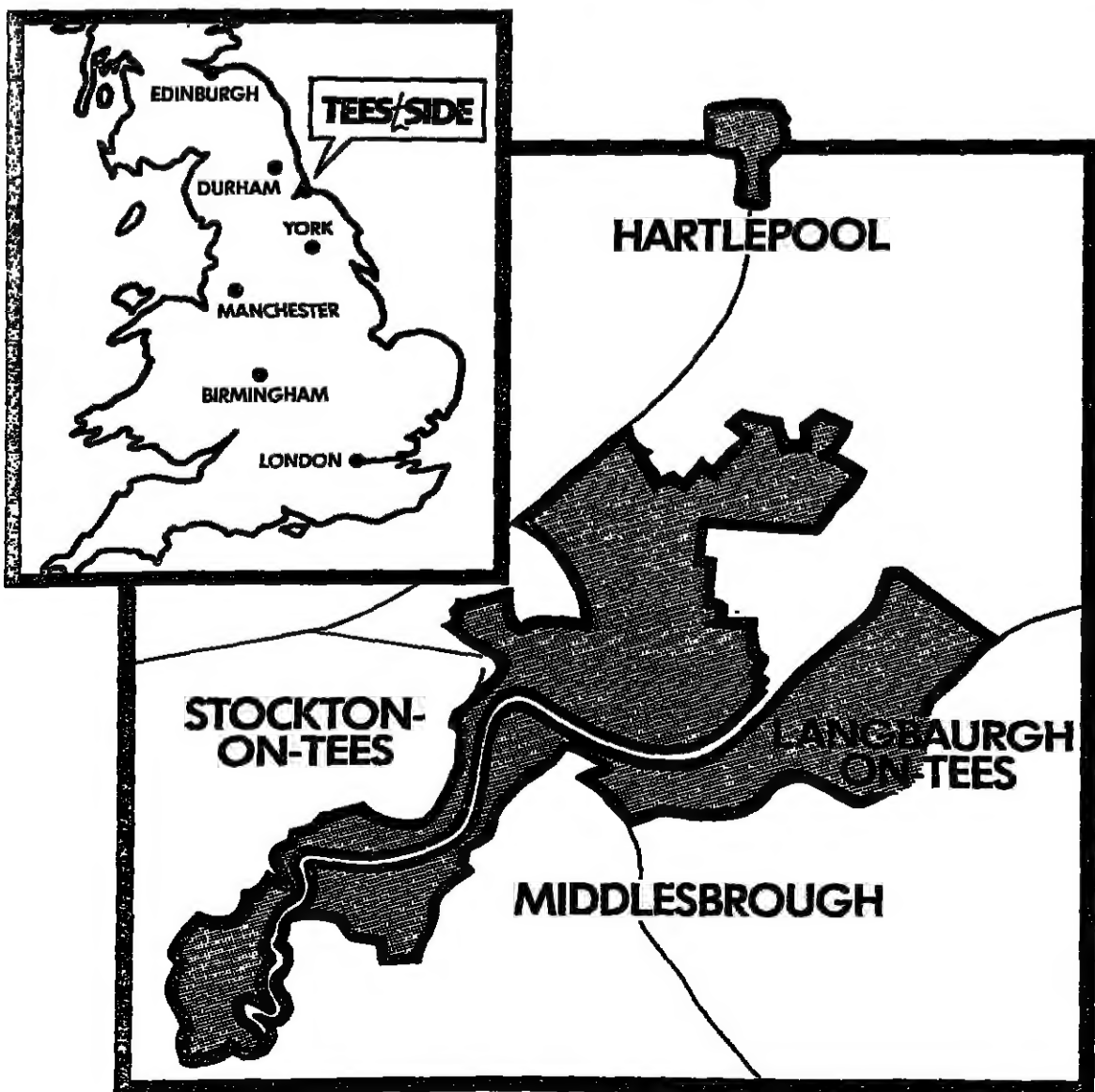
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US peace plan crippled by blows from both camps

From Ian Murray, Jerusalem

An unlikely combination of Syria, the PLO and Mr Yitzhak Rabin, the Israeli Prime Minister, has dealt devastating blows to the fragile American Middle East peace initiative before it can hope to get started.

In Damascus yesterday President Assad told a cheering crowd of 25,000 that he rejected peace with Israel. He warned those who might be tempted to join in current peace initiatives "not to rush into settlements that may turn into traps for us".

The Palestine Liberation Organization, in admitting responsibility for Monday's bus hijacking in which three Israeli civilians were killed, has destroyed the cautious efforts of Mr George Shultz, US Secretary of State, to bring them into the negotiations.

In any event Mr Khalil al-Wazir, the PLO's deputy military chief, said during a visit to Amman yesterday that the organization rejected the initiative. The same message was delivered in Ankara by Mr Farouk Khadoudi, the PLO's foreign minister.

At the same time Mr Shamir, by stalling for time over a government decision on the initiative, has made it

almost impossible for its timetable to start as planned in the middle of next month.

Even if the remaining Arab states accept the plan, the chances of Palestinians and Israelis being available to join in negotiations next month are increasingly remote.

Mr David Levy, the Likud Deputy Prime Minister, said here yesterday that Mr Shamir should tell the United States frankly that Israel could not decide about the initiative until after its general election, which cannot be held until midsummer at the earliest.

Mr Shamir has been drawing up amendments to the American plan which he needs to put today to the inner Cabinet, seeking approval for taking them on his trip to Washington next week.

Accepted or not, he still has no intention of giving a clear answer to Mr Shultz until after his return. Even then he is likely to delay a decision rather than force a vote in the Cabinet which could bring down the Government before he is ready to hold elections.

On its side, the PLO has shown its intransigence by sponsoring bus hijacking. "This is the murderous PLO terrorism exposed in all its

criminal aspects," Mr Yitzhak Rabin, the Defence Minister, told the Knesset. "This is the enemy that we are facing."

As the country mourned the three victims — all parents of young children — there were no more of the recent calls from the left for Israel to negotiate with the PLO. Palestinians in the occupied territories may look to the PLO to negotiate for it, but the bus hijacking has made the organization unacceptable partners to Israelis.

Some moderate Palestinians like Dr Sari Nassibeh of Bir Zeit University, believe the hijacking has undermined the "purity" of the uprising in the territories. He said yesterday that the sacrifices of the people in taking on armed Israelis with stones were being made worthless by the bloody hostage-taking.

In the territories, however, the hijacking is seen as a victory "just like the hang-glider attack," according to one Palestinian activist.

He said: "The three guerrillas captured an army car and then attacked a bus of workers from the top-secret nuclear plant. They killed an engineer involved in secret military work, and the two women who

died were almost certainly shot by the Israeli police who stormed the bus."

"This was a military action and has given a tremendous morale boost to the people. It has shown the Israelis that only the PLO is our leader."

The Israeli Army has acknowledged mistakes were made. The four officers — a major and three lieutenants — whose car was taken were sentenced yesterday to 35 days in prison for having failed to carry their weapons. Though not a normal requirement in that area, the four were under standing orders from their staff college never to travel without their guns.

Lieutenant-General Don Shomron, the Chief of Staff, said that if the officers had had their weapons the whole story would have been different.

The Army is also trying to find out how the Palestinians were able to drive through a roadblock set up to catch them, and why the police at that point failed to shoot.

The most important question, and the most politically difficult, is how it was that the Palestinians were able to cross the border from Egypt. It is the third such infiltration from Egypt this year across what is meant to be a peaceful border.

Panic in Panama as banks run dry



A policeman pushing his way through a crowd of angry pensioners in Panama City yesterday as they tried to cash benefit cheques. In a bid to end growing tension and discontent caused by the worsening cash crisis, the Government said it would make every effort to ensure that at least some of the cheques were honoured. Thousands of pensioners took to the streets, throwing stones and putting up

barricades as General Manuel Noriega, Panama's controversial strongman, found himself increasingly politically isolated and without enough money to keep the banks functioning. The main opposition parties announced that they are to join the deposed President Delvalle in a "government of national reconciliation" in place of the regime dominated by General Noriega. The object of the coalition,

which brings together groups of conflicting ideological hues, is to guarantee "the fundamental conditions for an authentic democracy". The group said it would also "seek an understanding with the defence forces to define their legitimate function as a professional institution". President Delvalle, in hiding since being deposed last month, has no effective control over any part of Panama.

Armenians honour victims of violence

From Christopher Walker, Moscow

Aggrieved Soviet Armenians took to the streets of their troubled capital of Yerevan again yesterday when several thousand people, including many women in black, took part in a funeral march and rally for victims of the recent nationalist violence.

According to local residents contacted by telephone, the protesters laid flowers at the "genocide victims"

space by Armenian community leaders until the end of March, to try and resolve the problem of territory disputed with neighbouring Azerbaijan.

The march was timed to coincide with International Women's Day, a national holiday in the Soviet Union. One well-known Armenian actor, Sos Sargsyan, was quoted as telling the crowd: "The dead of Sumgait are martyrs to the Armenian cause."

Although the authorities claim that 31 people of "various nationalities" died in the Azerbaijani city of Sumgait in severe rioting on February 28, dissident sources in Moscow claim that the majority were Christian Armenians and that the total death toll in the trouble has been much higher.

Mr Valery Senderov, chairman of the Moscow branch of the Frankfurt-based International Society for Human Rights, quoted Armenian sources as putting the number of dead in three Azerbaijani towns of Sumgait, Kirovabad and Shamkhor at 180, with many more injured.

Because of the strict news blackout imposed by the Kremlin, there was no

way for reporters or diplomats in Moscow to check the accuracy of these estimates. Although earlier estimates from dissidents have proved accurate, it is known that both the Armenian and Azerbaijani communities are riven with wildly exaggerated (but believed) accounts of the extent of the atrocities.

Yesterday the Soviet authorities refused travel documents to two Western diplomats who had earlier received permission to travel to both

republics to fulfil consular duties. A representative for a leading British tour company also said that a scheduled tour to the area at the weekend had not gone ahead. "I presume that is because of the trouble," she said.

Mr Senderov said that yesterday's action in Yerevan was organized by the newly-formed "Karabakh Committee", named after the disputed region of Nagorno-Karabakh, which

was transferred from Armenia to predominantly Muslim Azerbaijan 65 years ago and which lies at the heart of the present bitter dispute.

He said that the Central Committee of the Communist Party in Moscow had been sent a telegram informing them of the funeral march and of a proposal now under discussion to stage a three-day general strike from Thursday in the republic, the smallest in the Soviet Union.

The lack of glasnost being demonstrated by the Soviet authorities about the ethnic crisis in the two southern republics, which has already been condemned by foreign Communist reporters based in Moscow (who are barred from the area like everyone else from the press), was roundly attacked yesterday by the weekly *Moscow News*.

The reformist paper said that from the outset of the disturbances last month the news provided was characterized by its "belatedness and paucity", adding that much of the trouble — including the new refugee problem — had been provoked by the spread of unsubstantiated rumours.

Kremlin urges UN action to halt missile war of cities

From Our Own Correspondent, New York

The Soviet Union called yesterday for an urgent meeting of the United Nations Security Council to take action on the Tehran-Baghdad missile war, but the Russians still appeared no closer to backing an arms ban on Iran.

Mr Aleksandr Belonogov, the Soviet Ambassador, cited the "further acute escalation of the conflict" in his request for the special session. "I think that the war between the cities adds a new dimension to the protracted military conflict," he said in a late-night press conference on Monday.

Mr Belonogov denied that Soviet missiles were being used by both sides in the attacks, though Western experts say this is the case.

The ambassador appealed to Señor Javier Pérez de Cuellar and the Yugoslav

president of the council for further efforts to "persuade" Iran and Iraq to cease fire.

So far Moscow has blocked attempts by the United States, Britain and France to impose an arms embargo on Iran as a way of enforcing the council's ceasefire order from last July.

Iran won a little more time last week with an unsigned government note which claimed that it had accepted the ceasefire terms. However, diplomats said they gave little credence to the message, which followed months of manoeuvring by Iran aimed at ignoring the order while stopping short of rejecting it.

"It's nothing but an undated, unsigned piece of paper," said Sir Crispin Tickell, Britain's ambassador. "Where does that leave us? It doesn't constitute a clear

acceptance." The US has also rejected the message.

● NICOSIA: Overnight attacks shook the darkened capitals of Iran and Iraq, killing or wounding people in their homes as the two sides pursued their relentless missile duels yesterday (Reuters reports).

Three minutes after midnight, an Iranian missile struck a residential area in Baghdad — inhabited by four million people — destroying houses and shops, wrecking cars in the streets, and killing or wounding several people, Iraq's radio said.

In the Iranian capital, Tehran radio told the city's six million people that Iraq had "shelled a Tehran residential area" yesterday with missiles, wounding a number of people and damaging some houses.

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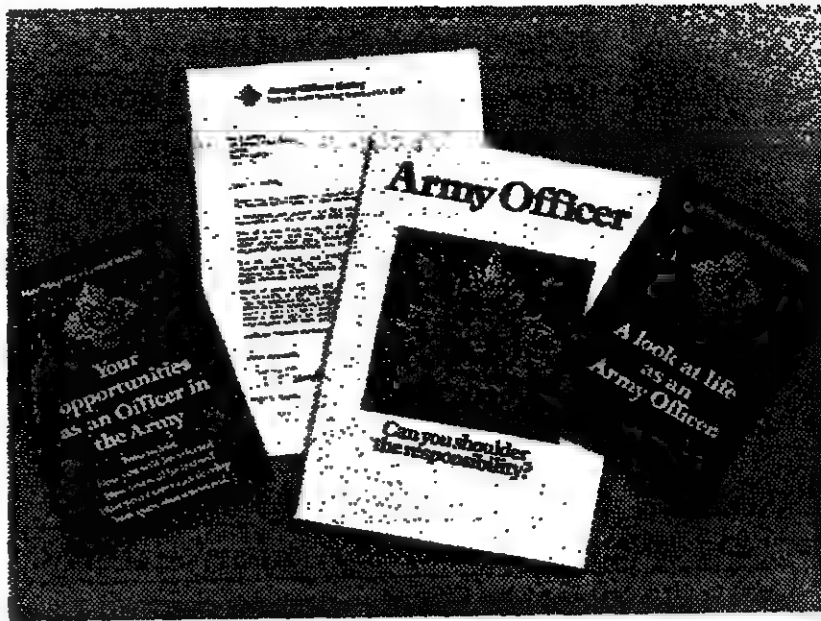
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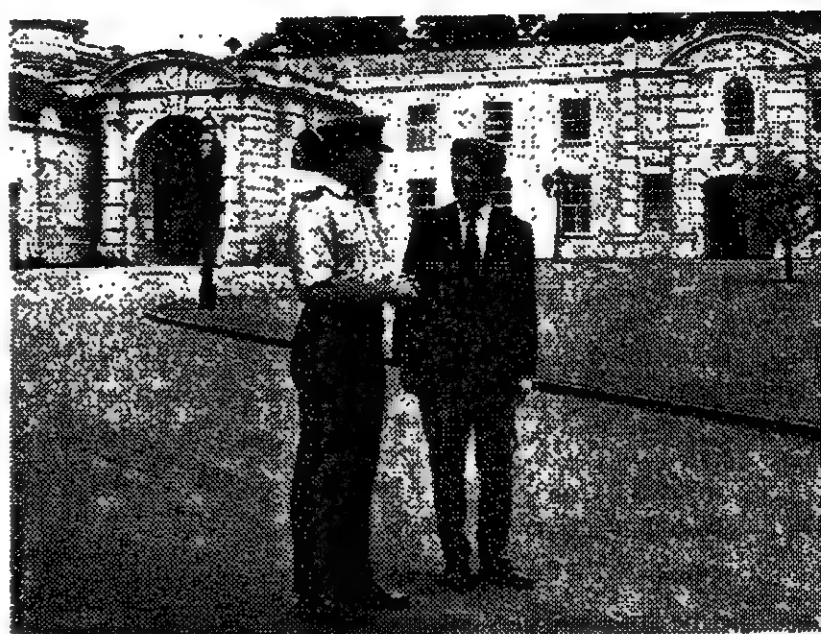
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3. The next step is to have a full, frank and friendly discussion with a Liaison Officer. At this stage you can say "thank you very much I'm not interested!" So can we.

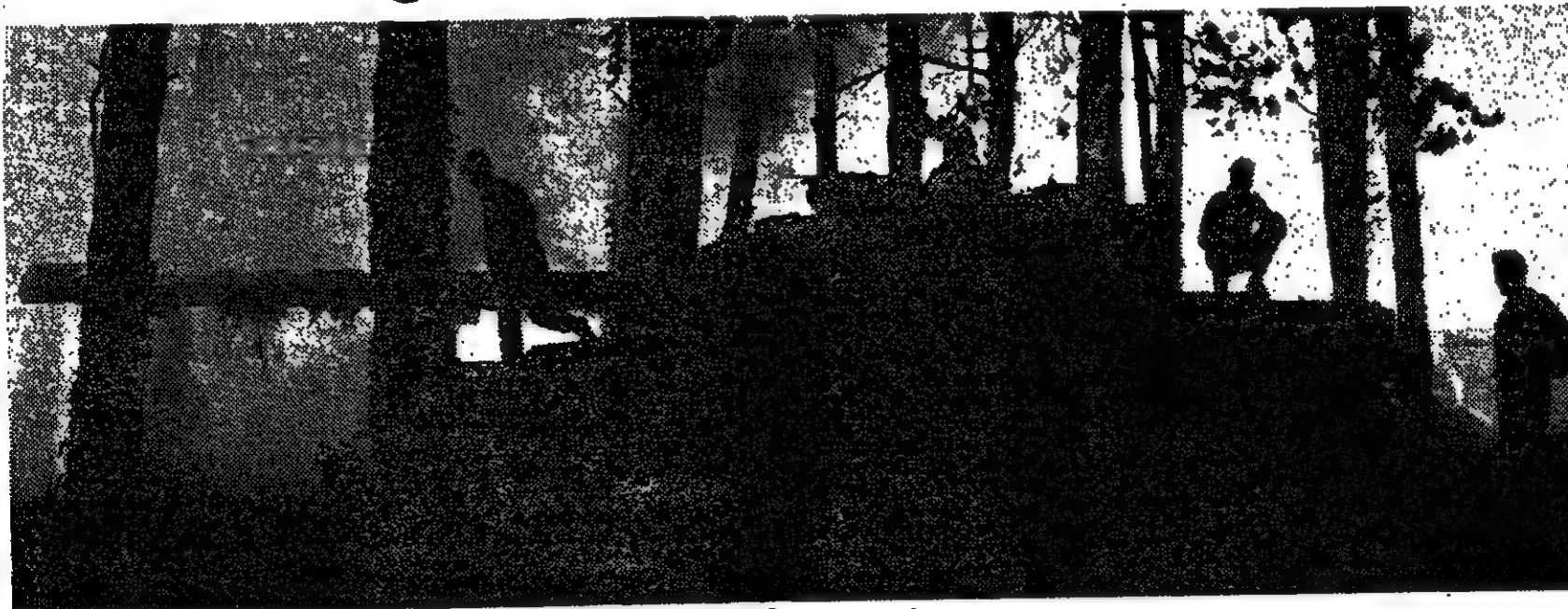


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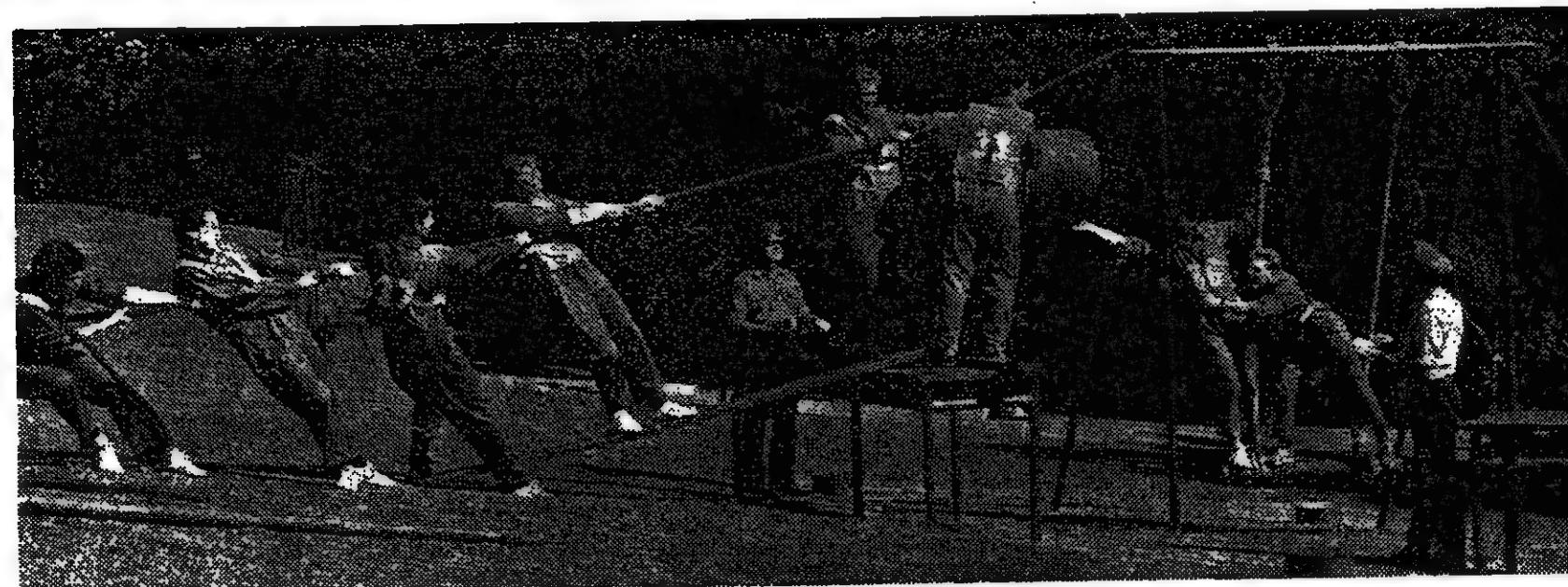
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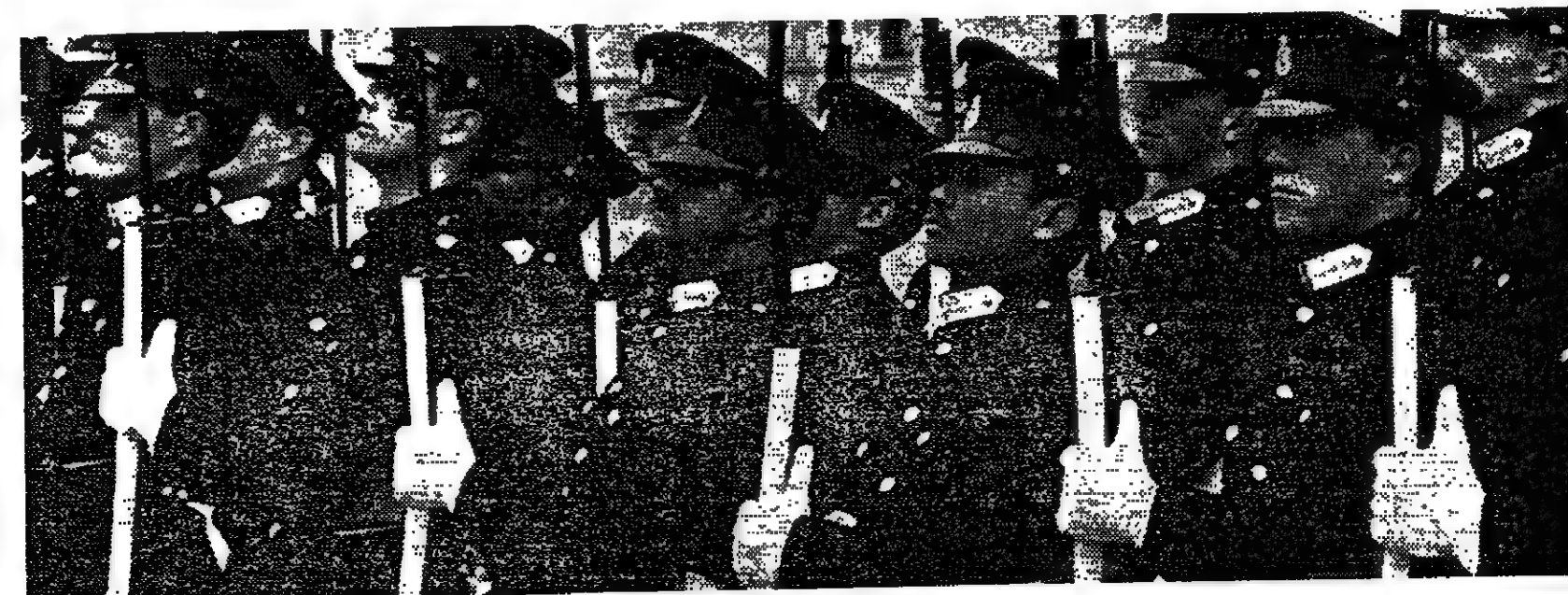
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5. If this goes well, you may spend a few days with a regiment. You take a hard look at them. We take a similar view of you. If things work out you have the option to take the next step.

6. Three days at the Army Officer selection board where, make no mistake, your motives and your ability will be severely tested. But even if you pass you can still say no.



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7. After Sandhurst you receive the Queen's Commission, a salary of between £8,497 and £11,074 and you promise to serve your country. That's your obligation. May we redirect you to the coupon?

SPECTRUM

Triumph turns to tragedy...



Yesterday's revelations in *The Times* of the discovery of Egyptian antiquities which had lain unnoticed for 60 years at Highclere Castle, the Carnarvon family home, have thrown fresh light on the Egyptian odyssey in the 1920s by the fifth Earl (left). Its climax was the opening of the tomb of Tutankhamun, the greatest find in the history of Egyptian exploration. Bryan Appleyard

reports on the extraordinary and bitter saga that led the Carnarvon family to maintain a 60-year silence on the subject of Egypt — and on the disasters which gave rise to the myth of the Curse of the Mummy's Tomb

Highclere Castle was built between 1838 and 1842 by the architect Charles Barry, whose next commission was to be the Houses of Parliament. Heavy and imposing, it stands in parkland on the 5,500-acre Carnarvon estate, just south of Newbury, in Hampshire. On the drive up to the house you pass through an avenue of 200-year-old Cedars of Lebanon, among the first trees of their kind planted in this country and now some of the biggest cedars in the world. Nearby is the famous Highclere Stud created by the fifth Earl, who looks down on both the house and the stud from his grave on top of Beacon Hill.

He never saw the face of Tutankhamun. The tomb was discovered in 1922 and Howard Carter, the Egyptologist he had employed in 1907, continued to excavate it until February 1923. He then broke off to buy more equipment. The scale of the operation was becoming clear to him and he needed more cotton wool, bandages and preservative materials that would allow him to move the pieces in safety. The usual excavation season in the valley lasted through autumn, winter and spring. In the summer the heat became intolerable.

So the tomb was closed. Carnarvon, however, was in the valley in March when he was bitten by a mosquito, an unremarkable event for a man who had been a regular visitor to Egypt for the past 20 years. But, soon afterwards, he cut the swollen bite while shaving and it became infected. He developed a skin inflammation, erysipelas, and

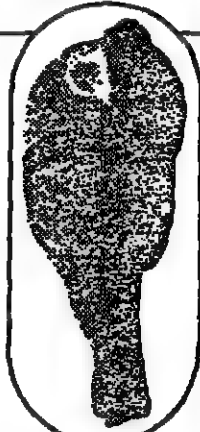
blood poisoning. By this time the excavations in the valley were being watched by the world. *The Times* had exclusive rights to the story and was covering every development at Cairo and Luxor. The progress of Carnarvon's illness was reported almost daily.

"A bulletin issued at noon today," the newspaper reported on March 24, "states that Lord Carnarvon is making satisfactory progress and that his general condition this morning was showing a definite if not great improvement."

For weeks he seemed on the verge of recovery. But the infection spread and he contracted pneumonia.

The death certificate is one of the most moving of the hundreds of discoveries unearthed at Highclere by the present Lord Carnarvon over the eight months. The flimsy fragment of paper records that the Rt Hon Henry George Stanhope, Earl of Carnarvon, male, born 22nd June 1865, aged 57 years, Church of England Protestant, British and resident at the Continental Hotel in Cairo, died at 1.45am on April 5th, 1923.

Howard Carter's book — *The Tomb of Tutankhamun* — on the Tutankhamun excavation is dedicated to the fifth Earl "who died in the hour of his triumph. But for his unflinching generosity and con-



stant encouragement our labours could never have been crowned with success. His judgement in ancient art has rarely been equalled. His efforts, which have done so much to extend our knowledge of Egyptology, will ever be honoured in history, and by me his memory will always be cherished."

He died with the mummy of King Tutankhamun still entombed within its shrines, coffins of wood and solid gold, its fabulous golden mask and its linen shrouds.

Five hours after the death, his son Henry, who had rushed to Cairo from his military duties in India, was addressed for the first time as Lord Carnarvon by Lord Allenby. He had inherited the estate of his cool, remote father to whom he had only ever been Lord Porchester.

Years later he described the scene: "I was playing polo in India; we'd just beaten the 11th Hussars — actually I shot the winning goal off a pony called Polly — when the clear-line cable came through. Victory Lord Reading was receiving us at that moment and he turns to his ADC and says: 'Get Porchester on my private train to Bombay,' and from there we were off, split-arse to Suez."

"My poor father looked dreadful, unshaven, bloodshot eyes, his moustache covered in yellow foam. I held his hot hand and I said: 'It's your son Henry, Papa, I've

come to make you better.' The *Times* obituary made it clear that the fifth Earl would be sadly missed:

"Brought up in such a home," it said, "Lord Carnarvon soon showed that he had inherited both the ability and the distinction of his parents. His was a most attractive character, and a certain unconventionalism seemed to enhance his charm. No one could meet him even casually without liking him, while to his friends of all kinds and positions his loss will be really irreparable. Many of them sometimes regretted that he had no ambition for that public career for which he seemed so well equipped, but it is probable that he resembled his father in being too chivalrous a man for the hurly-burly of public life."

The death was to mark the beginning of the popular legend of the Curse of the Mummy's Tomb. It is said that, as he died, all the lights of Cairo were inexplicably extinguished. When Allenby met the Earl's son, a few hours after the death, he said: "Good morning, Carnarvon, very sorry about these things. I've had the chief of the Royal Engineers here and he could give no explanation."

Meanwhile, back home at Highclere, at the moment of the fifth Earl's death, his favourite terrier yelped and dropped dead.

Maurice Corelli, the popular novelist who was fond of producing crazy theories on anything that caught her fancy, had warned some days before Carnarvon's death that "the most dire punishment follows any intruder into a sealed tomb." The Egyptologist Arthur Weigall backed her up with grim warnings.



Lord and master: the fifth earl in a photograph from about 1913, probably in one of the temples at Karnak in Thebes and possibly a self-portrait taken with a timing device. With due lack of reverence, his ever-faithful terrier made sure he would not be kept out of the picture

In fact there were a frightening number of bizarre incidents. Carnarvon's two half brothers — Aubrey and Mervyn — both died at around that time. American railway magnate Jay Gould died after visiting the tomb, and an Egyptian visitor was later shot by his wife in the London Savoy. Carter's assistant, Arthur Mace, died before the tomb was cleared, a French Egyptologist saw the tomb and died in a fall soon afterwards, Carter's secretary, Richard Bethell, died and so did Bethell's father, Lord Westbury. At Westbury's funeral an eight-year-old child was accidentally killed by the hearse.

The popular press had a field day. But the reality was that the curse was remarkably inconsistent. Carter himself

lived to the age of 64, dying on March 2, 1939, in London. He was exhausted and he did not survive to complete the full technical publication of his life's work. But he had cleared the tomb as thoroughly and meticulously as seemed humanly possible. Meanwhile, many others who entered the tomb, including Lady Evelyn Herbert, lived to ripe old ages.

By now, the real drama was taking place in the Egyptian courts. Until the Tutankhamun discovery the question of who owned unearthed antiquities was settled on the basis of an old established practice. Roughly speaking, the Egyptians split the finds 50-50 with whoever paid for the digging. The contracts for

excavation licences specified this deal with one important exception — if an intact tomb was found, all the contents would go to the government.

The row over the Tutankhamun discovery centred on the meaning of the word "intact". Carter and Carnarvon claimed, correctly, that the tomb had in fact been robbed twice. But the Egyptians maintained that, since the King's body was still there, the tomb was technically intact. A complex dispute ensued which, at one point, led to Carter stopping work completely.

He posted a notice outside the tomb: "Owing to impossible restrictions and discourtesies on the part of the Public Works Department and its Antiquities Service, all my collaborators, in protest,

have refused to work any further upon the scientific investigations of the discovery of the tomb of Tutankhamun."

There were stories of violent rows about who was allowed to visit the tomb. But the central issue was ownership of the contents. Later research indicated that Carter ran into trouble when he was found to have been hiding a beautiful wooden head of Tutankhamun in a Fortnum & Mason crate labelled "red wine".

The dispute ended in 1924. The Carnarvon family were denied ownership of any of the finds, but at least Carter was allowed to finish the central task of his life.

The new Lord Carnarvon

Continued opposite

In search of the unknown frogman

artfile



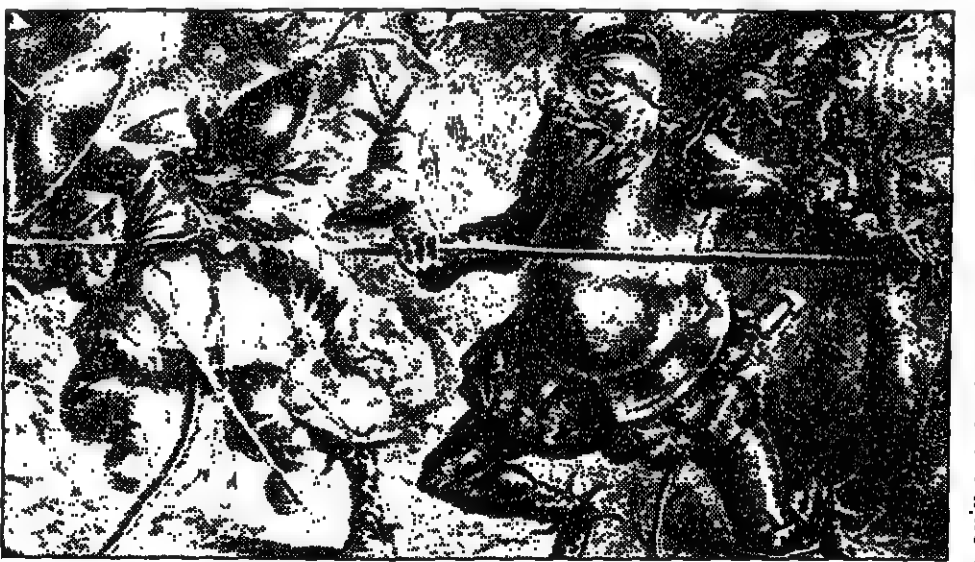
SARAH JANE CHECKLAND
A weekly look at the art world

A bloody battle is in progress. Ten thousand mice leap forward like so many Baryshnikovs, brandishing swords, while their ugly enemy, the frogs, fall in jagged agony, revealing cavernous mouths.

The scene is from the *Batrachomyomachia* — an ancient parody of Homer's *Iliad*. It relates "How threatening Mice advanced with warlike grace, and waged dire combats with the croaking race." The frogs are about to be exterminated: "Unless some favouring Deity descend, Soon will the Frogs' loquacious Empire end".

Executed with relish, in minutely detailed gouache, the work is clearly painted by an original, with an imagination which competes with Richard Dadd's. But whereas Dadd features proud in the history books, this artist is an unsung hero.

His name is Henry Bright (1824-1876). He lived outside Thames Ditton, Surrey, and subsequently Kennington, south London. Judging from his virtuosity, he probably had academic training. The battle scene was exhibited at the Royal Academy in 1871, and



Jump to it: the frogs defend their empire in Henry Bright's version of the *Batrachomyomachia*

in Bath, 1913, along with paintings by Pre-Raphaelites Rossetti and Millais. But there are no records of him in the RA schools, or in the National Art Library.

He has the added misfortune of sharing the name Henry Bright with a member of the Norwich School of painting, and also, it appears, with an Edwardian who specialised in painting robins on Christmas cards — possibly our frogman's son. But now he has acquired some champions: fine art dealers called the Lees, based in Bruton Place, west London. After four years' research, they have accumulated four works by him.

Their first Henry Bright acquisition was made early in 1984 when another dealer showed them a Polaroid of a French clock. Beside it was a photograph of "View of Three Towns" — another striking crowd scene, this time entirely of frogs. In dozens of cameo scenes, it parodied French politics in the nineteenth cen-

tury as it proceeded through imperialist, monarchist, republican and communist rules in quick succession. The *Iliad* scene came up at Sotheby's in March 1984, where the Lees paid £25,300, which was £20,000 over estimate. "Clearly, people saw the quality of it," as Charles Lee says.

Then, in 1986, they discovered an advert in a 1956 copy of *Country Life*, in which the author, writing from Suffolk, described a painting in his possession. "Two members of the landed froggery are walking into an ambush... Can you throw any light on Henry Bright?" Despite the time lapse, the Lees wrote in and, to their astonishment, got a reply. The author, now in America, explained he had given it to a friend who resembled a toad, and who lived in New York.

Charles Lee made an appointment to call on the

current owner — an eminent author — but on arrival, heard the painting had just been stolen. It has not been seen since. Now two further works have turned up: a whimsical certificate of the "Ancient Order (or Modern Disorder) of Froggers" — a parody of chivalry — and a vignette of frog robbers counting their loot.

Keen to keep Bright's paintings in Britain, they approached the Tate Gallery offering to sell, but were turned down because he has no conventional track record. "People won't judge a thing by its merits, but like to look it up in a dictionary," Charles Lee says.

Now it is up to us to search our attics for further Henry Brights. Then he can win recognition at last. That is as long as the Lees' resolution lasts. Swiss collectors have just emerged, pleading to buy.

perfect place for the busy, collecting, billionaire. He reveals in the quality London newcomers: Danny Katz, Wariski, Bernheimer.

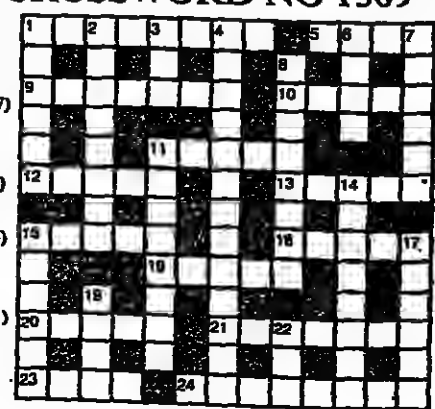
But changing the art world's axis, even temporarily, is not as simple as it sounds. "London is already the best permanent fair in existence, with its concentration of Old Master dealers," says Thomas Brod, of The Brod Gallery, St 50 did van Goyen. Now, in pre-unification Europe, we are told the international version is the forum of the future.

Clemens Vandervien, a Dutch organizer, lists Maasricht's merits. Its Dutch location is convenient for French and German dealers; it has a new airport; it offers a "Champs Elysees of art, with paintings on one side and antiques on the other" — the

He and his stay-at-home friends are not surprised Mr Vandervien is pushing Maasricht so hard. But why, they ask, should those who have a perfectly good shop, shut it up and join the bandwagon?

CONCISE CROSSWORD NO 1509

- 1 Hymn praising god (8)
2 Cudgel (4)
3 Negro/white child (7)
4 Person musical (5)
5 Tiny (5)
6 Of lowest rank (5)
7 Desert water hole (5)
8 Castrated cock fowl (5)
9 Shelled gastropod (5)
10 Hold-up (5)
11 Strongman (5)
12 One more (7)
13 Jesuit motto (1,1,1,1)
14 Face parts (8)



- DOWN
1 Maiden (6)
2 Coconut type fruit (8)
3 Deadly (3)
4 Marshal McLuhan's world view (6,7)
5 Cornrake, crane (4)
6 Intellectual ability (6)
7 Covetousness (8)
8 Social reputation (8)
9 N. English "anything" (3)
10 Neatgun rebel (6)
11 Scots lord (6)
12 Face up poker (4)
13 Last 21 Cicada
14 Seeker (8)

SOLUTION TO NO 1508

- ACROSS: 1 Infamy 2 Onside 3 Alix 4 Foiled 5 Locust 6 Gong 7 Napoleon 8 Procrastinate 9 Futility 10 Last 21 Cicada 23 Blassed 24 Sol 25 Smarts 26 Exeter
DOWN: 2 Nkomo 3 Illogical 4 Madonna 5 Onlap 6 Sec 7 Distort 13 Lead-lease 15 Realism 16 Tremble 18 Brass 20 Scene 22 Ayr



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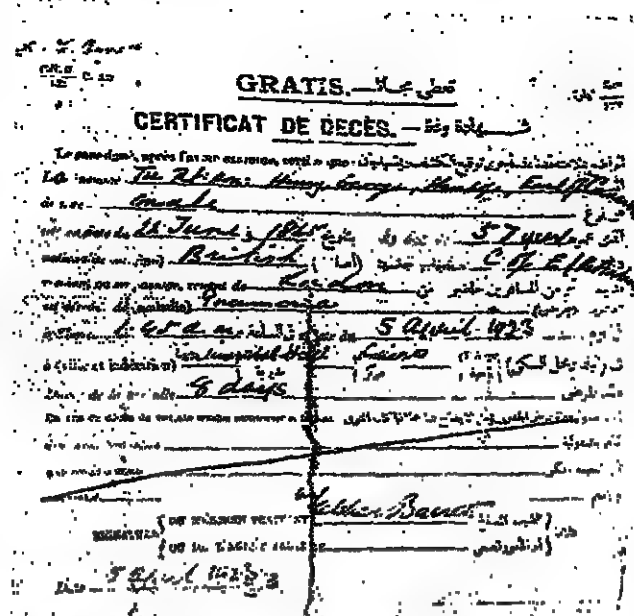
سكان الامم

SPECTRUM

...and the legend is born

The fruits of an obsession

Even the less successful Carnarvon-Carter digs are now shown to have produced important finds, says British Museum curator Dr Nicholas Reeves



Deadly mythology: Lord Carnarvon's death certificate (top), and the terner, then back in England, who died at the same moment as the earl

Continued from facing page
was disgusted with the whole affair. His childhood had, in any case, left him with little sympathy for his father's enthusiasms. On returning to Highclere he banned any mention of Tutankhamun or Egyptology. The one connection he was to retain with Egypt for the remainder of his life was that he would occasionally go race-riding there. The servants thought he was afraid of the curse. Either way most of the massive accumulation of antiquities collected before the discovery of Tutankhamun's tomb were sold to the Metropolitan Museum in New York, apparently cleansing the house of its connections with ancient Egypt.

The sixth Earl's son, the present Lord Carnarvon, was

born in January 1924 at the height of the ownership row.

"My father never wanted to talk about it at all," he recalled at his London home in Knightsbridge. "Our nannies or servants would say it was because he was frightened of the curse of the Pharaohs. But the truth was he felt he had been entitled to whatever my grandfather should have got from the Egyptian Government. I always remember my father said the judge in the final hearing was Italian - he said they were all pro-Egyptian in those days."

One curious piece of evidence that the ban was not quite complete, however, has been rediscovered at Highclere. It is a painting done by the present Earl when he was eight. It shows the face of Tutankhamun.

In 1903, two years after his near-fatal motoring accident, the fifth Earl of Carnarvon decided to make Egypt his winter home. Like so many of his contemporaries, he took to Egyptology; but what began as a casual interest, developed rapidly into an obsession.

In 1906 the Egyptian Government allotted him a site at Sheikh Abd el-Qurna - a region of the Theban necropolis or burial ground. Carnarvon worked feverishly for six weeks during the spring of 1907. The results were meagre - a large mummified cat, now in the Cairo Museum, was the only find of note - but the fifth Earl's appetite had been whetted.

He realized, however, that for future work he would need expert guidance. His choice fell upon Howard Carter, a former chief inspector of the Egyptian Antiquities Service who had fallen on hard times and was eking out a living as a watercolour artist in Luxor.

The interests of both men were from the start directed towards the Valley of the Kings, where Egypt's rulers were buried between the 18th and 20th dynasties. The concession to excavate, however, was held by an American, Theodore M. Davis, so Carter and Carnarvon had to content themselves with work in the non-royal tombs of Assiut.

During the 1912 season, Carnarvon divided his efforts between Sakha, in the Nile Delta, and a site which was identified as the Roman period settlement of Tarnaboum, at Thebes. In 1913, Carnarvon turned his attention to el-Balamun, an important tell, or settlement mound, in the eastern Delta. Though results were better than at Sakha, they still did not match expectations and work was abandoned.

Digging at Thynaboum continued into 1914, though without any inspiring discoveries. Carter therefore decided to investigate a newly-uncovered tomb further to the north which he identified as that of King Amenophis III (ruled 1514-1493 BC) and his mother, Ahmose-Nofretiti.

In June 1914, following the death of Davis, Carnarvon was at last able to secure the concession to the Valley of the Kings. Carnarvon had recently bought three magnificent bracelet plaques believed to have been plundered from the tomb of Amenophis III (ruled 1390-1353

BC) so work began in the Western Annexe at the tomb site. Carter uncovered four intact foundation deposits which provided evidence that work on quarrying the tomb had begun in the reign of Amenophis III's father, Tuthmosis IV. Several hundred fragments of the king's funerary equipment were then discovered in the tomb.

In 1916, Carnarvon sponsored Carter's clearance of the recently-discovered cliff-tomb prepared for Queen Hatshepsut, the widow of Tuthmosis II, but in 1917 work was resumed in the Valley of the Kings. The only discovery of note during the next few seasons, made on February 26, 1920, was a cache of 13 splendid jars bearing the names of Ramesses II (ruled 1279-1213 BC) and his successor, Merneptah (ruled 1213-1204 BC). They appear to have contained oils employed in the mummification of the latter king.

Carnarvon was permitted to retain six of these vessels by the Egyptian authorities, but they were a poor recompense for the time and money expended and, by 1922, the fifth Earl's interest was clearly on the wane.

Prevailed upon by Carter, he agreed to one last season, and on November 4, 1922, Carter made his historic discovery of the first of a series of steps leading down to the tomb of Tutankhamun.

Less than two years later Lord Carnarvon was dead and his superb collection had left Highclere for good, packed by Carter. Yet the collection Carter had put together was not complete, as a postscript reveals: "A few unimportant antiquities not belonging to this series I left at Highclere."

Carter's evaluation of this material was coloured, no doubt, by the magnificent treasures from Tutankhamun's tomb. The objects rediscovered at Highclere are undoubtedly more modest, but the collection includes several pieces of first-rate importance. Some are immediately recognizable from published accounts, others were previously known only from descriptions in Carter's papers.

From the seasons of 1907-1911, come several items from two of the richest burials they cleared: tombs 24 and 37 in the Assiut. The Highclere finds include two bright blue faience bowls, fine examples of their type, and the remains of a charming blue faience hippopotamus, frog and lion. Two dismantled but otherwise complete wooden jewel boxes are also included, as is



Dark lady of the sands: this papyrus fragment is believed to have come from Lord Carnarvon's excavations in the necropolis at Thebes, probably between 1907-11

an incomplete third box and a selection of its contents - gold-capped hardstone cylinders and gold, silver, faience and carnelian beads.

Among the successes of the Balamun season, is the discovery of silver jewellery of the late Ptolemaic period and two bronze figures representing the god Harpocrates (Horus the Child) and the Apis bull. Both date to around 400 BC.

But perhaps the most important group of pieces from the re-discovery is that which represents Carnarvon's share of material from his unpublished clearance of the tomb of Amenophis III in 1915. The group includes several objects from the tomb's foundation deposits, with bright blue faience plaques bearing the cartouches of its founder, Tuthmosis IV.

Fragments of the king's wooden shabti figures are also present; one foot fragment, in alabaster, carries the name of the king's consort, Tiye.

A resin-coated wooden panel, perhaps from a box, also carries the queen's name. Among a mass of broken debris which Carter recovered from the well and well-chamber of Amenophis III's tomb are several faience beads, sequins and amulets. A small but important openwork fragment, also of blue faience, similarly preserves the lower part of a standing female figure. It is almost certainly from a bracelet plaque similar in design to those (now in the Metropolitan Museum) which had first prompted Carnarvon and Carter to embark upon their clearance of the tomb.

A large alabaster jar with lid, found in the Mummy Room, may be identified from Carter's notes as one of the group discovered in the Valley of the Kings in 1920. Of the remaining five which formed Carnarvon's share, two are now in

the British Museum and one is in the Metropolitan Museum of Art.

The provenance of a number of the 300 or so pieces rediscovered at Highclere is still uncertain. Among the more interesting of the unattributed pieces are: a well-carved ivory head with painted gypsum wig, probably dating from the late Middle Kingdom (1875-1640 BC); a splendid blue crown from a composite statue of New Kingdom date (1540-1075 BC); Book of the Dead fragments on papyrus from the New Kingdom and later, containing spells to guarantee a carefree existence in the next world; and a number of small, chalice fragments from the Third Intermediate Period (1075-716 BC).

Further study will no doubt shed more light on the origins of these pieces. They may then be assigned their proper place in the reassessment of the Carnarvon-Carter seasons which now seems called for.



Tournament of the Mind

- Round 14 of the tournament, with questions set by Mensa, and designed to test the brightest brains not only in the family but also in the classroom.
- For the individual winner there will be a £5,000 prize and for the top school an IBM Personal System/2 Model 30 computer

ROUND FOURTEEN - QUESTIONS

Try all the questions - remember it's the top scores that count

1 LOGIC Score 44

Solve the logic behind this diagram. What should replace the question mark?

B	1	Z	1	H	2	J	1
	2		10		4		?
10	T	2		D	2	H	1

2 GENERAL Score 14

Using the same letter for both words, replace the first letter of each word either side of the brackets in order to create two new words. Place the letter you have used inside the brackets and then, by reading down, you will discover a new word. What is it?

MEAL		CORE
PEAT		CAVE
BOUT		DOOM
TON		GRATE
LICE		FEAR
BARN		MAST

NS. All words appear in the large edition of the Collins English Dictionary

3 PUZZLES Score 12

You should be able to discover the reasoning behind this diagram. Tell us what will replace the question mark.

0	1	4
121	144	9
100	169	16
81	?	25
64	49	36

4 MISCELLANEOUS Score 12

Over a month, five friends buy pints of beer as follows: John buys 45 more pints than Bill and Bill buys 48 fewer than Charles. Edward buys 18 more pints than Dennis while Charles buys 25 more than Edward. If Bill and Edward buy a total of 25 pints between them, how many pints are bought altogether?

GENERAL KNOWLEDGE Score 3,4,4,3,4

- In which month is the vernal equinox?
- Which Greek was called "the father of history" by Cicero?
- Who wrote the lyrics for the musical Cats?
- Who was the mother of the actress Liza Minnelli?
- Which author created Captain Horatio Hornblower?



ROUND 14 - ANSWERS

Cut out your answers and keep this coupon until Round 20. Answers will be accepted only on coupons printed in The Times

PUZZLES
Answer 1 Answer 2
Answer 3 Answer 4

GENERAL KNOWLEDGE
Answer 1
Answer 2
Answer 3
Answer 4
Answer 5
NAME



TOMORROW

Why did Howard Carter (left) send the Carnarvon collection to the Bank of England? Why was it sold to New York? And why was some of it quietly stored away at Highclere?

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THE RISING POUND

The decision to allow the pound to float upwards is the right choice made in the wrong way. While some tightening of monetary policy has become desirable, abandoning the target range for sterling has removed one of the few fixed points of the Government's monetary policy.

For several months the pound has traded in the range of between DM2.90 and DM3, and the longer this continued the more effective the exchange rate became as a point of reference in the Government's economic policies. By sticking to a stable pound the Government has been able to obtain some of the benefits of full membership of the European Monetary System, while retaining the flexibility of staying outside.

Uncapping sterling has removed that certainty. An exchange rate policy which can be altered in an upward direction at any moment may be equally vulnerable in a downward direction. This puts a heavy obligation on the Chancellor, Mr Nigel Lawson, to explain in his Budget next Tuesday what the Government's monetary policy now is.

No one would pretend that monetary policy is an easy matter. The Government, like others overseas, has endured a long process of disillusionment in which the twin aims of clarity and discretion in the interpretation of monetary conditions have gradually been found incompatible. In 1979, Sir Geoffrey Howe inherited from Labour a system of annual targets for growth in the money supply. Since then, Mrs Thatcher's two Chancellors have added additional targets, replaced them with a new, more narrowly defined number, dropped the original target and — over the last year — have effectively given up money supply targets altogether in favour of steering by the exchange rate.

The system of sterling targets has, in recent times, worked reasonably well. The relative strength of the pound has been a less ambiguous signal than the more esoteric measures of the money supply. At the same time, intervention in foreign exchange markets has given the Chancellor some short-term flexibility in responding to pressure. But a

monetary rule is useful only if the monetary authorities are seen to be committed to it. When the rule is less than explicit in the first place, the task of achieving market credibility is much harder.

Given the system we have, the decision to let the pound go is probably right. Ever since the new year began, Government and markets have been scanning each new piece of economic evidence to try to decide whether the economy was showing signs of slowing down after the crash in share prices, or whether there was a continuing risk of "overheating". Recent indicators have revealed little sign of a slowdown and some worrying pressures on inflation. House prices have accelerated, high street sales have stayed buoyant and credit has expanded. Above all, pay settlements have tended to increase at a time when productivity gains may be slowing down.

The Government responded to these straws in the wind with a rise in interest rates at the beginning of last month. But higher interest rates have put upward pressure on the pound. By feeding sterling into the system to try to keep the pound below the DM3 "ceiling," Mr Lawson risked undermining the disciplinary effect of the rise in rates.

The upward move in the exchange rate represents a tightening of monetary policy which will put additional pressure on companies to resist high pay claims. It will also, however, make life more difficult for Britain's exporters at a time when the balance of payments is already deteriorating sharply. To drive the message home, Mrs Thatcher made it clear in the Commons yesterday that interest rates would not be brought down again until inflationary pressures had subsided.

By releasing the pound the Government has set a firm background against which to present the Budget next week. Mr Lawson must now, however, spell out more clearly his monetary objectives. The best way to do that would be by making Britain a full member of the European Monetary System. If that is still subject to Mrs Thatcher's veto, then business people at least need a clear reaffirmation of the Government's intentions with respect to the exchange rate.

TIME TO FREE THE DOCKS

The survival of the National Dock Labour Scheme into the era of Thatcherism is a blatant anachronism. While the labour market in other industries has been significantly deregulated the dock scheme continues apparently immune to the Government's principles of industrial realism. Originally introduced in 1947 to ameliorate the then inequitable conditions of dockers' casual employment, it has no logical or social justification in modern industrial relations.

The effect of the scheme is that if one port employer goes out of business, the local dock labour board (on which the unions have 50 per cent representation) reallocates its registered dock workers (but not its other employees) to other employers in the port, who have to bear the cost of employing them whether or not there is work.

Such a device for overmanning is at odds with the Government's policies for ending conditions in which industry has to bear the cost of concealed unemployment. Even so, resistance to ending the scheme might be understandable if there were any threat of a return in the docks to the old conditions of casual employment — under which men looking for work formed a daily queue, and after some had been selected the rest were turned away.

But there is no question of this. Casual labour stopped in 1967 when all dockers were registered with permanent employers. The reality of employment in the docks today is that employers need a steady labour force on which they can rely. That this is so is proved in the new and more thriving non-scheme ports where employment has steadily risen, workforces are permanent and the only casual, or temporary, labour is that small proportion taken on to meet seasonal conditions.

Why, then, does the Government hold its hand from abolishing the scheme? The answer,

paradoxically, lies partly in the success of the new non-scheme ports. As their modern container traffic has risen, the old scheme ports such as London, Bristol and Liverpool have so declined that today, by a kind of natural wastage, there are fewer than 10,000 dockers covered by the scheme — compared with some 25,000 less than a decade ago. On the basis of such small numbers, the Government seems to think that it is not worth while facing the general ports strike which it assumes, not necessarily correctly, would be the consequence of ending the scheme.

Yet even with the diminished workforce covered by the scheme, its cost is very considerable. The scheme also prevents the modernization of industrial practices and gives the unions job-control.

The Transport and General Workers Union clings to the scheme because it provides them with an additional forum of industrial power. Yet the workers in both the scheme-ports and the non-scheme ports are in the same union, the difference between them being that the former have a job-for-life tenure and the latter, like almost everyone else in the country, can be made redundant under regulations which protect the interest of the employees.

A possible device for ending the scheme without serious strife is for it to continue for existing and aging employers, but not be applied to new employers in scheme ports. This, however, might lead to bad feeling between the privileged and the unprivileged. What seems clear is that the employers would offer safeguards for the jobs of existing employees under the scheme and the Government should grasp this opportunity to put forward plans for ending an outdated privilege — which is as unfair as between one dock worker and another as it is unfair to the community as a whole.

ARMS CONTROL

The law on the possession of knives in a public place dates from 1953 — and that on importing the more deadly of them, from 1959. It is surprising that it has taken the Government so long to heed the warnings of the police, and to acknowledge that the law as it stands is inadequate to deal with the growing problem of street crime in Britain. This has now reached almost plague proportions, and knives play a prominent part in it. The measures put forward yesterday, as Home Office amendments to the Criminal Justice Bill, are therefore welcome and overdue — though whether even they go far enough is questionable.

The amendments would make it an offence to import or sell a long list of weapons with names like *maurikigusari* and *kusari gama*, most of which originated in the more obscure and dubious byways of the so-called martial arts. They have begun to attract a cult-like interest, and their presence has been observed with some alarm on football terraces. Essentially, the amendments bring them under the same ban as those imposed in 1959 on flick knives and gravity knives. The new measures should also prohibit the sale of knuckledusters and swordsticks and even catapults — which, in their more powerful modern form, have become a dangerous threat to life and limb.

The most significant of the proposed new measures, however, is that which concerns the possession of an offensive weapon in a public place. It should go some way towards equipping the police with the powers they now need. The present 1953 law requires the police to prove that the person in possession of an offensive weapon intends to use it unlawfully.

It may have seemed reasonable 35 years ago

that the police should have to prove that someone with a knife did not have it for a legitimate purpose. But they have found in practice that the street wisdom of the knife carrier has outwitted them. According to Mr John Patten, the Home Office Minister who announced these changes yesterday, the suspect has always been able to claim that he was using it to peel oranges — or some similarly innocent purpose.

In what is technically known as a reversal of the onus of proof, the Home Office proposes that someone found carrying a knife, other than a simple penknife, or any similar weapon capable of causing injury, should henceforth be committing an offence — unless he can prove the innocence of his purpose. It is envisaged that a person bringing home a kitchen knife he has just bought, or a workman returning with his tools, should not be committing an offence if he can show that the explanation offered is genuine.

In spite of those safeguards this may be seen as technically a restriction on individual liberty and the contravention of an important legal principle. But few would quarrel with the steps that are now proposed. There should be no civil right to carry a weapon capable of inflicting serious injury. The Home Office might indeed have gone even further, and given police officers the power to confiscate knives or similar weapons on the spot, to be reclaimed from the local police station later. Such powers would give notice that the carrying of any knife or similar item in a public place, for whatever purpose, was in principle antisocial — even when a legal defence existed. The steps announced last night are at least in the right direction.

Ways and means of student finance

From Dr Adrian Seville
Sir, You refer (leading article, March 4) to student loans as an attractive possibility. Some will disagree, especially those students who are not modern enough to relish beginning their adult lives with an unsecured debt.

It is in my view surprising that no attention has been paid to an alternative way of recovering student maintenance costs: by means of a tax on the employers of graduates. Such a tax could be related to salaries, so that graduates who found jobs at or below the national average wage would be unaffected. A tax averaging only about £300 per annum would suffice, in the steady state, to fund the entire maintenance grant system.

This graduate employment tax might discourage some employers from taking on graduates where they were not essential to the business — not a bad thing, given the foreseeable acute shortage of graduates in the 1990s. Nor would a slight depression of top salaries be unacceptable. That would surely be less off-putting to potential students, uncertain as to whether to go on to higher education, than the prospect of a debt incurred on the way to a degree that might never be achieved.

The tax would also avoid one severe negative consequence of subsidizing loans for grants: that some students may be tempted to take part-time jobs during term. Intensive three-year degree courses make that a strategy which is liable to waste more public money than is saved by cutting down the grant.

Yours etc,
ADRIAN SEVILLE,
(Academic Registrar, the City University),
Tudley House,
Royal Parade,
Chislehurst, Kent.
March 4.

From the Reverend Peter J. Myers
Sir, As the spectre of student loans once more raises its ugly head, I find it sad to note that in your leader you consider that the grants system exists to pay "for young people to leave their parental home at one end of the country in order to study at... the other". And further, you seem to believe that universities and colleges should enter the market so that students would study at the institution offering the most attractive prospect.

As a student I went from

Insults to Church
From the Bishop of London
Sir, May I refer briefly to your leading article "The crime of blasphemy" (March 3), which contained on a report by a working group of which I was the chairman.

You say we suggested that the special safeguards which the law provides against insults to the Christian religion and to the established Church in particular should go. The Law Commission by a majority recommended the abolition without replacement of the common-law offence of blasphemy. What we proposed was that the law should be rationalised, and put on a statutory basis and that it should also be extended to adherents of other faiths.

The need to protect the feelings of all those — whether Christian or not — who hold religious beliefs and values sacred was certainly one of the main reasons why the group wished to see the provision of a new statutory offence. After a detailed examination of other branches of the criminal law we concluded that they do not cover the ground adequately.

Stamp of religion

From the Principal of St Stephen's House, Oxford

Sir, Some humanists are offended by seeing "Jesus is Alive!" on their mail (letter, March 5). So, I guess, are some Christians. Quotation marks are used too often (as in newspaper headlines) to cast doubt on an alleged statement, and to protect editors from the laws of libel.

The Post Office should content itself with "Use the postcode" or "Post early for Halloween" and leave it to individuals to write their own messages, whether S.W.A.L.K. or Jesus wants you for a Sunbeam.

Yours faithfully,

EDWIN BARNES, Principal,
St Stephen's House,
16 Marston Street, Oxford.
March 5.

From Mr D. R. Cook
Sir, What the Master of Churchill College (March 5) appears to forget is that on the stamp there is a portrait of a lady who is head of the Church and to deny her the opportunity, albeit symbolic, of proclaiming occasionally its central truth is illogical.

Britain is a Christian country. Humanists are welcome, even in places of education.

Yours faithfully,
DAVID COOK,
Heulian, Market Street,
Llangollen, Chwyd.

From Dr G. L. Russell

Sir, If the Master of Churchill College is offended by every statement with which he does not agree, his life in Cambridge must be a perpetual torment.

Yours faithfully,
G. L. RUSSELL,
Cleve Cottage,
Fontwell Magna,
Shaftesbury, Dorset.
March 5.

Sports injuries' effect on NHS

From Mr R. G. Pringle
Sir, The fracture clinic at the Royal Shrewsbury Hospital on Tuesday, February 23, was relatively light. The previous weekend had not been a busy one — no holiday traffic, the roads clear, and the motocross season yet to start.

None the less the clinic produced its usual quota of pain, economic hardship, and permanent disability.

Of the 31 new patients, 14 had sustained sports injuries. Three emergency admissions from the playing fields made a total of 17 injured sportspeople in all. Of those, three required urgent surgery and others will come to surgery in due course.

In terms of operating time and staff, two cartilages or one major ligament injury equal one hip replacement. It must be small comfort to the many people in Shropshire whose hip replacements are being deferred because of this workload to know that these largely self-inflicted injuries

receive such skilled and speedy treatment.

At a time when health service finances are under intense pressure and subject to urgent review, compulsory medical insurance of all sportsmen and women must be an obvious priority. In this way the State would be able to recover the costs of their treatment and divert more resources to the truly sick.

Premiums would be paid as part of sports-club subscriptions, by schools, and by users of public and private playing fields, tennis courts, and similar facilities. The rate would be proportionate to the risks of individual sports.

One can scarcely imagine the mayhem on the roads should the State make motor vehicle repair and replacement following accidents free and available upon request. The introduction of compulsory sports medical insurance with a no-claim bonus would encourage people to take better care of their bodies and relieve the State of an enormous and increasing financial burden.

Yours faithfully,
R. G. PRINGLE (Consultant Orthopaedic Surgeon),
Burnell House,
82 Berwick Road,
Shrewsbury, Shropshire.
March 8.

Hospital closures

From Mr D. J. Knowles and Mr R. D. Illingworth

Sir, Lord Ennals's letter (March 7) appeals to emotional rather than rational responses. The Riverside Health Authority proposals, including the building of a new teaching hospital, create opportunity for significant improvement and development of a wide range of services. They are supported by the overwhelming majority of consultant medical staff in the district and by the associated Charing Cross and Westminster Medical School.

The fact is that every person who lives or works in this health district, which incorporates parts of the City of Westminster, the Royal Borough of Kensington and Chelsea and all of the London Borough of Hammersmith and Fulham, is within two miles of a teaching hospital with the full range of acute services, including accident and emergency.

Both during the period in which we propose to build the new hospital and after that hospital has been completed, that level of access to teaching hospitals will be maintained. It is a standard that is as good as any in the entire NHS.

Yours faithfully,
D. J. KNOWLES
(District General Manager),
R. D. ILLINGWORTH
(Chairman, District Medical Committee),
Riverside Health Authority,
Brandenburg House,
116 Fulham Palace Road, W6.
March 7.

Polish complaint

From the Ambassador of Poland
Sir, Your feature writer Bernard Levin in his article which you thought fit to publish on March 3 has exceeded all accepted principles of journalistic ethics and good taste.

The pack of invectives directed against my country and its head of state, must arouse feelings of revulsion, indignation and also astonishment that a national newspaper of your standing should agree to publish them.

I most strongly demand that a full and public apology be issued in which you would dissociate yourselves from the views and frenzied schemes of a person clearly writing under some enormous psychological stress.

While submitting this most strongly felt protest, may I also speculate on your motives in publishing so defamatory an article at a moment when Polish-British relations seemed to be on the mend.

Yours faithfully,
ZBIGNIEW GERTYCH,
47 Portland Place, W1.
March 7.

Perfect timing

From Mr H. F. Ellis

Sir, Ever since the advantages of bringing various bits of apparatus to the boil began to be aired in your correspondence columns (February 18, 23, 25) I have waited in a kind of agony for some knowledgeable ass to point out that the trend was first set by a Mr Mark Twain as long ago as 1878. Having waited in vain, I now undertake the distasteful task myself.

It was during his ascent of the Riffelberg, accompanied by Harris and 152 other assistants (plus 44 mules and seven cows), that Mark Twain boiled his barometer in an attempt to ascertain its altitude. In fact he boiled two, the second one "for half an hour" in a pot of bean soup which the cooks were making.

"The result," he says, "was unexpected: the instrument was not affected at all, but there was such a strong barometer taste to the soup that the head cook... changed its name in the bill of fare. The dish was so greatly liked by all that I ordered the cook to have barometer soup every day".

I hope this recipe may be of use to any of your readers who may be thinking of boiling their computers, word-processors etc. Twain, incidentally, also boiled a thermometer and a camera; but anyone interested in the results had better consult *A Tramp Abroad* (page 397 in my 1885 edition).

Yours faithfully,
H. F. ELLIS,
Hill Croft,
Kingston St Mary,
Taunton, Somerset.
February 26.

ON THIS DAY

MARCH 9 1815

"Riots", "disaffection" and "repression" are often mentioned by historians of the Napoleonic wars period. Parliament did not represent the nation and many men were unemployed because of agricultural depression and grunting mechanization.

Popular Tumults.
Further Particulars.
Yesterday evening all was tranquil at the west end of the town; with the exception of a collection of between 40 and 40 persons, chiefly boys, there was nothing that bore the resemblance of a mob. Those few paraded the principal streets shouting and whistling. Large parties of Horse Guards paraded along almost every street west of Charing Cross.

We heard later that between 10 and 11 o'clock last night one of those riotous assemblies that infest the Metropolis broke the windows of the *Morning Herald* office in Catherine Street and then proceeded to the office of the *Morning Post* where they gave three cheers.

An evening paper gives the following account of the proceedings of a party of these miscreant persons on Tuesday night—

BAKER-STREET, PORTMAN-SQUARE.—Arriving here about nine o'clock, they immediately began their attack on the house of General Stephens, Esq, late M.P. for St John's. Mr Stephens has not been in town these nine months. His house in Baker-street being left in the care of an elderly female servant, the mob met with no resistance, and the doors and windows in front, together with the iron railway of the area, were totally demolished. From Baker-street, the mob proceeded to

No.38, Harley-street, where, evidently by mistake, the house of Mrs. Sampson, a most respectable and inoffensive lady, was the object of their fury — doors, windows and iron railings, all were broken and demolished, before Mrs. Sampson or her domestic had time to consult their safety by retreat. From Harley-street this division of the mob proceeded to

Portland-place, but here the military were collected in sufficient numbers to disperse them. Other detachments, however, had begun the work of destruction at

No.19, Wimpole-street, the residence of Lord King, of which every pane of glass was smashed, and the window-frames and doors broken to pieces. Sir William Rowley, at No.34, in the same street, shared the same fate.

In no one instance did these destroying parties exceed fifty in number. Acting in detachments, they distracted and eluded the attention of the Guards for although the scene of last night's operations does not exceed the circumference of half a mile, the whole of the mischief was effected in the momentary absence of the military. It is in this manner only that we can account for the havoc which took place in

MANSFIELD-STREET, PORTLAND-PLACE.—Lord Bathurst, one of His Majesty's Principal Secretaries of State, lives in this street, and divides the mob's respect, venting their fury on the front of that, and the adjoining houses of Lady Denny Floyd, and Thomas Hunter, Esq.

In the City also there was some appearance of a disposition to riot... Shortly after the House of Commons adjourned, a great body of people proceeded down St. Martin's-lane, exclaiming against the Corn Bill, and threatening destruction to those by whom it was supported. The crowd increased as it advanced towards the House of Commons, where the rioters learned, much to their dissatisfaction, that an adjournment had taken place. Being disappointed in the expectation of meeting any of the obnoxious Members, they commenced an attack on the windows of that part of the House of Commons which faces St. Margaret's Church...

THE ARTS

TELEVISION

Blind alleys

It seems like only 20 years ago that one was carrying an International Socialist banner into Grosvenor Square and shouting anachronistically at policemen - an exhausting way to spend a Sunday afternoon, but appreciably more fun than Latin homework.

When not physically confronting the lackeys of American imperialism, however, the IS of 1968 were as dreary a bunch of far-left robots as one could wish to find under one's bed.

The televising of Trevor Griffiths's 1973 stage play *The Party* (BBC1) reproduced with deadly accuracy the ideological handbag-swinging of that era. "Who was it said that personality is the gorilla of the Left?" droned a corduroy lecturer, before launching into a stupefying "Marxian analysis" of *les événements* in Paris.

This prodigious speech was countered by another from an old-guard Glaswegian firebrand (wonderfully animated by Andrew Keir) who had already instructed his revolutionary goons to keep off the barricades.

Weaving through these forests of guff, Jack Shepherd's exemplary drunken playwright did his ribald best to poop the party, notwithstanding Kenneth Cranham's remonstrations. He also had the best line: "Anything Pinter can't quite say, I can't quite say better."

Although decorated with news footage of the Paris riots and appropriate graffiti slogans ("Je suis Marxiste, tendance Groucho" etc), the production was largely condemned to working on reaction shots of the radical-cik auditors as the lava of Trotskyism flowed on and on.

These are the images that will linger in the memory: of concerned, eager dopes hunched in Cornelian chairs and framed by pot plants, imagining themselves to be at the beating heart of the world, while the world itself went on regardless and unregarding.

Martin Cropper

Unfair to the Bard

THEATRE

Twelfth Night Theatre Royal Stratford East

If the RSC set this comedy in a 1930s colonial never never land, with Cesario running errands between a Caribbean Orsino and an Indian Olivia, there would be pages of quotes from V.S. Naipaul and Derek Walcott to say why.

The Stratford East programme is more down-to-earth. "Approximately 40 per cent of Newham's population is Afro-Caribbean and Southern Asian", it says; adding, with a strong hint of grievance, "Shakespeare is still studied at GCSE level and is compulsory for A-Level English."

In other words, there is no point in looking for any expressive purpose in Jeff Teare's production beyond the demands of integrated casting and community-outreach policy.

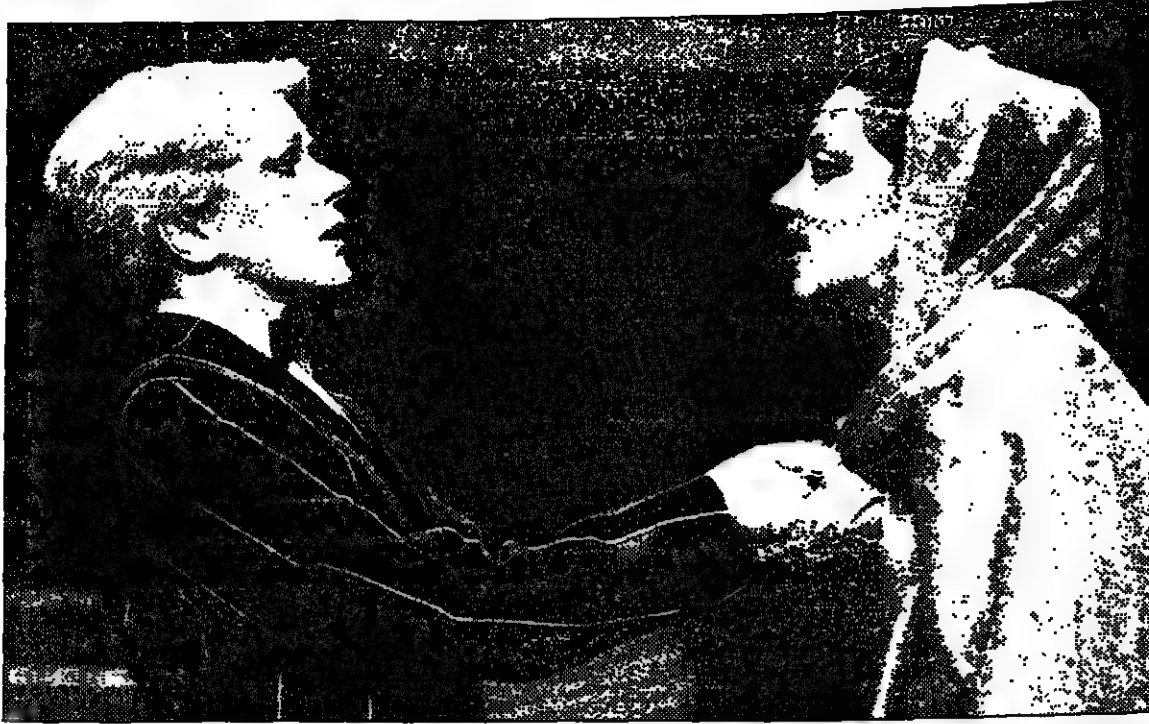
Equally, it would be ridiculous to

complain about the absence of style in a show that has only come together as an exercise in co-existence, where guitars and sitars mingle with Feste's thumb-piano, the text has been pruned for obscurities (so that Pythagoras's opinion on wild fowl turns into the ancient gurus' views on peacocks), and white supremacy fingers on in this "backwater of empire" in the person of an imperially dispossessed Malvolio in a sun-helmet and silly white plus-fours.

Teare no doubt calculated that *Twelfth Night* is sufficiently indestructible to survive this treatment unscathed. True enough, its story comes through with the clarity of a fairy tale, arousing a good many laughs from those in last night's audience who had not heard the jokes before.

But even in the given circumstances, the Newham spectators have reason to feel short-changed. Having cast the piece, set it in a latticed box, and costumed it in saris, presidential uniform, and cricket flannels, Teare has then left the play to do all the work.

Perhaps there is no chance of reconciling all the unrelated ele-



Blazer'd Principal Boy meets slow-to-melt steely sari girl: Helen Atkinson Wood (left) and Josephine Welcome

ments; but at least there might have been narrative preparation and scenic ingenuity. Instead of which, there is no hint of any attachment between Toby and Maria before Shakespeare brings the matter up; the duels (two of the greatest cadenza points in English comedy) are halted before they begin; the catch scene is similarly interrupted before it reaches a climax; and the box-tree is motivelessly lugged all over the stage, effectively killing the response of Malvolio's listeners.

There are some good performances, and others which might have been straightened out. As it is, Winston Crooke's imperious Orsino cancels out his appearance with ingratiating speech; while Tariq Aitbai and Lyndam Gregory respectively offer a nervously defensive Sir Toby, cloaked behind mugging mannerisms, and a sensible and dignified Aguecheek.

Things are much better with Alan Cowan's Malvolio, a repressed bureaucrat who has to do a safe-

cracking job to produce a smile; and Josephine Welcome's steely Olivia, whose melting is the high moment of the show. In this mixed company, Helen Atkinson Wood sensibly jettisons the lyrical Viola and plays for parody and fun - a neat musical-comedy principal boy in blazer and bow-tie, concealing her emotional turmoil with complete success under the mask of a golden boy.

Irving Wardle

Utopian illusions

Getting Nowhere Gate Theatre

The attempt to create the socialist Utopia through magic seems only marginally weirder than Ian Saville's endeavour to put together a magic show that advances the cause of socialism. Nevertheless, patches of his work have potential, though the show needs considerable revision before it will hold together as a piece of entertainment, let alone aid the struggle to obliterate capitalism.

Saville, a conjurer since boyhood, is now somewhere in his thirties: bearded, bespectacled and broadly smiling, he wears a natty jacket brocade waistcoat and bow-tie in shades of cherry red.

His previous show, *Brecht on Magic*, apparently ended with a stuffed effigy of Margaret Thatcher and a cruise missile being shoved into a red (for socialism) box and vanishing. Since his present show is billed as a sequel, he repeats this trick, which quite fooled me, before calling upon his ventriloquist's dummy, Bertolt Brecht, to guide us into the future.

We have already been treated to a photo of Karl Marx with pop-up mouth which refuses to help and meanly keeps using the word *whim*, not an easy sound for ventriloquists to mouth while keeping their lips together. Saville goes out of his way to tangle himself in the hazards of the process (very Brechtian), and when Brecht gets a roll of wallpaper pushed over

his cheroot-puffing head and is transmogrified into William Morris, a similar problem of enunciation crops up with the Webbs.

His conjurer's patter catches an individual note with the pretence of causing silk handkerchief, £10 notes and the like to travel back and forth in time instead of merely making them vanish. But it is not enough to label a pair of metal hoops Poverty and Unemployment and link them together: there need to be twice as many conjuring tricks and a far shorter, or far more interesting, trip past man's various Utopias, from Plato onwards. At present the message within the magic is dry and tedious.

Jeremy Kingston

Just costume jewellery

AMERICAN THEATRE

Diamond Lil Conservatory Theater, San Francisco

Mary Jane West, born in Brooklyn about 1892, transfigured herself into that unique, hourglass-shaped phenomenon entitled Mae West. Since no suitable material existed, she wrote it herself - all her life. Her play *Diamond Lil* plus its 1933 movie version, *She Done Him Wrong*, brought her international veneration.

San Francisco's enterpris-

ing American Conservatory Theatre have now given *Diamond Lil* its first production anywhere since Miss West's 1951 Broadway revival. It presents one almost insurmountable casting problem, but Paul Blake, who staged this larky production, has probably done as well as possible by casting Gretchen Wyler. Londoners may remember her from *Sweet Charity*.

Advance publicity made it clear she had no intention of aspiring to imitate the insubstantial Mae West. She puts on quite a show of her own, though, encased in costumes by Robert Fletcher which one can only call gorgeous.

The plot focuses on the universally beloved star of a

Bowery music hall (feliciously recreated by Douglas W. Schmidt) in the "Gay Nineties".

Numerous interpolated grand old favourites include "My Ragtime Gal", "The Strawberry Blonde", "Tea-Ra-Boom-de-ay", "Frankie and Johnny", and "If You Were the Only Girl in the World". Bowery Rose, a deteriorated but well-nourished belle, has only one song ("How Could Red Riding-Hood Have Been So Very Good and Still Keep the Wolf from the Door?") but makes the most of it; a whimsical casting inspiration allots her role to Sydney Walker, Esquire, a 40-year veteran of 216 productions with this company.

Paul Moor

CONCERT

Pertinent piece a paradigm

Music Projects/ Bernas Almeida

Richard Bernas was surely right to choose Carter's *Syringa* as the lynchpin of his sequence of three concerts at the Almeida. It fits in, of course, with the "words and music" theme of the triptych, being a setting at once of an orphic meditation by John Ashbery and of ancient Greek fragments bearing on the same sounds and meanings. Moreover, it presents an image, even an emblem, of the musical conditions that have made forward-setting such a contentious issue.

At a time when music no longer speaks as it did, it is natural that composers should find verbal language becoming similarly recalcitrant. Words explode into phonetic shrapnel, as they did in another work included here, Pascal Dusapin's brief and Xenakian *L'Homme aux lions*, for two sopranos and three violins. Or else they retreat into hermetic dumbness, which is the line of Carter's however rhetorical bass part, presenting the Greek texts beneath the reasonable discourse of the mezzo-soprano singing the Ashbery poem.

In this performance the beauty and characterfulness of *Syringa* were as well conveyed as its paradigmatic stature. Jane Manning, who had earlier offered a more luminous view of the antique world in Dallapiccola's *Sappho and Anacreon* songs, made the Ashbery setting almost conversational, while also bringing out a connection with Britten's *Nenia* on the same subject: one wonders if Carter knew the piece. The bass soloist missed the necessary authority by being too soft-textured, and too approximate in pitch, but the puzzling point of the piece was well made.

Paul Griffiths

Dancing the indefinable

John Percival meets David Bintley, Resident Choreographer of the Royal Ballet, and Simon Jeffes, leader of the Penguin Café Orchestra, whose music Bintley has used to create the ballet receiving its premiere tonight



Making the piece curve: David Bintley (left) and Simon Jeffes in a break from rehearsals at the Royal Opera House this week

Readers familiar with David Bintley's ballets may well not know the music of Simon Jeffes, and vice versa. That will be rectified tonight, when their *Still Life* at The Penguin Café is premiered by the Royal Ballet at Covent Garden.

Until a couple of years ago they were in the same state of ignorance about each other. Then Bintley, resident choreographer of the Royal Ballet, bought a record of Jeffes's Penguin Café Orchestra, attracted by the mysterious painting on the sleeve cover. As with all Jeffes's discs, this was by Emily Young and showed, in Bintley's words, "these bizarre creatures in a very realistic landscape."

He listened to the first track, found it disconcerting and switched off. But later, when busy with something else, played the whole disc and had the idea that he could make a ballet to this music. Then came an enquiry about doing a ballet specially for television in London or Tokyo. But for Jeffes, and now for Bintley, it is an idea rather than a place.

suggestion fell through, as they always seem to do, and I put the idea aside.

This is perhaps the point to mention, for those unfamiliar with the Penguin Café Orchestra, that its music, all by Jeffes, has been variously described by admirers as a mixture of chamber, classical, folk, jazz, minimalist, new age, reggae, rock, systems and western country hoe-down.

Jeffes himself cheerfully admits to multiple influences ("How can I not be influenced by almost anything I have heard, even if it is only to rejection?"). He seems happy that his music has attracted a certain mystique and is not going to dispel the myths that have grown up around it.

The concept of the Penguin Café is supposed to have come to him in a nightmare caused by food poisoning in France or, by other accounts, Japan. Similarly there is alleged to have been a real Penguin Café in London or Tokyo. But for Jeffes, and now for Bintley, it is an idea rather than a place.

Jeffes says: "You can see it and hear it, but you can't define it."

The ballet began to take shape only about six or nine months ago when Bintley again took up the idea for a stage production. When he started selecting the pieces from the records which he would like to use, his initial version came to about 90 minutes. He whittled that down to an hour and then, more painfully (he pulls a graphic face as he describes the process) to the present eight numbers, or 35 minutes' playing time.

"I was pleased because he had chosen certain key numbers," Jeffes says. "I thought at first that I would prefer a different order but we have ended by using them exactly following David's first list."

Bintley breaks in: "It's difficult, in a way, because the first four numbers are all very up, then come two in succession which are - I won't say down, but darker, more serious. I quite like to have a kind of turning point in the music of my ballets, but this might have been too much."

However, the pair of them are happy with it now, and Jeffes waves his hands to illustrate his belief that the ballet has a good shape - a smooth curve rather than up and down.

For his recording, Jeffes has used such unconventional in-

struments as a set of glasses filled with water to different depths, or a rubber band stretched round the back of a chair and accompanied by the "ringing" and "engaged" tones of a telephone.

These are not very practicable in the pit at Covent Garden; nor does the orchestra there run to the large number of plucked instruments (guitars or ukuleles) he likes to use. So it has all been re-orchestrated with much pizzicato and lots for the harpist to do.

There may be a bonus for the Covent Garden orchestra, since they will probably record the score for use in the Bavarian State Opera, Munich, where Bintley is mounting a complete evening of his ballets next month (*Allegri diversi* and *Metamorphosis* are the other choices). The Munich orchestra, which recently got *Elite Synchronisations* removed from the repertoire because it thought rag-time beneath its dignity, has also refused to play Penguin Café music.

About the ballet itself, Bintley is reluctant to say too much before the first night. There is to be a surprise twist which may make us see everything in a different light. But expect something episodic, with a cast of 23 all used as equals even though some of them happen to be principal dancers.

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WEDNESDAY PAGE

Revolution of the heart

Six years after her lover, Ayatollah Khomeini's right-hand man, was executed, a Canadian journalist has written a book about their romance amid the revolution. Fionnuala McHugh reports

In October 1978, Carole Jerome, a Canadian journalist based in the Paris office of the Canadian Broadcasting Company, interviewed an Iranian called Sadegh Ghotbzadeh. Ghotbzadeh was leader and spokesman for the Liberation Movement of Iran, an exiled anti-Shah organisation, and was, therefore, in close contact with Ayatollah Khomeini. Despite initial reservations — his voice was that of "an uncouth common" — his manner "amiable, yet somehow dangerous" — within days they became lovers.

They spent four months together in Paris, and, when Khomeini flew back to Tehran on February 1, 1979, Ghotbzadeh, then 41, was at the Ayatollah's right hand and Jerome was part of the press corps seated at the back of the plane. She made three further visits to Iran, until Ghotbzadeh, who had been made Foreign Minister, was executed by firing-squad at the notorious Evin Prison in 1982 for his part in an attempted coup.

Jerome is in London this week for publication of the book she has written about these events. *The Man in the Mirror* is subtitled "A True Inside Story of Revolution, Love and Treachery in Iran", and is a curious mixture of heavy romance ("the dark eyes seemed to hold secrets, the wide mouth was almost too generous") and hard politics. "I wanted to write a book that could be read both by Eric Rouleau, Middle East correspondent for *Le Monde*, and by my mother and her bridge club," Jerome explains.

The photograph on cover is of a wide-eyed, potentially ingenious woman. In reality,

Jerome, 39, appears professional and brisk. When the book came out in North America last September, one of her interviewers described how she burst into tears over lunch. "That was too soon. I can accept what he did now and why he did it. I can accept why he died."

This acceptance is harder for an emotionally uninvolved Western reader. At best, Ghotbzadeh comes across as politically inept, trusting those who ultimately betrayed him; at worst, he clearly propped up a new regime which was just as responsible as the Shah's had been for the torture and murder of thousands.

According to one Middle Eastern correspondent who interviewed Ghotbzadeh when he was Foreign Minister, "If Khomeini hadn't been there, Ghotbzadeh would have stepped into that vacuum, and, believe me, he would have created a society that Amnesty International would have condemned. He was a machievellian schemer."

"I only wish he had been machievellian," is Jerome's retort. "He might be here today. He was learning. By the time he died he had become quite a good politician." She denies that her journalistic faculties were suspended by the nature of their relationship, though she writes that "all he needed to do was open one eye and I dithered."

"That was at first. He was a tremendously powerful personality who was authentic," Ghotbzadeh's own theory was that she needed to be with somebody who was a bit dangerous, "a gangster".

Does she consider him a hero? "Yes, I do. But he was a human being with some tremendous faults and a fatal, fatal naivety about the mosque and Khomeini. He was a hero in the sense that he had the courage and dedication to work all his life for what was, for him, an ideal. He realized and took responsibility for the tragic mistake he had made. He never tried to escape. Sadegh never asked to be forgiven for having brought this monster home."

Throughout the book there are hints about other women with whom Ghotbzadeh "considered the Revolution's



JULIAN HERBERT



Now and then: the author and journalist Carole Jerome today and, above right, her lover Sadegh Ghotbzadeh with the Ayatollah Khomeini

essarily biased or not, however, it is clear that Jerome is a courageous woman. Her research into the tangle of Middle Eastern politics took her to Beirut, where Nabih Berri, head of Amal, Lebanon's Shia political and military organization, warned her not to continue her investigations into the Lebanese overlap with Iranian politics and, in particular, into Ghotbzadeh's role in them.

Though the book is a personal testimony to one man, she insists it was also written for professional reasons. "It is a warning to Western governments that these men must not be encouraged for a single day: Islamic fundamentalism is the greatest threat posed to the West today."

In a way her book is about

the ever-shifting boundaries of truth. Persians, according to Jerome, believe what they want to believe. They have "a tremendous capacity for self-delusion. As reporters covering the revolution, the most outstanding problem that we faced was trying to sort out fact from fiction. But, after a while, you get to feel when it is half-truth... and it is usually half-truths more than lies." Amidst such deliberate obfuscation, she has written her side of the story of Ghotbzadeh; other observers see him in a harsher light. If such a thing as the unbiased truth exists, then, presumably, that may be found somewhere in between.

© Times Newspapers Ltd 1988
The Man in the Mirror, by Carole Jerome, published tomorrow by Unwin Hyman (£12.95)

Ear to the ground

Emma Nicholson, MP, has talked of how she copes with her duties despite being hard of hearing. Jack Ashley, another MP, is totally deaf and manages magnificently. Ronald Reagan wears a hearing aid. But not enough is done, says Lalla Spence, a London lip-reading teacher, for professional people who are frightened of losing their jobs and self-respect along with their hearing. Lip-reading classes run by local education authorities cost as little as £1 a term, but Spence, who teaches with the I.E.A., realized that many people were too embarrassed or too busy to go along. So she has started private Better Hearing Circles in her home, for groups of four or five, at a cost of £52 for four one-hour sessions. For her free booklet, "Hearing Loss", a guide to facilities for the hard-of-hearing in West London (which includes information of use to those outside the area) send a large SAE with a 24p stamp to: Lalla Spence, 60 Elberby Street, London SW6 9EZ (tel 01-731 0556).

Last-minute mum

Just in time for Mothering Sunday, British soaps are catching up with the American film industry's fascination with middle-aged motherhood. *Coronation Street* has a pregnant, 40-plus pub landlady and *Archers* fans will be pacing the floor as expectant Jennifer (aged 43) agonizes over whether to have amniocentesis or the earlier, but possibly riskier, chorionic villus sampling. A consultant obstetrician has joined *The Archers'* medical advisor to hold the scriptwriters' hands through Jennifer's minutely detailed gestation and The Medical Research Council in Oxford is on standby for the flood of calls which are expected on CVS.

No strangers

Teaching children to "Say No to Strangers" is a well-established campaign, but a book now stunning America asserts that most young victims are abused not by strangers but by those they know, trust, even love. *Silence Betrayed* (Little, Brown) is written by John Crewdson, chief of The Chicago Tribune's Los Angeles bureau, who has reported extensively on child abuse cases. He claims that 38 million Americans admit to having been abused as children. Teaching children to say "No" to relatives and friends — and even parents — becomes a different ballgame.

BRIEFLY

A round-up of news, views and information

Quote me...



"Any man would be a fool who didn't agree with equal rights and pay, but some women, now, juggling with career, lover, wifehood, have spread themselves too thin and are very unhappy. It is time they looked at themselves and stopped attacking men. Guys are going through a terrible crisis right now because of women's unreasonable demands."

Michael Douglas

Ideal ideas

Between the prototype robots and holographs of the "home of the future", the dog hair defluffers and fat-free fryers which are a perennial presence at the Ideal Home Exhibition, there lurk a few genuinely good new products which are concrete, not conceptual. This year's is the Free-flue gas fire from Derwent. It can be sited almost anywhere, thanks to its streamlined, powered flue which can be concealed beneath floorboards or skirting boards. A boon to flat dwellers, it costs £479, including fitting, from the Gas Board.

Not a stitch

Clothkits used to be for busy-fingered sew-sew types who simply could not cut out patterns. But over the years the innovative catalogue company, whose printed corduroys became the hallmark of mnesti-belt mothers, has introduced more ready-made clothes to woo the do-nothing-yourselfers. The spring/summer catalogue, available free from Clothkits, 24 High Street, Lewes, Sussex BN7 2LB (tel 0273 477111) features ready-to-wear knits, crisp sailor dresses, skirts, trousers and even bikinis which you can put on without a stitch, so to speak. Clothkits was taken over last year by the Palma Group, and a spokeswoman says that the delays which some customers have experienced in receiving orders should be "a thing of the past".

Victoria McKee

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THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed on Saturday by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
★ Seats available
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FILMS

Also on national release
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■ **ANGEL HEART** (18): Mickey Rourke's down-at-heel detective pursues a missing person to the seedy underworld of New Orleans. Pulp stuff, directed by Alan Parker in slam-bang style (113 min). Cannon Home Video (01-437 3561). Progs 1.10, 3.15, 5.45, 8.15.

■ **CRY FREEDOM** (PG): Richard Attenborough's bumper bundle of exciting spectacle and liberal sentiments, with Kevin Kline as journalist Donald Woods, drawn into the case of South African activist Steve Biko (Denzel Washington) (158 min). Empire Leisure Video (01-200 0200). Progs 2.00, 5.40, 8.40.

■ **JEAN DE FLORETTE** (PG): Absorbing, beautifully acted version of Marcel Pagnol's novel about Provencal life in the 1920s, with Yves Montand, Daniel Auteuil, and Gérard Depardieu. Claude Bert directs (121 min). Cannon Home Video (01-362 5098). Progs 2.00, 5.40, 8.40.

■ **THE LOST BOYS** (15): Adolescent vampire teenagers. The young cast includes Jason Patric, Corey Haim and Jamie Gertz. Joel Schumacher directs (87 min). Warner West End (01-438 0781). Progs 8.25, 8.40.

■ **MAISON DES SOURCES** (PG): Ten years after the death of Jean de La Fontaine, his 16-year-old daughter still haunts the life of the overbearing farm owner from her father by Soubeyran, played by Yves Montand (120 min). Cannon Home Video (01-362 5098). Progs 1.15, 3.00, 4.99, 8.37.

■ **NO WAY OUT** (15): Polished version of a film noir classic, *The Big Clock*, with a new Pentagon setting and a few extra twists. Gene Hackman plays the Defence Secretary with a crime to cover up; Kevin Costner is the luckless investigator. Roger Donaldson directs (114 min). Cannon Home Video (01-362 5098). Progs 2.00, 5.45, 8.25.

■ **NOTHING HIL CONNERY** (01-727 6706). Progs 3.30, 6.00, 8.30.

■ **OSCAR NOMINATIONS** (01-402 5644). Progs 12.40, 3.10, 5.45, 8.25.

■ **OSCAR SPECIAL** (01-722 6905). Progs 1.25, 3.45, 6.05, 8.30.

■ **ROXANNE** (PG): Cyano de Bergerac reworked by and for Steve Martin, as a fire chief whose nose seems to prevent love (107 min). Cannon Home Video (01-362 5098). Progs 1.10, 3.20.

■ **TEENWOLF TOO** (PG): Limp sequel to Michael J. Fox's starring vehicle of 1985, with Jason

Brainman as a fellow campus student with werewolf tendencies. Christopher Latham directs. With Kim Darby and John Astin (84 min). Home Vision Video (01-362 5098). Progs 1.45, 3.55, 6.05, 8.15.

■ **WITNESS** (18): Knockabout British comedy about two out-of-work British actors trying to maintain sanity at the end of the world. Written and directed by Bruce Robinson, with Paul McGann and Richard E. Grant (107 min). Cannon Home Video (01-362 5098). Progs 1.00, 3.30, 6.00, 8.45.

THEATRE

LONDON

■ **BACK WITH A VENGEANCE**: Dame Edna Everage back again (Joking the possums). Strand Theatre, Aldwych, WC2 (01-437 3561). Progs 7.30-10.30pm, Sat 8-11pm, Sun 2.30-5.30pm, 5.50-8.15pm, 8.30-11.00pm.

■ **BLACK HEROES IN THE HALL**: One-act. Episodic variation of famous black returns for eight performances. Astoria Theatre, 167 Charing Cross Road, WC2 (01-437 3561). Progs 7.30-10.30pm, Sat 8-11pm, Sun 2.30-5.30pm, 5.50-8.15pm, 8.30-11.00pm.

■ **HAPOOD**: New Tom Stoppard play; spies, physics and misunderstandings; with Nigel Hawthorne, Roger Rees, Felicity Kendal and Ian Hall. Aldwych Theatre, Aldwych, WC2 (01-437 3561). Progs 7.30-10.30pm, Sat 8-11pm, Sun 2.30-5.30pm, 5.50-8.15pm, 8.30-11.00pm.

■ **LETITIA AND LOVAGE**: Maggie Smith and Margaret Tyzack waging acerbic war against the modern world in Peter Shaffer's new play. Globe Theatre, Shaftesbury Avenue, W1 (01-437 3561). Progs 7.30-10.30pm, Sat 8-11pm, Sun 2.30-5.30pm, 5.50-8.15pm, 8.30-11.00pm.

■ **THE MIRACLE WORKER**: See advertisement on page 22.

■ **ONE FLEW OVER THE CUCKOO'S NEST**: New Vic Theatre Company under Robin Midgley mounting the celebrated play of the film of the book. Rebellion. Playhouse, Eagle Centre (01-362 5098). Progs 7.30-10.30pm, Sat 8-11pm, Sun 2.30-5.30pm, 5.50-8.15pm, 8.30-11.00pm.

■ **THE RINK**: Kander and Ebb musical set in a roller-skating rink with Josephine Baker and Diane Langston as mother and daughter at odds about their future. Cambridge Theatre, Earlham Street, WC2 (01-379 5295). Progs 7.30-10.30pm, Sat 8-11pm, Sun 2.30-5.30pm, 5.50-8.15pm, 8.30-11.00pm.

■ **SOUTH PACIFIC**: Gemma Craven and Emile Belmont in magnificent staged revival. Prince of Wales Theatre, Coventry Street, W1 (01-437 3561). Progs 7.30-10.30pm, Sat 8-11pm, Sun 2.30-5.30pm, 5.50-8.15pm, 8.30-11.00pm.

■ **YOU NEVER CAN TELL**: Toby Robertson's starry show, with Michael Hordley, Irene Worth and Michael Denison. Haymarket Theatre, Haymarket, SW1 (01-330 8832). Progs 7.30-10.30pm, Sat 8-11pm, Sun 2.30-5.30pm, 5.50-8.15pm, 8.30-11.00pm.

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Cathedrals in the artist's eye

According to R.B. Kitaj, Dennis Creffield's art is "one of England's closely guarded secrets". This endorsement is apparently not merely the loyal, isolated rhetoric of one senior artist supporting another. Art critic Peter Fuller, who is not known for easily dispensing praise, has called the works in Creffield's new exhibition: "One of the most significant achievements of English art, since the last war, and perhaps since long before that." Last year Creffield was commissioned by the South Bank Centre to visit all 26 English medieval cathedrals and make drawings of them. Surprisingly, this is the first time that such a project has been undertaken by a painter, and it is a pity that the artist didn't get round all of them. Creffield must have seemed a perfect choice for this great task. In fact, it is a job he had dreamed of doing since he was aged 17 (1948) when he sat drawing, with David Bomberg as his teacher, in the cloisters of Westminster Abbey. The main tenet of Bomberg's teaching was that the artist convey what he termed "the spirit in the mass" — a principle which must have inspired Creffield when he had this country's finest religious architecture as his subject. *English Cathedrals Drawings by Dennis Creffield* starts on March 13 at the Winchester Gallery, Park Avenue, Winchester (0962 842500). Mon to Thur 10am to 5pm, Fri 10am to 4.30pm, Sat 9am to 12noon, free, until April 6. David Lee

★ **GUEST STARS**: This is, alas, the farewell tour by the feminist fusion band. The LP *Live in Berlin* provides a vigorous epitaph. Astoria, Bedford Square, London, Leeds (0532 490362), 8.30pm, £4.

ROCK

★ **MEAT LOAF**: Poor Meat is currently without a recording contract, but remains a personal attraction on the concert circuit. Harrogate Conference Centre, Kings Road (0423 64433), 7.30pm, £8.50-£9.50.

★ **THE MISSION**: Gothic rockers promoting a resoundingly impressive second album, *Children*. Leeds University, Refectory, Lister Place, (0532 438071), 7.30pm, £5.

★ **THE POGUES**: Celebrating the wonderful LP *Shaved Fish From Grace* with God album and single with their customary chaotic panache. Sheffield City Hall, Bakers Pool (0742 732595), 7.30pm, £5.50-£6.50.

★ **LUXURIA**: David Devoto, something of a cult hero when he was with Magazine, has teamed up with a guitarist called Niko and produced an LP of average charm, *Unwashed Lust*. Leicester Polytechnic Students' Union, 4 Newark Close (0533 555576), 8pm, £3.

GALLERIES

BRUCE LACEY: Paintings which celebrate nature by an experimental artist. Leicester Polytechnic, 40 Dean Street, London W1 (01-434 1246). Mon-Fri 11am-6pm, free, until April 2.

INDIAN SCULPTURE: Some of the museum's extensive holdings on show in a refurbished, redesigned gallery. Victoria & Albert Museum, Exhibition Road, London SW7 (01-834 6444). Mon-Sat 10am-5.50pm, Sun 2.30-5.50pm, free.

PHILIP DAVIES: Recent figurative paintings by the winner of the Royal Overseas League competition in 1986. Christopher Hall Gallery, 17 Motcombe Street, London SW1 (01-235 0500). Mon-Fri 10am-5pm, Sat 10am-1pm, free, until April 9.

ROHAN HARRIS: Tiny, wall-mounted abstract objects in wood and paper. Leicester Polytechnic, 22 Cork Street, London W1 (01-439 1096). Mon-Fri 10am-5.30pm, Sat 10am-1pm, free, until April 9.

FROM INSIDE OUT: Feminist sculpture by Françoise Dupré, published by the artist and Anne Tappan. Bedford Hill Gallery, 50 Bedford Hill, London SW12 (01-875 5446). Fri-Fri 11am-7pm, Sat

force

Critics attack GCSE report

TELEVISION AND RADIO

Compiled by Peter Dear and Peter Davalle

BBC1

- 6.00 **Coolfax**.
- 6.25 **Blondes and Redheads**: Rough Necking (b/w). 6.55 **Weather**.
- 7.00 **Breakfast Time** with John Stapleton and Jeremy Paxman. Includes regional news and travel updates at 7.15, 7.45 and 8.15.
- 8.55 **Regional news and weather**.
- 9.00 **News** and weather, followed by **Open Air**. Patti Colwell receives viewers' comments on yesterday's television output. To contribute ring 061 814 0424.
- 9.20 **Kilroy**. Robert Kilroy-Silk chairs a studio discussion on a topical subject.
- 10.00 **News** and weather, followed by **Going for Gold** (r).
- 10.25 **Children's BBC**. Andy Crane with programme news and birthday greetings, followed by **Play School** and **The Wombles** (r).
- 10.55 **Five to Eleven** with Martin Winterson.
- 11.00 **News** and weather, followed by **Open Air**.
- 12.00 **News** and weather, followed by **Daytime Live** with Nicola Pagett, a heavy smoker, through a smoke machine to demonstrate how much harm she has done her health; plus **Indian cooking** with Shashad Hussain. 12.55 **Regional news and weather**.
- 1.00 **One O'Clock News** with Michael Buerk. **Weather**.
- 1.30 **Neighbours**. Paul's partner takes drastic action to speed up his development plans for Ramsay Street.
- 1.50 **Golfing for Gold**. European quiz show with Henry Kelly.
- 2.15 **And I Alike Sunday** (1978). Made-for-television film based on a true story about the sole survivor of a plane crash in the Sierra Nevada. With Blair Brown, David Atwood and Vera Miles. Directed by William A. Graham.
- 3.50 **Penny's House** (r). 4.00 **Animal Fair** with Don Spencer.
- 4.05 **Laurel and Hardy**.
- 4.15 **Nickelodeon**. 4.25 **Yogi Berra** (r). 4.30 **Gravy**. Episode 13. 5.00 **Newsround**. 5.10 **Moondial**. Penultimate episode (Cee-fax). 5.35 **Neighbours** (r).
- 6.00 **Six O'Clock News** with Nicholas Witchell and Philip Hayton. **Weather**.
- 6.25 **London Plus**.
- 7.00 **Wogan** - with Sue Lawley. Tonight's guests include the actor Robert Hardy, Matthew Taylor MP (SLDP) for Truro, and Alison French, an etherealistic psychic, whose body is constantly in motion even when she is asleep. Musical entertainment comes from 4-Ten.
- 7.35 **The Clothes Show** looks at the 50 finalists in the sports jumper design competition; Selina Scott finds out how Sheffield Islanders make a living from home knitting; and Caryn Franklin reports on the designs of a Nottingham knitwear company (r).
- 8.00 **Daffin**, a comedy sketch by the beautiful model who posed for his recent art purchase; Jenna opens her heart to Bobby; and it's time for Sue Ellen to make a decision (Cee-fax).
- 8.50 **Points of View** with Anne Robinson.
- 9.00 **Nine O'Clock News** with Martin Lewis and Philip Hayton. **Regional news and weather**.
- 9.50 **C.E.O.** In the wake of last year's "hurricane" that devastated so much of South East England, France Wilson examines the forces behind the storm - a whirlpool known as a vortex (Cee-fax).
- 10.00 **Sportnight**. Live coverage of championship boxing from Wembley introduced by Steve Rider with commentary by Harry Carpenter. Britain's Duke McKenzie versus Agapito Gomez from Spain; and two British fighters - Gary Mason versus Michael Watson. Plus further coverage of World Championship Bowls (singles).
- 11.40 **weather**, closedown.

BBC2

- 6.55 **Open University: Engineering**. Ends 7.30.
- 9.00 **Coolfax**.
- 9.45 **Daytime on Two**. Le service militaire 10.00 **You and Me** 10.15 **Cleaning 10.30 Island of Rhum** 11.00 **News and Pictures** 11.15 **Tutorial Topics: The Jacket**, followed by **Teachers** 11.40 **Science in Action** 12.00 **A Space for Living** 12.20 **Equal People** 12.50 **Welcome to my World**.
- 1.20 **Little Misses and the Mister Men** (r) 1.30 **Zig Zag**.
- 2.00 **News and weather**, followed by **Storyline**.
- 2.15 **Antiques Roadshow** visits Belfast (Cee-fax) (r).
- 3.00 **News and weather**, followed by **World Bowls**. Coverage of the second round of the Embassy World Indoor Bowls Championship from Alexandra Palace in London. David Ikin introduces highlights of the first matches, with commentators David Rhye-Jones, Jimmy Davidson, and Douglas Donnelly.
- 3.30 **News and weather**, followed by **regional news and weather**.
- 4.00 **Catchword**. Word game presented by Paul Cole.
- 4.30 **World Bowls**. Continuing coverage of today's matches.
- 5.30 **Pete and Barry** Norman reviews **Orphans** starring Albert Finney, and **Someone to Watch over Me** starring Tom "Platoon" Berenger (r).
- 6.00 **World Bowls**. Highlights of the best matches in the second round.
- 7.10 **News Special**. Three relatively unknown London painters who are currently exhibiting in the capital talk about their work. John Keane's **500 Years in the West Zone** is the result of a visit to Nicaragua; Jack McEadyen's grotesque and witty caricatures of urban life are on show in Camden; and Peter Davis explains how he ended up exhibiting in a London car show room.
- 7.40 **The Rock 'n' Roll Years**. 1963 - the year John Kennedy was assassinated, a woman went up in space for the first time and the Profumo Affair hit the headlines. The music included Jan and Dean, the Beatles, and the Searchers (r).
- 8.10 **Worldwide: The Travels of "Pong"** Barley. Nigel Barley intended to do an ethnographic survey of cannibals when he travelled to the remote Indonesian island of Toraja; but after a series of misadventures he decided to bring a group of woodcarvers back to London to build an ornate room in his house.
- 8.00 **MA'SH (b/w)**. The 407th get a chance to air their views about the war on TV (r).
- 8.25 **A Very Peculiar Practice**. Third of the seven part black comedy starring Peter Davison. A night of mayhem in is store for the campus when the students object to a suggestion to make the university a profit-making organization (Cee-fax).
- 10.30 **Up North**. Documentary about Dianne Core, herself a victim of sexual abuse as a child, who, through her charity *Childwatch*, now zealously investigates cases where she believes authorities have failed. Her methods may be unorthodox but she insists that the world always comes first.
- 10.50 **Newsnight** with Peter Snow and Donald MacCormick.
- 11.25 **Weather**.
- 11.40 **Open University: Health and Disease**. 12.05 **Genetics**. Ends 12.35am.



Peter Davison: BBC2, 9.25pm.

ITV/LONDON

- 6.00 **TV** - an hour with a cartoon followed at 6.30 and 8.00 for half-an-hour by **Good Morning Britain**. After Nine's theme is photographer Terry O'Neil.
- 9.25 **Thames News**.
- 9.30 **Give Us a Clue**. Celebrity mime game presented by Derek Jameson. With Linda Stair and Liza Goddard.
- 10.00 **Santa Barbara**. 10.25 **ITN News Headlines**.
- 10.30 **The Time** and **The Place** from Cardiff discusses the problems of air safety. With Mike Scott.
- 11.10 **Albion**. 11.25 **Thames News**.
- 11.30 **Women Writers**. Last in the series focuses on crime writer P. D. James who tries to answer the question why so many class women so good at writing about murder?
- 12.00 **What You Were Here** - ? Budget holidays in the French countryside. Includes a Russian-style (r).
- 12.30 **ITN News**.
- 12.50 **What's My Line?** Odd country game presented by Penelope Keith, followed by **Crimescene**.
- 1.30 **A Country Practice**.
- 2.30 **Votes for Women** presented by Sheila McDonald. Under discussion is the menace of drunk driving. Among the guests are Transport Minister Peter Lowther and a woman who has been arrested for drink-driving.
- 3.00 **Gems**. Rag trade drama serial.
- 3.25 **Thames News**.
- 3.30 **Sons and Daughters**. Australian family drama serial. Children's TV presented by Gary Tarz and Debbie Shore, starting with **Red, Jane and Freddy**. 4.10 **The Moonlight** (r). 4.30 **The Wind in the Willows**. Animated film. 4.45 **ABC Adventure** serial. 5.15 **Connections**. General knowledge quiz.
- 5.45 **ITN News** with Alastair Stewart (Oracle).
- 6.00 **Thames News**. 6.25 **Help**. Dr Bobbie Jacobson, community health expert and author of *The Ladykillers*, talks about why 30 per cent of us continue to smoke and how we can give it up.
- 6.30 **Emmerdale Farm**.
- 7.00 **Headline**. Light-hearted quiz game chaired by Derek Jameson.
- 7.30 **Coronation Street** (Oracle).
- 8.00 **Singles**. Comedy about two men and two women who meet at a singles club (Oracle).
- 8.30 **Never Too Late**. Comedy series about two rival antique dealers, starring Windsor Davies and Donald Sinden (r) (Oracle).
- 9.00 **The Feds**. Episode four of the five-part drama. Carl's gang are preparing for a hijack; and Mary is having trouble coming to terms with life (Oracle).
- 10.00 **News at Ten** with Alastair Burnet and Carol Barnes. 10.30 **Thames News**.
- 10.55 **Midweek Special**. Nick Owen with boxing from **Bethnal Green**; the British & Commonwealth Heavyweight, the British Flyweight and the WBA World Lightweight championships.
- 12.00 **International Cricket**. New Zealand v England.
- 1.00 **Alfred Hitchcock Presents**. Incident in a Small Jail. A travelling salesman gets more than he bargained for when he picks up a hitchhiker (r).
- 1.30 **American Top 10**.
- 2.00 **ITN News**. **Headlines**, followed by **Film: Lust for a Vampire** (1979). Hammer horror starring Ralph Bates as a teacher who believes that the student he has fallen in love is the reincarnation of the infamous vampire Carmilla Karnstein. Directed by Jimmy Sangster.
- 4.00 **ITN News**. **Headlines**, followed by **WKRP in Cincinnati**. American comedy series.
- 4.30 **Fifty Years On**. Vintage news clips.
- 5.00 **ITN Evening News**. Ends at 5.00am.

CHANNEL 4

- 9.30 **Schools**. French programme 9.55 **The development of the British countryside** 10.00 **Keeping healthy 10.30 Life and death 11.00 Fast Forward** (r) 11.25 **Thumpalpa Part 1** 11.41 **Teaching CDT**.
- 12.00 **Business**. Business and financial news presented by Susanah Simons.
- 12.30 **Just a Fair Hand in Hand**. Programme for deaf and hearing children.
- 1.00 **Reaching Agreement**. Open College courses about communication skills in the workplace and everyday social life. Today negotiating strategies.
- 1.30 **Working Words**. Open College course about writing at work. Today the successful interview (Oracle).
- 2.00 **The Parliament Programme**. Nicholas Wootton presents coverage of the work of both Houses of Parliament.
- 2.30 **Film: The Garden of Allah** (1936). Romantic melodrama about a woman who falls in love with a Trappist monk who has fled his order. Starring Marlene Dietrich, Charles Boyer, Basil Rathbone and C. Aubrey Smith. Directed by Richard Boleslawski.
- 4.00 **Movie on 4**. Martin Nicholson talks to Yves Montand, recently voted most popular man in France and star of *Les Amants* (Oracle and *Movie on 4*).
- 4.30 **Fifteen-to-One**. Quick-thinking quiz programme introduced by William G. Stewart.
- 5.00 **The Amateur Naturalist**. Gerald and Lee Durrell explore two seashore habitats - the coast of Jersey and the cliffs of Jersey. Britain's most northerly point (r) (Oracle).
- 5.30 **Dresses of Juvenile**. Vintage American comedy about an astronaut and his unusual friend. Starring a youthful Larry Hagman.
- 6.00 **Family Ties**. Domestic sitcom starring Michael J. Fox.
- 6.30 **An Outside Chance**. Robert Koe explores the range of non-custodial alternatives available to the courts and reports on some projects that deal with alcoholic and drug addicted offenders.
- 7.00 **Channel 4 News** (Oracle).
- 7.50 **Party Political Comment**, followed by **Weather**.
- 8.00 **A Love Affair with Nature**. Edwin Mullins continues his exploration of the premises that a nation's art is a reflection of its values and dreams. Through Barbara Hepworth's sculpture garden he demonstrates how we see ourselves in relation to nature (r) (Oracle).
- 8.30 **A Week in Politics**. On the eve of the Budget, a portrait of Nigel Lawson, Chancellor of the Exchequer.
- 9.00 **Girls on Top**. Domestic comedy series about three disparate women (played by Dawn French, Jennifer Saunders and Ruby Wax) who share a flat.
- 9.30 **Woman in View** with Jackie Sprockley and Tess Woodcraft, explores the campaigning methods of the anti-abortionists. Plus a report on why trade unions are so interested in attracting women members.
- 10.00 **Channel 4 123**. (See Choice).
- 10.30 **Talkback** for the *Comic Relief*. Last in a series of *Comic Relief* sketches set in the 1950s, an age of entrepreneurs. An old-fashioned vicar (Jonathan Pryce) and his wife (Anne Carter) are horrified by the career paths of their children, but discover they are alone in their beliefs. With Emily Lloyd.
- 11.30 **The Late Shift** presented by Charlie Galt and Vivien Goldman, starting with **Johnny Stacey** (b/w). Starring John Cassavetes as the Fifties New York private detective investigating the sale of a baby on the black market.
- 12.00 **The Kraken**. A Channel 4 American group who cross the boundary between classical and popular music with a repertoire that includes the music of Jimi Hendrix and The Beatles.
- 1.15 **Rebelsville Jubilee**. Comedy and pop music from an imaginary night club. With Jools Holland, and *Mad About You*. Guests include Frankie Goes to Hollywood and UB40 (r) Ends 2.15am.

VARIATIONS

- BBC1** **Wales**. 6.30am-6.50am **Wales Today** 6.55-7.00am **Wales Today** 7.05-7.10am **Wales Today** 7.15-7.20am **Wales Today** 7.25-7.30am **Wales Today** 7.35-7.40am **Wales Today** 7.45-7.50am **Wales Today** 7.55-8.00am **Wales Today** 8.05-8.10am **Wales Today** 8.15-8.20am **Wales Today** 8.25-8.30am **Wales Today** 8.35-8.40am **Wales Today** 8.45-8.50am **Wales Today** 8.55-9.00am **Wales Today** 9.05-9.10am **Wales Today** 9.15-9.20am **Wales Today** 9.25-9.30am **Wales Today** 9.35-9.40am **Wales Today** 9.45-9.50am **Wales Today** 9.55-10.00am **Wales Today** 10.05-10.10am **Wales Today** 10.15-10.20am **Wales Today** 10.25-10.30am **Wales Today** 10.35-10.40am **Wales Today** 10.45-10.50am **Wales Today** 10.55-11.00am **Wales Today** 11.05-11.10am **Wales Today** 11.15-11.20am **Wales Today** 11.25-11.30am **Wales Today** 11.35-11.40am **Wales Today** 11.45-11.50am **Wales Today** 11.55-12.00am **Wales Today** 12.05-12.10am **Wales Today** 12.15-12.20am **Wales 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Halifax Building Society aims to issue credit card

By Vivien Goldsmith
The Halifax Building Society is racing to become the first building society to issue its own credit card. Britain's largest building society announced yesterday that it plans to launch a credit card in early summer.

It is in talks with both Visa and Access, but the card will be backed by the Halifax itself and not by an intermediary bank. Before the card is launched, the society will have to ask its members to vote on the issue. The vote will take place at the annual meeting in May.

The question was to be put to Halifax members last year but the society was concerned that card holders might run up debts of more than £5,000 — the limit on unsecured lending imposed on all building societies.

A special order went before Parliament at the end of last year to free societies from the worry of inadvertently breaching their lending rules. It is now proposed to lift building societies' unsecured lending limit to £10,000.

The Abbey National Building Society, the second largest society, already has permission from its members to go ahead and launch a Visa credit card, but it has not pursued the issue.

Leeds Permanent received permission from its members to issue a Visa card in January.

The Halifax is dedicated to developing plastic money systems and is set against developing its existing cheque account. In June it became one of the first building societies to join Bankers Automated Clearing Services and later became the first non-bank member of Eftpos, the automatic point-of-sale payments system which also eliminates the need to write cheques.

The Halifax has unveiled annual results that show the



Facing competition: Halifax chief executive John Spalding (centre), with Richard Hornby (left) and chief executive-elect Jim Barrell

battering the building societies have taken in the face of greater competition from the banks on mortgages.

The amount advanced on mortgages edged up by just 2 per cent to £7,310 million, compared with a leap of more than 25 per cent in the previous year. The number of new mortgages fell from the 1986 peak of 271,000 to 224,000.

The number of loans to first-time buyers declined from 110,000 to 88,000 — its lowest level for three years.

The Halifax maintains that it has kept its 20 per cent share of the building society mortgage market.

Mr Richard Hornby, the Halifax chairman, said: "With more players in the mortgage market it was not surprising that the building society share

of lending dipped in 1987. So in June and July we at the Halifax took positive steps to reduce our mortgage rates and regain our competitive position. The benefits showed through in the second half of the year."

●The Mortgage Corporation announced yesterday that its total lending has reached £1 billion in the 23 months since it was launched.

Dares in 582% leap to £5.1m

By Cliff Feltman

Dares Estates, the fast-growing property company, turned in sharply higher profits last year, and the board is taking an optimistic view of prospects.

For last year, pretax profits went up from £750,000 to £5.1 million — an increase of 582 per cent. Earnings per share rose from 0.54p to 2.12p.

Mr Ervin Landan, the chairman, said the company is confident about the future, despite last October's market crash, and has entered into a number of new commercial and residential projects costing £32 million.

Contributions from these schemes are expected to flow through in 1989 and 1990.

During the year, gross rental income rose from £1.1 million to £2.8 million.

The company is paying a final dividend of 0.4p, making a total of 0.5p for the year.

Meanwhile, another property company, City Merchant Developers — which plans a £90 million merger with Imry International — yesterday reported pretax profit for last year of £2.7 million, compared with a loss of £149,000 in the previous year. The improvement reflects the takeover of Mayfair and City Properties.

Professional managers are still suffering the lemming instinct, and they went

COMMENT David Brewerton No more holidays for pensions lemmings

Pension fund holidays, which have boosted cashflows and profits of many companies operating in the heartland of industry, will be a feature of the past, if markets have another year like 1987. For the first time in a decade, the return on pension funds lagged behind the increase in average earnings. Another year of 3.4 per cent investment returns against earnings increases of more than double that will leave employers dipping into their pockets more deeply than they have grown accustomed to doing.

Black Monday sorted the men from the boys in the pension fund management area. The first of the major surveys on pension fund performance during 1987 disclosed an unprecedentedly wide variation between the good and the bad, or perhaps the lucky and the unlucky.

At the rough end of the scale, the lowest quartile produced a negative return, or overall loss, of 13.9 per cent on capital during the year. At the top end, the rate of return was a spectacular 40 per cent. At the worst end, the performance was the poorest in 10 years, but at the top the return has been bettered only three years in the last decade. Both the median and average results, at a positive return of 3 per cent and 3.4 per cent respectively, are miserable.

Professional managers are still suffering the lemming instinct, and they went

over the cliff on October 19 virtually fully invested and with a record exposure to equities. Needless to say, their performance as a whole was substantially worse than the return on the FT All Share.

Brought to account

The job of sponsor to a new issue is to spruce up private companies for public consumption. The changes demanded may range from ceasing to run the family yacht on the business account to radical personnel changes. But in doing battle with the client, the relationship can come under such severe strain that the client goes off in search of a new sponsor in mid-issue.

So clients come and clients go, in a way that is unknown in the auditing business. Firing your sponsor, usually a merchant bank, goes unreported. But firing your auditor creates big public relations problems.

It is strange, therefore, that accountants should want to sponsor new issues for their audit clients — such as Ernst & Whinney's sponsorship of Second Secured Property Development's shares.

Do the accountants really want to put at risk the regular annual income from the audit fee for the feast and famine of new issues? And might it not be difficult for a firm to report as independent auditor to the very shareholders it persuaded to invest in the company?

TI Group eyes its lost love

Ever since October, TI Group has been staring moodily across the Atlantic at its lost love, Bundy, the small diameter tubing maker. TI called off the takeover of Bundy in the aftermath of Black Monday, because of the uncertainty after the market collapse. Now it has agreed terms again, and for the second time, TI Group's shareholders are to be called to a meeting to approve the purchase.

TI's final giving into the temptation to buy was prompted by Bundy's results for the two quarters which ended in January. Despite the market crash, Bundy, which sells half its turnover into the automotive industry, has been zipping along, with profits emerging far higher than had been expected. Earnings for the 12 months to January are 20 per cent higher than earnings for the 12 months to July.

The collapse of share prices has not, however, allowed TI to buy any more cheaply. It had been expected, by the City if not by TI itself, that TI would be able to buy at a lower level, but in fact

the price has gone up rather than down. The base agreement of \$40 a share remains, but Bundy will be paying to its outgoing shareholders dividends totalling \$3 a share "in recognition of Bundy's better than expected performance".

The point is that the performance is better than was expected when the deal was negotiated before the crash, which raises some questions about the reliability of the forecasts. But at least the weakening of the dollar has reduced the sterling price by some £10 million, allowing some room for upsats. TI also has the comfort of \$200 million of proceeds from the sale of unwanted parts of the Houdaille business earlier this year.

TI's results are due tomorrow, and analysts are expecting pretax profits of £60 million for 1987, double the level of only two years earlier. The company has shed its old image and has a rating which reflects all that has been achieved. It can afford no mistakes.

Michael Peters up 70% at half time

By Alison Eadie

Michael Peters, the USM-quoted marketing services consultancy, made pretax profits in the six months to December 31 of £530,000, a rise of 70 per cent, on turnover 49 per cent higher at £7.5 million.

Clear progress has been made in all areas of activity, particularly in the corporate communications and retail divisions, Mr Michael Peters, the chairman, said.

The company is well ahead with the merger of the recent acquisitions of Hambrecht Terrell International in New York and Spectrum in Lon-

GWR switches on for USM debut

By Michael Clark, Stock Market Correspondent

GWR Group, the West Country independent radio group, which was the subject of a merger last year between Wiltshire Radio, Radio West and Plymouth Sound, starts trading on the USM on Monday.

Stock Beech, the stockbroker, has arranged an introduction of the shares at 225p each, valuing the company at £3.3 million. The group has 200 shareholders, including Aspen Communications with 23.4 per cent, and Bristol United Press with 6.9 per cent.

GWR covers three potential areas designated by the Independent Broadcasting Author-

ity — Bristol and Bath, Swindon/Wiltshire and Plymouth and south-east Cornwall. Its presenters include David "Kid" Jensen and David Hamilton and it has a potential audience of 2.1 million.

Last year it increased pretax profits for the year to September 30, from £99,111 to £415,972.

GWR hopes to use its public listing to obtain other independent radio franchises and is looking to compete in the allocation of national independent radio franchises.

Leigh Interests makes £9.7m cash call

By Carol Ferguson

Leigh Interests, the waste disposal specialist, is asking its shareholders for £9.7 million by way of a 1-for-4 rights issue at 165p a share.

Leigh's directors also forecast that pretax profits for the group will rise by at least 62 per cent for the year to the end of this month, to not less than £4 million.

Leigh is raising the money to invest in its continuing

businesses and to make acquisitions. Over the last year, the group has made 15 acquisitions for a total £5.7 million paid for partly in cash and partly in shares.

It is now in negotiation with a number of potential acquisitions, and the board wants to increase its flexibility through having the resources to pay cash.

Leigh also plans to spend £3.9 million next year on modernizing its waste handling equipment as part of its drive to increase efficiency. In the short term, the proceeds of the rights issue will eliminate group debt of £7.4 million.

Mr Bill Pybus, Leigh's chairman, said that the profits growth of 62 per cent over last year's result reflects a continuing healthy trend.

"A great deal of rationalization is taking place within the UK waste disposal industry," he said. "The rights

issue will enable us both to broaden our range of environmental activities, further increase our geographical spread and continue our programme of additions to and replacement of capital equipment."

Leigh's activities include the collection, treatment, recovery, recycling, containment and disposal of waste and effluent materials, and its acquisition strategy is designed to broaden the range of its activities.

Fired up without smoke

Peter Mead will be biting his fingernails today — and not just because his advertising agency, Abbott Mead Vickers, is reporting its year-end results. Such announcements from the hotshot agency are traditionally nothing but happy occasions — but today will be different. For, purely by chance, it coincides with National No Smoking Day, and even though AMV is renowned for refusing to handle any accounts associated with cigarettes, South Africa or nuclear fuels, Mead, aged 48, admits that he is a 40-a-day man. "I've been smoking since I was 16," he tells me. "I've tried to give up in the past but I'd do it put on at least a couple of stone — and it's difficult to know which is worse." Mead, the only one of the three founders who smokes, insists that he will, however, manage to do without the dreaded weed for at least 24 hours. AMV is, after all, responsible for the Health and Education Authority's £275,000 campaign.

"We're having the analysts' meeting especially early, so that my withdrawal symptoms won't be too pronounced, and we will be putting out the normal quota of ashtrays for journalists, although they will have to watch our anti-smoking ads first," he tells me. Last year, 2.5 million of Britain's 16 million smokers gave up for the course of National No Smoking Day, and 30,000, it appears, say they managed to stop for good.

THE TIMES CITY DIARY Fun, love and money

The heart-throb of Smith New Court is, it seems, Peter Kearney, head of the firm's small-order department. His contribution of £100 to the Wishing Well appeal of The Hospital for Sick Children in Great Ormond Street was the largest single donation to come from the firm's romantic leap year fundraising enterprise. Bringing the Smith New Court total to £1,250 — with male colleagues suffering a £1 penalty for every rebuffed proposal and £5 for those

accepted — caddy Kearney gallantly agreed to quadruple his departmental total of £25. The highly paid market-makers and equity salesmen were almost as generous, but one or two Scrooges were to be found wearing badges saying they had already given a pound. Those responsible for collecting the money, however, counted no fewer than 200 £5 notes, indicating, it is estimated, one company wedding every weekend for the next four years.

Keeping tabs

With Marks and Spencer still hoping that its \$770 million purchase of Brooks Brothers, the preppy US menswear chain, will go through, Barry



"Never thought the chairman would ever swap his Rolls for a rover"

Hyman, an M&S public affairs executive, was seen at the recent launch of the group's new home furnishing catalogue sporting a light blue shirt with a button-down collar. "This is not a Brooks Brothers shirt," he was heard to say, "but one of ours."

Thanks, but...

Headhunters hoping to add the scalp of Peter Leslie, deputy chairman of Barclays Bank, to their belts had better think again. Although Leslie will be giving up his job as managing director of the bank, he still has an important role, as deputy to chairman John Quinton. I hear Leslie returned from Japan last week, where he fronted a series of investor roadshows, to a mountain of letters from people concerned about his future. But I can assure them that this banker is not for hire.

Tough at the top

David Ruder, chairman of America's Securities and Exchange Commission, is philosophical about the perils of being a regulator in the wake of the City campaign against Sir Kenneth Berill, his British counterpart. "I don't expect to be unpopular, but I don't take this job to be popular and I don't care too much if I'm not," he told me yesterday at his Mayfair hotel. Ruder, in London for a private conference today about improving the clearing and settlement of securities deals, says the interest in co-ordinating regulation between the different markets has risen sharply since Black Monday. There is, he reveals, even a club of regulators called the International Organization of Securities Commissions, which discusses everything from disclosure to protection against fraud and manipulation. On the latter he assures me that there will soon be more revelations in New York about current insider-dealing investigations. But he is far too discreet to say whether or not these will spill across the Atlantic.

●No, it is not yet All Fool's Day. And yes, Geest, the fruit importer, really has appointed one Tony Slipp as managing director of its banana activities. The news raised so many eyebrows in the City yesterday that the Stock Exchange announcements department contacted the company to check that it was for real. Slipp joins the company from Cadbury Schweppes.

Carol Leonard

DIAMOND SERVICE

WHO HAS THE MOST WEEKDAY FLIGHTS TO AMSTERDAM?

It isn't British Airways. It isn't KLM. It's British Midland. From 28th March we have 16 flights between Heathrow and Amsterdam every working day, including the first one in and the last one out.

Which means our schedule will fit your schedule.

And every BM flight to and from Amsterdam is Diamond Service. Which means you get the full Business Class treatment.

If you fly to Amsterdam, you know which airline means business.

LHR	AMS	AMS	LHR
07.00	09.00	07.25	07.25
08.15	10.15	09.30	09.30
11.00	13.00	11.30	11.30
12.15	14.15	13.30	13.30
14.15	16.15	15.30	15.30
16.15	18.15	17.30	17.30
18.15	20.15	19.30	19.30
20.15	22.15	21.00	21.00



THE MOST WEEKDAY FLIGHTS BETWEEN HEATHROW AND AMSTERDAM.

BRITISH MIDLAND

ICI chief to lead engineers' council

By Derek Harris
Industrial Editor

Mr Denis Filer, director of engineering at Imperial Chemical Industries (ICI) since 1981, is to be the new director-general of the Engineering Council.

The council was set up by Royal Charter in 1982 to promote engineering and advance the education and training of professional engineers.

Mr Filer, aged 55, will take over from Dr Kenneth Miller, the council's first director-general, on August 1.

Mr Filer joined ICI in 1955 and by 1978 had risen to become engineering and production director of the plastics division.

He established a centralized engineering department carrying through a £450 million-a-



Denis Filer: starts in August year capital programme in the United Kingdom and continental Europe and has also been involved with part of ICI's worldwide capital programme, totalling £700 million a year.

Mr Filer is a Fellow of the Institution of Mechanical Engineers and the Fellowship of Engineering.

Sir Francis Tombs, chairman of the Engineering Council, described Mr Filer as "an industrialist who has close links with the engineering institutions and deep knowledge and experience in the field of education and training." Sir Francis also paid tribute to the work of Dr Miller in helping to establish the council as an important national body.

Bensons profit up to £722,500

Bensons Crisps, the USM-quoted crisp manufacturer, made pretax profits of £722,529 in the year to November 28, against £420,181 the previous year. Turnover rose to £12.6 million from £10.5 million. Total dividend was 0.5p.

The company said its new-product development and capital investment made last year will provide opportunities this year.

Growing pressure in US to resist foreign invasion

From Bailey Morris Washington

The political backlash caused by the surge in foreign takeovers of US companies is growing. It could result in restrictive legislation that would have the most negative impact on British and Japanese companies, according to high-level Administration officials.

But Mr William Verity, the US Commerce Secretary, said in an interview with *The Times* that the Reagan Administration would resist these pressures strongly during its final months, aiming to buy enough time to counter fears that America was being forced to sell its business jewels. This theme has raised a strongly nationalistic chorus during the presidential election campaign.

The Administration's own studies revealed that foreign ownership of US property and business remained relatively small, despite recent highly publicized deals. Britain leads in direct foreign investment, estimated at \$60 billion (£32.8 billion), followed by The Netherlands and Japan.

Foreign involvement includes Campeau Corporation of Canada's \$6 billion bid for Federated Department Stores, the \$1.86 billion offer of Italy's Pirelli group for Firestone Tire & Rubber, the \$4.35 billion hostile bid of BAT Industries for Farmers Group of Los Angeles; Beazer's £720 million offer for Koppers; and the \$7 billion in commercial property deals consummated by the Japanese.

Mr Verity, who makes the



Buying time: William Verity, US Commerce Secretary

point that this infusion of foreign capital is good for the US economy, said the backlash had been overblown, on the basis of the actual figures.

"We hear the Japanese are buying up America, but our studies show that direct foreign ownership is still small, although growing. It has created jobs. It has also, in some cases, shaken up US management, which is not necessarily a bad thing."

But Mr Verity acknowledged that if the takeover wave began to affect sensitive US industries, then controls would be enacted. He personally would sanction controls only if the acquisitions affected a "militarily-sensitive business" or resulted in monopolies in key industries.

tries. As the trade debate unfolds in Congress, however, there are moves afoot to limit foreign control of US banks, and to require foreign investors to disclose their identities and holdings for the first time.

Both measures are part of trade legislation under negotiation by House and Senate officials. Both are opposed by the Reagan Administration.

Mr Clayton Yeutter, the US Trade Representative, gave a warning that the backlash against foreign acquisitions had grown to the point that it was causing concern at the highest levels of the Administration. The buying has occurred because the decline in the dollar has made US assets cheap and attractive.

Mr Felix Rohatyn, a senior partner of Lazard Frères & Co, the investment bank, said that in the national interest the US should consider a "legal mechanism" to review potential foreign investments if they occurred in highly concentrated industries or other, sensitive parts of the economy.

He said: "No major industrial power in the world, certainly not Japan and not Britain, allows foreign control of strategic companies to be acquired without government approval."

Leading congressmen echo these sentiments and predict that the US will pass stringent controls "before we wake up one morning and find that whole industries are dominated by the British and the Japanese", in the words of Mr John Bryant, a Texas Democrat.

Warning about growth of 'high-tech entrepreneur'

Hague attacks business schools

By Roland Reid

Britain's business schools are in danger of ignoring the crucial issues of the new industrial and technological revolution, said Sir Douglas Hague, one of the founders of the Manchester Business School.

Sir Douglas yesterday gave a warning to students and academics of the London Business School that they must begin to address the problems that technological change will bring in the next five years.

He predicted that in 1990 the world would be looking for a new type of businessman, with the ability to operate as a "high-tech entrepreneur", and able to take advantage of the impact of new technology and

the trend towards smaller businesses. "So far, most business schools have not taken a blind bit of notice of these trends," he said, "and in five years' time they could be completely out of touch with the modern business world."

"The failure of the educational and traditional business establishment to recognize both the value of the entrepreneur and the need for training programmes to foster skills is threatening Britain's ability to compete," he added.

"British entrepreneurs are more appreciated in the US than they are here, because the Americans have developed a successful entrepreneurial culture."

Sir Douglas urged business

schools to co-operate with industry, because the latter would always have far greater capital assets at its disposal.

By seeking input from businessmen in the design and content of syllabuses, students would gain from real problem studies and not just theories, he said.

Yet, because academics lacked the confidence to seize such initiatives, several business schools have refused offers of expertise and resource assistance from companies at the sharp end of changing business practice, he added.

Sir Douglas, who lectures at Templeton College, Oxford, blamed the University Grants Committee for the current inadequacies of British man-

agement education. "It has done more to hamper successful development of relevant management education than any other body in the country," he said, "because it applies the wrong criteria for judging successful business schools. There is too much emphasis on theory and writing for learned journals, and not enough on real contact with business practice."

In order to move away from the over-emphasis on theory, Sir Douglas advocated more part-time study, integrated with actual business experience, and predicted that actually attending school would soon become increasingly irrelevant, as distant learning through television, video and satellite communication became more widely used.

WALL STREET

Dow edges higher in early trade

New York (Reuters) - Wall Street shares showed small gains over a fairly wide area in early trading yesterday, but blue chips were pulling back from their best levels.

The Dow Jones industrial average was up 7.98 points to 2,064.32 at one stage when the transport indicator rose 2.82 to 853.50 while the utilities average slipped 0.29 to 179.65. Advancing issues led declining shares by a two-to-one margin.

Standard and Poor's yesterday changed the implications of its credit review of Montgomery Ward Credit Corporation's \$600 million (£328 million) of BBB-minus senior debt to positive from developing rating. Montgomery is a subsidiary of Mobil Corp.

HONG KONG

Index rises by over 22 points

(Reuters) - Share prices closed at the day's highs on renewed buying interest from both local and overseas investors, brokers said.

The Hang Seng index ended the day 22.93 points higher at 2,493.33. The broader-based Hong Kong index rose 14.34 points to 1,633.78.

Turnover totalled HK\$938.80 million (£66.39 million) against HK\$946.37 million on Monday. Buying interest focused on blue chips.

	Mar 7	Mar 8		Mar 7	Mar 8		Mar 7	Mar 8
AMP Corp	43.4	42.4	Fiddlers	8	7 1/2	Pennco	74 1/2	74 1/2
ASA	48	47 1/2	Frestone	63 1/2	68 1/2	PepsiCo	55 1/2	55 1/2
Bank of America	38	37 1/2	Gen Elec	46 1/2	46 1/2	Pharmacia	55 1/2	55 1/2
Bank of Montreal	38	37 1/2	Gen Mills	46 1/2	46 1/2	Phelps Dodge	40 1/2	41 1/2
Bank of New York	38	37 1/2	Gen Tech	46 1/2	46 1/2	Phelps Dodge	40 1/2	41 1/2
Bank of the South	38	37 1/2	Gen Trans	46 1/2	46 1/2	Phelps Dodge	40 1/2	41 1/2
Bank of the West	38	37 1/2	Gen Util	46 1/2	46 1/2	Phelps Dodge	40 1/2	41 1/2
Bank of the West	38	37 1/2	Gen Water	46 1/2	46 1/2	Phelps Dodge	40 1/2	41 1/2
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Bank of the West	38	37 1/2	Gen Lead	46 1/2	46 1/2	Phelps Dodge	40 1/2	41 1/2



The Touche Ross Guide to Business Responsiveness:

17. Taking the long view of things.

Short-term profitability is every company's target. But no company will grow if all it sees is two inches in front of its nose.

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portant suppliers stay financially healthy as the call for more airtime increased? And how could they check their efficiency when there were so few industry yardsticks?

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709	389	BAT (us)	450	453	-3	21.0	4.6	10.2
138	118	Camel	120	145				
459	177	Rollabone B (us)	423	430	-7	11.2	2.6	11.8

a Ex dividend b Ex all c Forecast dividend d Interest payment passed f Price at suspension g Dividend and yield exclude a special payment h Pre-merger figures i Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

MEDIA & MARKETING

The lesson of 'junk' mail

OPINION

This week the people who create direct mail are spending three days at an annual conference and exhibition trying to find out how to improve the material they are putting through people's letter boxes. Unfortunately, when they say "improve" they will almost certainly mean "increase". More direct mail is going to be dispatched to people who are already irritated by the torrents of unsolicited material.

Those who work in the business insist on calling it direct mail. However you only have to read the letters column in this newspaper to find that consumers complain about it and prefer to call it junk.

To make matters worse, the Post Office is trying to persuade advertisers to spend more of their budgets on direct mail, using statistics to prove that it is becoming cheaper to advertise this way rather than use TV or press advertising. For instance, they say the cost of direct mail has risen more slowly than television and press.

Only last week they revealed that in 1987 they handled 1,628 million pieces of direct mail and that direct mail's share of the national advertising expenditure has now reached 10 per cent. If you think you received more than your fair share of this it is because you are a reader of *The Times* and, in advertising jargon, an AB. As such you will receive more than Mr Average and your household will receive two items of direct mail every week. It may seem more than this though, especially if you have over-purchased anything through the post in the past. By doing so you have become a mail order buyer and your name will be used more frequently.

The industry is growing and because it is happening so quickly there are not enough people who really know about the business to serve the advertisers who want to use it. Five years ago only two out of the top 20 ad-

vertising agencies had a direct marketing department. Today all of them will claim that they have some direct mail expertise. Unfortunately, this is often not enough.

At a recent conference the Direct Mail Sales Bureau, an organization funded by the Post Office and the direct mail industry, announced that research showed that 83 per cent of people opened direct mail envelopes and 66 per cent of people read the messages inside. These statistics were used to prove that since most of the envelopes were opened and read, people liked the stuff. Surely, it just proves that you have got to open the envelope before you can decide that it is junk and should be thrown away? The qualitative research that accompanied these statistics showed that attitudes to what is sometimes called letterbox advertising is negative, particularly from companies with which the reader has had no contact with before.

Advertisers ought to improve the quality of their direct mail rather than concentrate on the quantity. They should target it carefully and not indiscriminately. They should take note of the growing dissatisfaction with junk and to create direct mail packages that people will enjoy receiving and replying to.

Direct mail is different from other forms of advertising, in that one tawdry piece of mail can discourage recipients from opening other envelopes. However, press and television ads that are poor do not detract from their rivals in the same way. TV advertising managers to sell a lot of products and at the same time most of it entertains. Advertisers and agencies have learnt that a poorly produced campaign will damage sales. Junk mailers need to learn the same lesson.

Jan Dewar is Chairman of Dewar, Coyle, Maclean Ltd, an advertising agency specializing in direct marketing. Tel: 839 6331.

Advertisers are demanding quality paper. Andrew Lycett reports how the industry is meeting the challenge

Paper is the latest element in publishing to crumple before new technology. Advances in printing, particularly speed, require better quality paper. With Britain's advertising boom showing little sign of abating, companies are demanding improved reproduction in their promotional material — from full colour advertisements in up-market magazines to glossy corporate literature, such as annual reports.

Paper manufacturers, delighted to diversify out of basic newsprint production, are responding with extravagant campaigns aimed to encourage designers and printers to specify their premium products. For making quality paper, with its different weights and finishes, is not only technically challenging but also potentially lucrative.

A top grade two-side coated art paper can cost up to £1,400 a tonne, compared with £425 for newsprint. Tom Wilding, boss of UK Paper, says: "The business is about adding

value to the basic wood pulp used in paper. Instead of a paper being almost 100 per cent pulp, as in newsprint, ours may be only 60 per cent."

UK Paper is Britain's leading quality paper manufacturer. Its main mills at Donside, near Aberdeen, and Slingbourne in Kent, supply over a fifth of our one and two-side coated papers.

Next week the company is floated on the Stock Exchange. As Bova UK, back in the 1960s, it operated as many as 16 newsprint machines. But British newsprint manufacturers could not compete with Scandinavian imports. By the early 1970s the company was badly run

down. It started replacing newsprint capacity, spending over £50 million during the past five years moving, as its flotation document puts it, "into higher margin printing and packaging papers." In 1986 Wilding led a management buy-out — the same year that his family firm,

Wilding Office Equipment, also went public.

UK Paper's top grade paper is the two-side coated Consort Royal, made at Donside in eight weights from 115 to 270 grams. Over 50 grams of that may be a coating of pigment, largely china clay. Laser units scan the production process to ensure the exact mixture of fibres needed to give the paper rigidity — important for smooth runs through fast offset presses.

Jan Lakin, managing director of Donside, says Consort Royal — used by IPC on covers of *Country Life* — allows printers to "spot varnish, get

higher contrast and put as many as 12 colours on a page."

Over the past year UK Paper has been promoting Consort Royal heavily in these terms. "We're trying to make people aware of what can be done with paper and print," says Lakin.

This week Consort Royal won the Advertising Creative Circle's Gold Award for "best use of unusual media to achieve an advertising message". In November Donside sponsors the first National Graphic Design Awards. There is one catch — work must be submitted on Consort Royal.

Donside reserve 15 per cent of its production runs for the Hi-Speed Opal and Diamond ranges it makes for rival Wiggins Teape, which prefers to concentrate on such specialities as carbonless papers.

Wiggins Teape has surpassed even Donside in promoting Opal and Diamond, launched last October. It broke a vase, sent a piece to seven top illustrators, asked them to paint on it, photographed the results and printed them in a glossy booklet — one design to each page of a different weight of paper. The booklet was then sent out to potential buyers. Neal Courtney, product manager, says the idea of relating surface texture to ceramics was intended specifically to appeal to designers. Despite a six-figure price tag, the campaign was worth it. "We're already at almost our three-year targeted sales," he says contentedly.



Posh pottery: In a bid to sell quality papers, companies are using top illustrators. Wiggins Teape commissioned several artists to paint fragments of a broken jug. On the left is by Jack Pearce; right by Graham Evernden

A matter of 'residuals'

US TV dispute could benefit British writers

The 1,800 members of the Writers Guild of Great Britain will shortly receive instructions not to sign contracts with American producers in the wake of the US strike which led to picketing in Hollywood yesterday.

Walter Jeffrey, General Secretary of the British Guild, said that should the American strike be prolonged, affecting 9,000 members there, "US companies will look for substitute film and TV writers in the English-speaking world, starting here. We don't want our members breaking the strike by doing work that would otherwise be undertaken by colleagues in the USA."

The US strike centres on the issue of "residuals" — payments for films that are sub-

sequently shown on TV or shows later sold to foreign companies or broadcast on cable.

"American agreements are extremely detailed and notoriously tough to negotiate with as many as 90 people participating," Jeffrey added. But the question of "residuals" grows more complex both for freelance writers and those on the staff of broadcasting companies. John Foster, broadcasting organiser of the NUJ, said "Until recently, external services aside, 98 per cent of broadcasting here was

to do with UK only so we didn't consider residual payments."

"But after BBC 1 and 2 began selling material to cable companies in Scandinavia the secretary of the Norwegian journalists' union asked about our arrangements for collecting copyright, and we had to say there weren't any." He told us "you're stupid — this must be worth a million a year to your members."

The NUJ are now concentrating on broadcasting copyright and "generally, companies selling their material internationally accept the principle for freelancers, though not staff members," Foster said. "But there's still a long way to go."

David Leitch

Starting early

Finding out what life's like as a trainee reporter

The judges are drawn from the management of Times Newspapers.

Using the school computers, pupils word process stories in a column format, paste them up and photocopy the pages. Some schools invite local journalists to visit before the competition to explain the intricacies of techniques, such as writing headlines.

"The standards really are astonishingly high," said Gordon Jones, Chief Executive of

TINS. "And they get better each year."

On occasion, stories generated by the competition have appeared in "real" newspapers. "We arranged for one girl, aged 12, to telephone Sir Peter Saunders, the impressive responsible for *The Mirror*," said Mr Jones. "She thought up a question about the play that he had never been asked before, which produced a story taken up by the national press."

The winners get tea at the Waldorf plus a token prize last year it was a plaque of the first front page of *The Times* produced at Wapping. The winners of the under-15 section receive an added treat. They become next year's agency staff, receiving an early initiation into the joys and trials of life as a news agency reporter.

Nikki Johns

CREATIVE, MEDIA & MARKETING APPOINTMENTS

BBC South & East REPORTER

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MEDIA & MARKETING

Best of sellers

Which ads have made it in the market place?

The advertising industry has long been weary of the charge that its most creative campaigns do not create the most sales. Now the IPA — the agency-funded voice of the industry — is looking for ammunition to deflect the criticism.

Next week it will run the second in a series of advertisements in the national and marketing press designed to attract entries for its Effectiveness Awards, an eight-year-old scheme which commends campaigns solely on the basis of their ability to generate sales. "Will BBH win their first award this year?" asks the headline. Bogle Hegarty — most famous for turning the laundrette into a glamour venue with its commercials for Levi 501s — was, until recently, not an IPA member and was, therefore, not eligible to enter the Effectiveness Awards.

"We don't want to encourage the feeling that these are dull, bureaucratic awards," explained Hamish Pringle, managing director of Madell Wilmot Pringle, the agency behind the IPA's campaign. "We want to make sure that the good creative campaigns are written up into case histories and entered."

Another reason for running the campaign — which continues until June 27 — is to coax more advertisers into divulging the closely-guarded sales data necessary for their agency to prove the effectiveness of a campaign.

When the IPA launched the scheme in 1980, the industry responded enthusiastically with 80 entries. In subsequent years the numbers have fallen to between 50 and 60, but the quality of the analysis is said to have improved. According to Pringle, an estimated 15 per cent of entries use computers to separate the effect of advertising from the host of other factors which might have influenced sales.

Carys Bowen-Jones

A guru among mag men

David Housham meets Haymarket's new editorial director

Clive Irving is not a well man. "I've been reinfected by the magazine bug," he admits. It is an infection that is not being fought but cultivated in his new job as editorial director of the trade magazines giant, Haymarket Publishing, whose flagships are *Campaign* and *Management Today*.

In the '60s, Irving's ideas created waves in newspaper and magazine publishing — including the Communications Column in *The Times* of 20 years ago. "Clive was the whizz kid of Fleet Street," remembers former fellow flyer, Ron Hall.

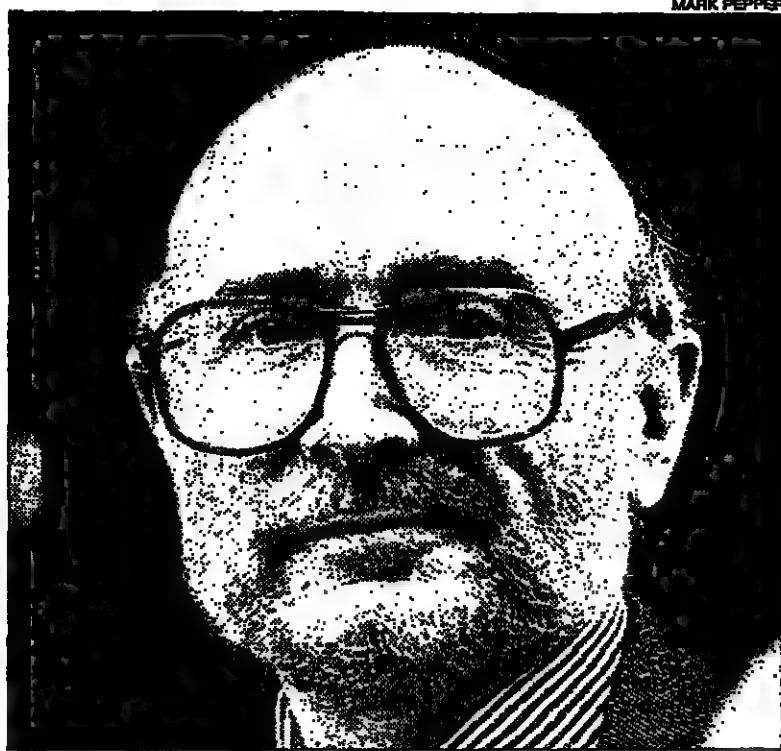
With successful re-launches of *Management Today* and *Marketing* under its belt, and the reinforcement of the ad-person's oracle, *Campaign*, Haymarket looks ready for some new runners to add to its stable of more than 40 titles.

Irving's return after almost a decade in America, latterly at Condé Nast, might suggest an upcoming canter by Haymarket into the consumer glossies arena to beef-up its rather humdrum motoring, hi-fi and camping titles.

But three weeks into his new role he prefers to emphasize the editorial quality of *Management Today* and *Campaign*, and talks about the potential for expansion (possibly into Europe). He says: "Campaign has always been a training ground for good journalists who leave it for newspapers. I want to create an atmosphere in which people will see their careers here on a longer term basis. After eight years' absence I'm struck by how much more competitive the media world, particularly the magazine world, is in Britain compared to New York."

"Europe is much more like one market and that makes America seem like a more insular, protective place. I think the presence here of publishers like Gruner and Jahr is a good thing — the Europeans are upgrading our standards, bringing higher production values and more sophisticated editorial to our women's magazines."

Irving says it was the sophisticated house style at Haymarket, chiefly due to design director, Roland Schenk, that drew him there. "The Euro-invasion is a sign that there are no fixed boundaries between European countries, as is the coming of satellite TV. The rules are being redrawn and there are exciting years ahead."



The incorable: "The pattern is that I always stop if I find I repeat myself"

'The rules are being redrawn, we face some exciting years'

Moving on from a discussion about *Management Today* ("It should now start considering the life of the businessman in the round") and confessing to top-of-the-head rumination, he adds: "There should be a blurring between traditional trade and consumer magazine thinking. I'm just working it out now. I don't know what the implications are. I don't accept narrow terms, it's not the way I work."

Irving has an extraordinary track record. At the turn of the '60s he raced from the features editorship of the *Daily Express* to helping Mark Boxer create *The Sunday Times* colour supplement, then to the editorship of Michael Heseltine's short-lived but influential *Topic* magazine, and then back to *The Sunday Times* to set up Insight with Ron Hall and Jeremy Wallington.

"Clive would have become editor of *The Sunday Times* after Denis Hamilton," says Hall, "but he was poached

by Hugh Cudlipp". In 1965 he became the executive editor of all IPC magazines, then in 1966 helped in the successful franchise bid that established London Weekend Television.

Irving's next turn was into that now familiar mediand creature, the publishing consultant. He took part in crucial developments at the *Radio Times* (Geoffrey Cannon-era) and *TV Times* and worked on various American magazines and ventures, partly with former *New York Magazine* proprietor, Clay Felker.

Finally forsaking magazines, he moved to Long Island eight years ago to write novels and film scripts for David Putnam which, alas, remained scripts. A chance meeting in a New York street with Harold Evans got Irving re-exposed irresistibly to the magazine bug two years ago. He has helped Evans launch *Traveler* from

the ashes of *Signature*, a magazine that had been distributed to 700,000 Diner's Club members in the States and which Condé Nast bought from the bank, Citicorp, for \$25 million. Under the Evans' motto, "Truth in travel", they aimed to bring the most opulent production standards and lavish editorial budgets (no freebies to be accepted) to "one of the most corrupt areas of journalism".

After half a dozen issues of credible, top-notch travel journalism, *Traveler* has a circulation of 900,000, biased towards women, and as planned is not wholly dependant on travel-related advertising — 60 per cent of the ads being placed by the usual luxury brands of perfume, cars, etc.

Irving thinks that American publishing idioms cannot be transferred to Britain as successfully as European ones, such as *Elle*. But he does believe that American companies' willingness to spend big editorial money on buying quality relationships is an example that should be followed here.

He says: "Americans understand that it takes a large initial investment and at least three years, usually a lot longer, before you see profit. You need capital, nerve and confidence in editorial."

It drives him crazy that the British are so quick to bury good ideas — he cites the first, up-market *Today* (he worked on some dummies) and the *London Daily News*.

"What's missing here is the editorial patronage of *Time*, *The New Yorker*, *Spy Magazine* — that editorial culture. We used to have it here in newspapers, that level of finesse, when people could spend a lot of time on one story."

A slight reticence betrays that Irving, at 55, doesn't want to get too nostalgic about the days of Boxer, Armstrong-Jones, Bailey and Frost. "It doesn't embarrass me any more than anyone's youth should embarrass them. It was a wonderful time to be young, all the restrictions were lifted, but I wouldn't want to repeat any of the things I did then. The pattern to my career is that I always stop if I find I'm repeating myself."

Predictably, his newly-raging magazine virus is a glossy strain. "Magazines like *The Face* and *Blitz* have created their own language," he muses. "People who read *The Face* when it started are now older, they're working and earning lots of money. What magazines do they want when they're 30? Do they feel other magazines have fallen behind what they've achieved...?"

Bowes aquiver

Despite deep scepticism among newspaper analysts, Roger Bowes, former chief executive at both Mirror Group and Express Newspapers, is bullish about his new regional morning paper.

Details of *North West Times* — a kind of latter day *Manchester Guardian* — are due to be unveiled after the Budget. Bowes plans an independent quality paper with a circulation of 60,000, 50 journalists and £2 million capital.

But even the most successful regional mornings piggy-back on a local evening paper, says consultant Harold Lind, who foresees cash-flow problems while the paper builds up classified ad revenue. "Two million pounds is not enough," he says, "it strikes me as ludicrous".

"It's probably just viable," says Brouwen Maddox of Kleinwort Greaveson, "but you'd have to sacrifice editorial quality."

Unabashed, Bowes says costs will be cut by contracting out printing and distribution, and thinks advertisers will welcome a cheap alternative to the nationals. "People will have to rely on my record and my knowledge of the business."

Whose tops?

What do you need to make the row of four heads at the top of the *Guardian's* new front page? The answer, to judge from the first 22 editions of the new look, is to be a male politician (16 out of 88) or a sportsman (nine). There have been twice as many men as women — but reassurance that the paper has not shed all its traditional values comes in the lack of interest in figures from business and the City. There have been three.

Maker million

One man who should do well out of Owen Oyston's imminent return to the chairmanship of Red Rose Radio is chief executive David Maker, who does not see eye to eye with the former chairman of *News on Sunday*. Oyston has mounted a share offer which values Red Rose at £15 million. Maker's 60,000 voting shares and 270,000 non-voting are worth just over £200,000 at the offer price, and he has options over a further 270,000. That, and a golden handshake, could make him the first millionaire out of commercial radio.

Soaps clean

The recently-appointed Bishop of Oxford, Richard Harries, is concerned about the moral impact of soaps. He organized a two-day conference last week at Cumberland Lodge, in the middle of Windsor Great Park, where Alan Plater, Melvyn Bragg, and Katharine Whitehorn

talked on such issues as "Soap operas — reality or illusion". They decided soaps help people to talk about their own problems by reference to those suffered in *Coronation Street* and *EastEnders*.

Soft selling

Although many viewers, and not a few commercials-makers, are convinced the ads are louder than the programmes, the IBA and the ITV companies say they aren't, because the IBA rule is that they shouldn't be. Sometimes it's caused by "compression" (putting the sound through a machine which makes the quiet bits louder and the loud bits quieter), sometimes by producers fearful clients will complain if there are quiet bits in their ads, sometimes by the sheer speed at which the viewer is bombarded.

Briefly...

Michael Grade may have axed Channel 4's children's programmes and Mavis Nicholson, but one daytime programme he does seem to approve of is *Business Daily*, now contracted until July 1990... *Carlson's Magazine* is to test market a new monthly "how-to" women's title, *Notions*, later this year as a rival to *Prima* and *Essentials*... Virgin plans to offer independent radio stations a networked overnight pop service... *The International Herald Tribune* is contemplating a weekly international TV programme analysing world news...

Nick Higham

CREATIVE, MEDIA & MARKETING APPOINTMENTS

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We're looking for writers to contribute sales and technical copy in all these areas. We need people who can write precisely in a lively style, and have good technical knowledge and awareness of the market.

Applicants must be based within easy travelling distance of Central London, and be free to work at our offices when necessary.

Please write with full CV and examples of recent work to: Alison Hjul, TTM&R Limited, 15 Newman Passage, London W1P 3PF, Telephone 01-580 3380.

THE AMERICAN MUSEUM IN BRITAIN requires a full-time, resident DIRECTOR

Write or telephone for particulars of the post and method of application to the Secretary to the Trustees, Claverton Manor, Bath BA2 7BD, Avon. Telephone Bath (0225) 60503.

SPONSORSHIP EXECUTIVE

Required by British Equestrian Promotions, horse sports' own agency, operating from central London. The job involves marketing sponsorship opportunities in Horse Trials, Show Jumping and other equestrian disciplines to potential sponsors and advising the sport and the company on future policy. The successful candidate must have a relevant commercial background, be capable of working in a small friendly but sometimes chaotic office, be able to generate new ideas but work within the governing bodies' policies. Enthusiasm for the sport is essential, detailed current knowledge is not.

Initial salary around £20,000 depending on experience; company car, private health insurance and voluntary pension scheme.

Apply in writing with full CV and references to Hugh Thomas, BEP Ltd, 35 Belgrave Square, London SW1X 8QB

AMA SALES EXECUTIVES

TRAIN IN RECRUITMENT BASIC + COMM 1st YEAR PROBABLE £22,000 PRE-FLOATATION RECRUITMENT EXPANSION

A new force in recruitment, a higher gear in success. Join one of the most successful companies in the industry. To accommodate the increasing demand for our services AMA are now recruiting consultants to join our highly successful team. You will be working with a motivated group of people, a client bank of 5000 companies, an advertising budget of £300,000 pa and 600 candidate applications per month to give you the formula for success. If you can identify and respond to this challenge, work in a dealer room atmosphere with dealer room rewards including company car after 12 months, company paid holidays & cash bonuses...contact

Elaine Hayward 01 631 3275 231 Tottenham Court Road London W1P 9AE ALEXANDER MANN ASSOCIATES Plc

ADVERTISING & DESIGN

£10,000 - £25,000

IF YOU HAVE A VACANCY TO FILL OR ARE LOOKING FOR A MOVE

Call us NOW at ATA CREATIVE RECRUITMENT for an initial discussion.

London, 01-637 0781
Leeds, 0532 580510
Manchester, 061 832 5856
Bristol, 0272 211035
Birmingham, 021 643 1994

ATA CREATIVE RECRUITMENT 211 Great Portland St, London W1N 5HA

DRAKE PERSONNEL MARKETING MANAGER

£18 - 25,000

Our client is seeking a highly motivated individual who has proven marketing experience with a blue chip company to launch a highly successful stationary product throughout the UK. Knowledge of exclusive retail outlets an advantage. An enthusiastic and determined individual will succeed. Call Jane Macdonald on 01-734 0911.

Be seen with the right company

LEARN TO TYPE IN 20 HOURS GUARANTEED

Flexible hours Call 01-250 0390 NOW Cranbrook Training Centre

PR/PUBLICITY EXECUTIVE SEYMOUR

Seymour, Britain's leading independent magazine distributor, seeks to appoint experienced PR/Publicity Executives whose responsibilities will include: writing press releases on behalf of client publishers, generating weekly newsletters for Seymour's trading customers, purchase and planning of advertising, organization of functions and events, briefing designers and suppliers of publicity/print requirements. Good communication skills are required for regular liaison with client publishers and the industry trade press, and working closely with a lively and youthful account management team. Attractive salary and bonus and other benefits for the right applicant.

Applications in writing to Mrs Linda Harpley, Personnel Manager, Seymour, 334 Brixton Rd, London SW9 7AG.

CREATIVE, MEDIA & MARKETING APPOINTMENTS

RECRUITMENT

SALES PROFESSIONALS!

If you are currently looking for your next career move, we can help you find the right position quickly and painlessly.

Being an established Consultancy specializing in Sales Recruitment we are experienced in meeting your needs discreetly and professionally.

Below are just a few of our current vacancies although we are presently dealing with over a hundred Top Flight Sales vacancies.

Advertising Sales.....High Basic - OTE 25K + car
Drinks System Sales.....Major Accounts 18K + car
Transport Leasing
Sales.....Excellent Prospects 20K + car
Computer Recruitment.....15K Basic - OTE 25K + car

If you are 21-37 and are living in London or the Home Counties, please call us for a confidential discussion on:

01-686 2842

London, Bristol, Birmingham, Manchester

SENIOR DESIGNER

Sanderson's influence on design since 1860 has been far-reaching and dramatic. All our fabrics and wall coverings bear the unmistakable stamp of quality and style, which is why we are leaders in the home and export markets.

Our continued success relies upon appointing talented professionals and we are seeking a Senior Designer whose experience and creativity will fulfil the high demands of our markets - both the traditional and the most modern.

You should have a degree or equivalent in printed textile design supported by a minimum of five years' experience within a prestigious furnishings fabric company. Colour sympathy and awareness is vital.

In return, we are offering an excellent salary together with a range of benefits which include a pension scheme, substantial discounts on products, subsidised staff restaurant and a social club.

Please apply in writing, enclosing full career details and qualifications, to Peter Ellinger, Personnel Manager, Arthur Sanderson & Sons Limited, 100 Acres, Oxford Road, Uxbridge, Middlesex UB8 1HY.

Sanderson

Donoghue

Expanding Estate Agency in Surrey require ambitious self motivated Professionals with a proven track record.

SALES STAFF

Need not necessarily have Estate Agency Experience. Age: Ideally 24-35. Earnings: in region of £20,000 p.a. Generous Salary + Guarantee + Commission + Company Car.

VALUER

To fill immediate vacancy. Must have had experience with an Estate Agent. Age: Ideally 25-35. Earnings: £ negotiable. Car (BMW) + Profit Share + Directorship possibilities after limited period.

LETTINGS NEGOTIATOR

Urgently required to lead up already established team. Age: Ideally 25-35. Earnings: £ salary negotiable. Plus Profit Share + Bonus + Car.

For immediate interview Ref: Tel: 01-549 1933 (Quote Ref: ND)

RETAIL APPOINTMENTS

JEWELLERY SALES EXECUTIVES.

Old established Bond Street Jewellers require experienced sales staff. Languages preferred. Excellent prospects. Salary negotiable. Trainees also required.

Please phone
Mr Goodyear
 on 01-629 6888.

GENERAL APPOINTMENTS

YOUR VOICE

could be your fortune
 Sell advertising over the phone in national quality publications. Earnings depend on efforts. Based in our London office. Immediate start.
 Mike Player
 01 624 6340

ALL BOX NO. REPLY SHOULD BE SENT TO:

BOX NO. DEPT.
 P.O. BOX 484,
 VIRGINIA STREET,
 WAPPING,
 LONDON,
 E1 9DD.

Major Magazine Development

A Health Magazine from Which?

We at Consumers' Association publish Which?, Holiday Which? and Gardening from Which?. Our latest magazine, currently titled Self-Health, is being developed to become an important source of advice and information for people who want to lead healthier lives and a major force in the debate on Health Care. The magazine is entirely redesigned, and we are committed to expanding it into a magazine of broad popular appeal. To do this, we have created three new posts:

- ECONOMIC AND LEGAL EDITOR
- HEALTH AND NUTRITION EDITOR
- PRODUCTION EDITOR/CHIEF SUB-EDITOR

The people appointed to the first two posts will be responsible for writing and commissioning articles in their topic areas, and for developing their own expertise.

The Production Editor will take overall charge of the magazine's budget and production, and, as Chief Sub-Editor, will make sure that all published copy is lively and in house style.

Essential qualifications are a degree, plus relevant journalistic experience and/or substantial knowledge of law, economics, nutrition or medicine.

Salaries are negotiable for all posts within the range of £14,000 - £16,000.

Please send full CV plus where appropriate, samples of published work to: K.M. Reeves, Personnel Manager, The Association for Consumer Research, 2 Marylebone Road, London NW1 4DX.

Which?

CANNON

EXPORT AREA SALES/ MARKETING MANAGER SOUTHERN EUROPE

To £25,000 + Car + Benefits North London Based

We are a European brand leader in the auto accessory field with a reputation for quality innovation and strong technical support. About half our production is sold abroad.

Export emphasis, until recently concentrated in Central and Northern Europe, is now being additionally focused on developing the Southern European markets, notably Italy, Greece, Portugal and Spain where current sales are channelled principally through local Distributors.

To head this development we require a high-calibre professional with a proven track record (preferably in/imp) and the ability not only to develop existing business, but also to identify and exploit new sales opportunities. Command of Italian and/or Spanish languages is essential as is high stamina and perseverance. Frequent foreign travel is envisaged.

Total remuneration includes a significant target-related performance bonus. Other benefits include company car and after a qualifying period, subsidised health care, retirement and life insurance.

Please write with full CV to Mr H. Carlton, Export Director, Cannon Rubber Ltd., Ashley Road, Tottenham, London N17 9LH.

GRADUATES

£10,000 + 21-25

An excellent opportunity for positive, ambitious Graduates, seeking a career in Media Sales to be trained by reputable, prestigious publishing group. Excellent prospects.

GRADUATES FASHION

£28,000

Top fashion group seeks career orientated people with a high level of numeracy to learn all aspects of merchandising. Be involved in analysis of current fashion trends and distribution. Full training plus excellent prospects.

Ms Darr
 Stockport Assoc
 Rec Cons
 01-734 8763/2693.

BMI

We publish magazines on behalf of the British Medical Association. We are looking for a person to manage our London office. The person must be a qualified medical professional and have experience in the publishing industry.

We need to increase the numbers in our current sales team. If you are a person with a high level of motivation and a proven track record in sales, we would like to hear from you. Please send your CV to: BMI, 100 Victoria Road, London W14 8JL.

01 379 7996

MEDIA CREME

HELP NEEDED FOR FASHION COMPANY

Media but friendly fashion company desperately needs Office Manager/Secretary with some book keeping knowledge.

Salary and hours negotiable. Contact Sarah Bennett on 01-403 0510/7558. (No agencies).

RECEPTIONIST

Graphic Designers require receptionist with administrative ability. Able to input daily job sheet details onto computer and handle a word processor. Should have good personality and be a good organiser to work in the dynamic and friendly atmosphere based close to Holborn tube.

Salary £7,500 plus bonus opportunity.

SECRETARY

Bright, young, enthusiastic person required to assist and organise design on major client projects. Typing/writing experience a distinct advantage.

Call Tony Searle 01 242 7994.

VERNON OAKLEY LTD

ADVERTISING & MARKETING AGENCY REQUIRES SUPER SEC/W.P. WIZARD

We are one of London's top marketing advertising and sales promotion agencies working for an exciting range of household name clients. We require a first class, career-minded secretary with excellent secretarial skills including W.P. experience, able to work under extreme pressure and used to a long day.

In return we offer an exciting working environment and top salary.

If you think you can meet these requirements please send C.V. to:

Ms Carolyn Marks
 The Marketing Triangle
 17 Newman Street, London W1P 3HD

(NO AGENCIES PLEASE)

EXPANDING W1 ADVERTISING AGENCY

Requires lively Secretary to work for 2 dynamic Directors. Experience and sense of humour essential, excellent typing and admin skills. Salary £10,000 pa.

For immediate interview please contact Lynne Moss on 01-439 8955.

Strictly no agencies.

TV PERSONALITY

£10,000

An International Promotions company that has been closely involved with the recent Winter Olympics is currently seeking a bright, enthusiastic secretary for their Broadcasting department.

This team of four executives represents some of the leading British and American television personalities, many of whom are household names.

As well as good shorthand and typing skills, you will need a cheery and cheerful television manner. Your clients are in contact daily, and need constant attention, so politeness and diplomacy will also be required.

If you are outgoing, resilient and hardworking, and would enjoy us from contact with well-known celebrities, this team could be interested in meeting you.

01-925 0139

Recruitment Consultants

MEDIA CREME

PA/SECRETARY Marvic Textiles Ltd.

PA/Secretary required by Chief Executive of this firm specialising in wholesale fabrics for decoration. Experience and good skills essential for this very varied job.

Location in Acton W3; good salary and car available.

Please apply in writing to:

P M Afia,
 Marvic Textiles Ltd,
 Unit 3, Westpoint Trading Estate,
 Alliance Road,
 Acton, W3 0RA.

DESIGN IN DOCKLANDS PA - £14,000

The Managing Director of a successful commercial interior design company needs a highly competent and committed PA to actively assist in all aspects of the rapidly expanding business, and in particular to play a key role with interesting responsibilities in the marketing area.

The company are located in a spacious, stylish showroom beside the Thames in Wapping (near parking). This opportunity would suit someone keen to lead a challenging and progressive career in a fast-moving creative environment. Please introduce us in confidence for an initial discussion if you have a sound administrative background (preferably in design, marketing or PR), a warm outgoing personality, a well developed commercial sense and excellent typing. Age 25-35.

01 499 6588

The GROSVENOR Bureau

SECRETARY/ADVERTISING

Bright, outgoing Junior Secretary is required for busy Sales/Marketing team in friendly Mayfair Advertising Company. Salary £28,500.

Call Vicky on 01-629 3333

No agencies

STUDIO SECRETARY

A busy and friendly design consultancy in W14 needs a secretary (aged 20-26) who is experienced, efficient, able to work on own initiative, typing (50/60) and is able to work with word processors.

Working alongside the Design Administrator giving full secretarial support to the rest of the team. This will be a varied and rewarding position.

Salary negotiable.

Call Emma Ratten on 01-381-6211

DIRECTOR FASHION COMPANY SW1

Seeks PA with lively personality. Shorthand and WP experience essential. Interesting and varied duties.

Salary £12,000

Contact Jan Coppard on 629 0407.

No agencies.

ACCOUNT MANAGER

Seymour - the leading independent distributor of magazines and periodicals - seeks to appoint an Account Manager.

The responsibilities include analysis of sales statistics, reporting on trends and performance, and development of promotional plans. Applicants should ideally have experience in sales/marketing within the publishing industry and be able to demonstrate good communication skills.

Excellent prospects, an attractive salary, fringe benefits and a car await the right candidate:

Apply in writing with CV to:

Ms Linda Harpley
 Personnel Manager
 Seymour
 334 Brixton Road
 London
 SW9 7AG.



SEYMOUR

THE TIMES HIGHER EDUCATION SUPPLEMENT and THE TIMES LITERARY SUPPLEMENT require a SALES EXECUTIVE

The successful applicant will be part of a small specialist group dealing with classified and display advertisement sales on both papers and should be self-motivated, well educated (languages, especially German or Italian an advantage) and articulate. Some experience of selling would be an advantage, preferably in publishing or an allied business.

In addition to a salary in the range of £9,000-£12,466 the Company offers 6 weeks holiday, membership of BUPA, Luncheon Vouchers and the use of a company car. Apply with full CV to Christopher Lorne, The Times Supplements, Priory House, St John's Lane, London EC1M 4BX.

LA CRÈME DE LA CRÈME

CHARTLEIGH Appointments

YOUNG DYNAMIC PA £14,000

Working within this lively friendly environment, your responsibilities in addition to providing excellent support will include co-ordinating appointments, arranging client functions, office administration and recruitment of staff. Ring now!

EUROPEAN CHALLENGE £16,000

French Importers seek an administrator with sales and secretarial skills who is keen to be involved in a busy international environment. Initiative, drive and commitment will secure a challenging career opportunity.

PURSUING, EDUCATION AND FINANCE £18,000

This is a unique and challenging opportunity enabling you to discover the secrets of controlling all time whilst fulfilling the role as Secretary/PA to their senior director. Excellent benefits plus training on their accounts software given.

KEEP IT CAPITAL £11,000 + benefits

With a thriving sports and social club, you can stay 'in shape' whilst working out as a team with the Secretary for this group of fun loving fund managers! Keep fit enthusiasts please apply!

ALSO FOR WELL PAID TEMP ASSIGNMENTS CALL US NOW

43 BROMPTON RD, KNIGHTSBRIDGE, SW3 1DE

01-225 1777

14 GREY CASTLE, OXFORD CIRCUS, W1A 1LA

01-255 3140

SALES ASSISTANT

QUORUM is Rank Hotels' specialist conference and banqueting service, providing details of a unique range of the finest facilities in the Capital together with advice and assistance on finding the right support service and programme to suit individual clients' needs.

QUORUM has an exciting opportunity for an intelligent, highly motivated individual to assist the Manager and Sales Manager in all sales related activities. Candidates must have a pleasant personality, good telephone manner, typing skills and first class presentation.

QUORUM offers the successful applicant interesting and varied work, a competitive salary, comprehensive Rank Organisation benefits and real opportunities for career development.

Please write with full C.V., including salary expectations, to:

Miss Patricia Combes,

Manager, QUORUM Conference & Banqueting Sales Dept.,

Rank Hotels, Royal Lancaster Hotel,

Lancaster Terrace, London W2 1TY

Rank Hotels

RELIABLE AUDIO SECRETARY/RECEPTIONIST

Required for small, busy firm of Architects in WC1 area. Must be able to work on own initiative and under pressure. Successful applicant will be articulate, flexible and have a lively personality and good telephone manner. Efficient secretarial and administration skills are essential, as is a pleasant appearance and a sense of humour, in order to become fully involved in all aspects of administration.

Salary £. £11,000 P.A. a.s.

Replies with C.V. to:

Richard Marsh,

Marsh and Wilkey,

4 Verulam Buildings, Gray's Inn,

London WC1R 5LW.

No Agencies

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

JOBSLOT DRAKE PERSONNEL

BI-LINGUAL GERMAN-ITALIAN OR FRENCH

£11,000
Enjoy lots of international contact with interesting clients. Learn about the fascinating world of textiles, use your typing skills to run your own show. As secretary to an executive of this friendly expanding company. If you would like to know more then don't hesitate. Call Lavinia Sheeh on 01-734 0911

GET INTO PUBLIC RELATIONS

£11,000
Help to research and organise conferences, attend press conferences, enjoy responsibility of press releases, deal with advertising. As secretary with rusty shorthand you will assist the top executives of this expanding company. If this sounds up your street. Call Liz Drake on 01-734 0911

LIFE IN THE FAST LANE

£11,000
Thrive on pressure? Enjoy involvement and using your initiative? Then this rewarding, demanding secretarial role will meet your needs! Organise and administer while assisting a top director in a city brokers. Audio and WP experience needed, shorthand an advantage, but not essential. For a great career move. Call Julia Kick on 01-623 1226

OFFICE MANAGER

£18,000
Previous management experience is essential for this challenging role with the London's leading firm. Accounts and insurance experience are an asset but don't delay in grasping this career. Determination essential! If you have good organisational skills and an ambition to go to the top. Call Francesca Peters on 01-831 0666

PA

£17,000
A prestigious merchant bank in WC1 offer a challenging PA role with the Personnel Director. Spread sheets are included in the responsibility but the rewards for this career are unbelievable including mortgage subs, free lunch and 57L. If you have excellent secretarial skills and worked at senior level. Call Sue Carter on 01-831 0666

PROPERTY SEC. PA

£15,000
This glamorous fast paced property company are looking for a highly professional PA to assist a senior director with all aspects of property dealing. If you have some experience, typing plus excellent shorthand then you could make this a superb career move. Call Sharon Kay on 01-221 5072

POLITICALLY AWARE

£10,500
Be the lynchpin in this department as you immerse yourself totally in Public Affairs. Organise conferences and social occasions, liaise with MPs and VIPs. Your polite, excellent presentation and typing skills will be appreciated. Wonderful offices and prospects await you. Call Sheila Bates on 01-834 0388

SWEET CHARITY

£11,000
Assisting a charming company secretary you can get fully involved. The company has a very warm friendly environment. You will be responsible for looking after diaries, travel and meetings, all this will be included in your busy varied day. Great opportunity to use your initiative. Call Sharon Kay on 01-221 5072

PR! PR! PR!

c. £10,500
This is an excellent opportunity in international PR! Here is your chance to organise press conferences, write press releases, arrange biographies and promote your career as you assist the head of PR in this prestigious company. With good shorthand and typing these excellent perks and prospects could be yours. Call Sue Lintern on 01-834 0388

JOIN THE HEAD-HUNTERS!

£10-12,000
This is an exciting and unusual opportunity for the right person, to assist the Director of a new executive search group. You will have to meet clients and applicants and you'll eventually end up running your own research department. If you have good shorthand and typing skills plus audio then exc prospects await. Call Liz Bloom on 01-834 0388

Be seen with the right company

sélect' APPOINTMENTS PLC

PA - RETAIL
£13,000
Liaise with VIPs and assist the Operations Director of this prestigious retail group. Your administrative ability essential to organise and co-ordinate the management team.

PA - S/BROKERS
£13,000 + Subs. Mtg.
50% of your time will be spent liaising with international clients so European languages useful. Excellent secretarial skills will merit excellent benefits.

GROUP SEC
£11,500
Take charge of this friendly team of accountants. Use your initiative to confidently handle all aspects of administration, including travel and setting-up meetings.

PA - MD
£12,000 +
Can you keep your head while all about you are losing theirs? Your calm disposition and organisational flair are needed in this busy marine consultancy.

22 South Molton St. London W1W 1DA 01-491 8133
10 Wigmore St. London W1W 8PA 01-637 3822
41 St Mary Ave. London EC3A 8AA 01-283 4564
36-38 Queen Victoria St. London EC4N 4BS 01-236 9246

Career Opportunity

c.£9,000+ plus benefits

Hours: 8.30am - 4.30pm Monday to Friday

Major international Company in Brentford, West London, seek experienced Secretary for two Senior Managers. Interesting and varied role involving confidential work and assisting the smooth running of the department. WP, shorthand, audio and typing required. Please call: Marianne Orchard (Personnel Officer) at Trico Folberth Limited on 01 560 2111.

PROPERTY CHALLENGE

c. £15,000

Become involved in the continued success of this major Property Company as Personal Assistant to the dynamic Chairman. Organising his hectic diary, coping with swiftly changing priorities, arranging and attending social functions and liaising extensively with clients and other members of the company are just some of your varied and involving duties as you provide an aura of calm and order at this very senior level. The ideal candidate will be well spoken and excellently presented, with superb organisational skills, indestructible energy and a sense of commitment to carry out this vital role effectively. Skills: 80/audio/60/WP. Age 30+. Please call 434 4512.

Crone Corkill

RECRUITMENT CONSULTANTS

JOBSLOT
JOBSLOT

KENSINGTON
10 Pembroke Rd., London W11 01-221 5072

WEST END
225 Regent St., London W1 01-734 0911

VICTORIA
150 Victoria St., London SW1 01-834 0388

BOND STREET
72 New Bond St., London W1 01-629 4031

HOLBORN
96 High Holborn, London WC1 01-831 0666

CITY
Plantation House, 31-35 Fenchurch St., London EC3 01-623 1226

CROYDON
6 Suffolk House, George Street, Croydon, Surrey 01-688 5698

DRAKE
DRAKE
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SWITZERLAND

The BANK FOR INTERNATIONAL SETTLEMENTS

an international institution in Basle

seeks a fully-trained

SECRETARY / SHORTHAND-TYPIST

for its General Secretariat

Candidates, who should be aged between 20 and 25 and have English as their mother tongue, should have a good knowledge of French and German. Experience with word-processors, preferably Displaywrite 4, would be an advantage.

The Bank offers an attractive salary and excellent working conditions in an international atmosphere.

Interested applicants are invited to write to the Personnel Section, Bank for International Settlements, PO Box 4002 Basle, Switzerland, enclosing a curriculum vitae, references and a photograph.

LIVELY AND EFFICIENT?

Accord, the leading innovators in the Greeting Card and Gift Wrap market, are looking for a special person to join our Marketing Team.

Are you 20-25, a creative thinker and interested in adapting your office and organisational skills to our production planning?

Publishing in this area is fun, hard work, rewarding and very fast changing. We will train you in all aspects of this responsible position where you will have vital involvement with ideas from inception to ultimate retail sale.

Salary: £10,000 plus profit share

Phone: Melanie Wood on 01-354 0101

Accord Publications plc
Baldwin Terrace London N1 7RU

A Question of Sport

£12,000

Exciting opportunity for an enthusiastic, hardworking sports-oriented individual to join this internationally-acclaimed Sports Promotion Company, involved in all aspects of Sports, Sales and TV promotion. Working alongside their charismatic, energetic MD, you will enjoy a hectic, varied role and lots of involvement: senior level client liaison; co-ordinating travel to events; composing correspondence; etc. The ability to prioritise essential. Confident skills 100/60? Age 23-25? Call 01-409 1232.

Recruitment Consultants to the Communications Industry

THE WORK SHOP

Invest In Your Future!

To £15,000 plus benefits

Our client, a prestigious West End-based International Investment Bank, involved in Real Estate and Portfolio Management, now offers an excellent opportunity for an articulate, well-educated PA. You will be working alongside their newly-appointed Executive Director and your role will encompass setting up meetings; co-ordinating travel; liaising with VIP clients, etc. The ability to demonstrate professionalism at all times is essential. Banking experience preferred. Sound typing requested. Age 24-35. Call 01-495 5787.

GORDON YATES

Recruitment Consultants

JANE CROSTHWAITE
JCR
A friendly but professional agency is looking for an energetic and responsible person to help with the 'Temp' staff. She also needs to be flexible enough to take on a few extra office duties, ie, some typing, looking after people visiting the office, organising the accounts and even occasionally walking the dog! Age, probably, 18-21.
For further details please contact Calla or Sophie on 01-481 2977/2947.

ANTHONY COOK BUREAU

Recruitment Consultants

DESPERATELY SEEKING ... !

Busy word processing training consultancy is searching for a bright, enthusiastic, Receptionist/Office junior. The atmosphere is lively and fun, with plenty of contact with clients. They will appreciate your flexibility, sense of responsibility and energetic personality. You will have a good telephone manner, typing ability and an interest in computers. For further details, please call us on: 01 248 3404/3329.EL5

Gresham House, 24 Holborn Viaduct, London EC1A 2BN.

Telephone 01-248-3404

BUREAU

SECRETARIES

The Australian High Commission in London has vacancies for senior secretaries some being temporary positions available due to maternity leave absences.

Experienced persons who are capable organisers and able to work with minimum supervision are sought. Minimum skills required are 45 wpm typing and 100 wpm shorthand which will be subject to testing. Commencing salary will be £10,380-£11,224 depending on skills and experience. Typing and shorthand proficiency allowances are also available.

Conditions of service include four, rising to six, weeks' annual holiday, up to 18 UK and Australian Public Holidays, flexible working hours. Annual review of salary. Contributory pension scheme is also available.

If you are interested please forward full CV to the Recruitment Officer, Personnel Services, Australian High Commission, Australia House, London WC2B 4LA by 16 March 1988.

The Australian High Commission is an Equal Opportunity Employer and also a smoke free working environment.

SECRETARY WITH HEAPS OF POTENTIAL

Starting package £10k progressing to £20k in second year

Hammersmith

Your chance to break out of the secretarial mould. We are a young rapidly expanding consultancy in the high technology sector. We seek a bright outgoing person with good typing skills to act in a support role for the next 6 to 12 months and then, depending on ability, move into a research capacity, dealing with people. You must be well educated and with a friendly telephone manner and absolutely committed to becoming a success. If you are we can provide you with the environment in which you can achieve that success. The starting package will be around £10,000, but you will have the opportunity to earn as much as £20,000 in your second year. Interested? Please telephone Jo Lamin on 01-748 9898.

MASTERLOCK RECRUITMENT

PA FOR CENTENARY CELEBRATIONS

£15,000

As PR assist, you will be dealing with all aspects of this important year - everything from writing press releases to arranging dinner dances (come on, you'll be PA to the MD you will be handling all confidential matters (5% typing only) and organising his personal & social matters. A real chance to develop your own role. Age 24-35.

CREATIVE PA - W8 £13,000
Are you looking for involvement within a creative environment? If you are confident with a good sense of fun & bright personality, then this young and friendly Design Co could be just right for you. Skills 50/50. Age 23/30.

01-938 1846 or 01-938 1718
139 Kensington High Street, London W8 6SA (entrance off Wight's Lane) Res. Cos

TITHEGATE ASSOCIATES

CITY STRATEGY

£13,000 PLUS BONUS

ASSISTING THE BUSY BOARD DIRECTOR OF THIS LEADING EUROBOND HOUSE YOU WILL BE PRIVY TO ALL COMPANY STRATEGIES AND DEVELOPMENT - THIS WILL INCLUDE SENIOR LIAISON; TRAINING TRAVEL; DIARY APPOINTMENTS AND PROVIDING FULL SECRETARIAL SUPPORT. THIS POSITION REQUIRES A STRONG PERSONALITY TO DEAL EFFECTIVELY IN A BUSY ENVIRONMENT. IF YOU HAVE CONFIDENT SKILLS OF 100/60 AND WP EXPERIENCE PLEASE CALL 01-492 0713 FOR MORE DETAILS.

GORDON YATES GROUP RECRUITMENT CONSULTANTS

FLUENT SPANISH UP TO £15,000

Supporting a busy Director in rights negotiations for an Arts orientated company will be part of this varied and interesting job. Your fluent Spanish will be invaluable for frequent overseas liaison, arranging meetings and dealing with clients. An involved and sympathetic approach to the Arts is desirable for this responsible job. Skills 80/60 and WP experience. Age 25-32. Please call 434 4512.

Crone Corkill
RECRUITMENT CONSULTANTS

SECRETARY

Small West End Office commencing A.S.P. Required by busy Int'l Co. experience in WP and Telex. Salary £11/12,000 and fringe benefits.
Tel Mariam Enany 339 4661 between 10.00 am and 6.00 pm.

DRAKE PERSONNEL MANAGER

£15,000

Launch your career with this exclusive executive search company. This highly specialised consultancy are about to recruit a finance consultant with a view to progress to executive status. This is a challenging opportunity for someone with a good education, commercial experience (preferably personnel) and a strong desire to succeed. Financial remuneration is excellent.
Call Paula Bravinsky on 01-734 0911

Be seen with the right company

DRAKE PERSONNEL EXECUTIVE FRENCH PA

£11,000

Bi-lingual skills are needed by this major French bank. Based in the research division, total involvement will be expected from organising international seminars to client entertainment. Your secretarial skills primarily including S/H and a sound commercial experience are required. Exc. prospects. 5 weeks holiday and 5 salary increases a year are among some of the benefits.
Call Sonia Bravinsky on 01-734 0911

Be seen with the right company

SECRETARY TO THE MANAGING DIRECTOR

Leisure Company (UK and Overseas Properties), busy, friendly Mayfair offices. Plenty of audio typing (word processor or typewriter), shorthand back-up and client telephone contact. Seeking responsible person probably suit 25+. Excellent salary and perks.
Write to: The Managing Director, Barratt Multi-Ownership & Hotels Ltd., 6 Half Moon Street, Mayfair, London W1Y 7RA.

SOMETHING DIFFERENT ?

£9,000 - £10,000

ADVERTISING: An outgoing personality is needed for this fun job. Lots of client contact - good typing. Please see us at Trico. Really expanding company need well motivated Personnel Assistant. Ideal for someone wanting to get away from the crowded role. Good typing & WP.
DESIGN: An exciting environment for a young enthusiastic secretary. An opportunity to get out & about. A clear horizon.
FASHION: Use your creative skills in the hectic work of fashion. Someone confident, good at organising and who enjoys communicating at all levels.
PRODUCTION: Well educated secretary represented in the world of Sport Promotions. Lots of career possibilities.
TEMPS URGENTLY NEEDED!

01-730 2214 (M.C.O.S.)

DIRECTORS' SECRETARIES

DRINKS COMPANY £14,000

The Marketing Director responsible for the Company's activities throughout Europe needs the backup of a first-class PA/Secretary. Languages useful. 100/60.

PROPERTY £15,000

Knightsbridge Managing Director needs PA/Secretary. Capable of thinking and planning ahead and taking on administrative responsibilities. 100/70.

INVESTMENTS £15,000

Managing Director of very busy city office needs flexible all-rounder with financial background to support him in hectic environment. 100/70.

01-629 9323

MAYFAIR PR CONSULTANT

MD of Mayfair based PR Consultancy specialising in FASHION, BEAUTY and HOME requires ambitious, efficient self-starter secretary. Must have good shorthand and fast accurate typing and telephone manner. Some elementary bookkeeping. Salary commensurate with experience, age immaterial.
Call Phyllis Walters PR on 01 498 6001

£14,500 PLUS BONUS A FRENCH SPIRIT?

You need fluent French for telephone and the odd letter plus audio and ideally some shorthand as executive secretary to this Chief Executive. He heads up the international headquarters in Mayfair of a well known French product. An energetic fast moving environment, age 26 - 43.
Call 01-377 8600

SECRETARIES PLUS

The Secretarial Group Ltd

A SPORTING LIFE £12,000

Join this leading sports sponsorship company as Secretary/PA to their Managing Director. Enjoy a true PA role as you handle your own correspondence, liaise with VIPs and totally organise his busy office. 100/60 skills needed.
Please telephone 01-240 3511
Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
2-3 Bedford Street London WC2

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

DUAL ROLE TO £14,000
SECRETARY/
OFFICE MANAGER

Combine your first class secretarial skills with your administrative talents as a vital member of this select international firm of lawyers in WC2. Your charming, professional and unflappable approach will be put to excellent use as you ensure the smooth running of this friendly, small team, supervise other staff, liaise extensively at senior level in this country and abroad, arrange social functions when necessary and provide a comprehensive secretarial back-up to the charming Senior Partner. Skills of audio/60/WP, combined with excellent presentation, a winning personality and an enthusiastic, committed approach are essential to share in the continued success of this highly-motivated firm. Age 25-35. Please call 434 4512.

Crone Corkill

RECRUITMENT CONSULTANTS

Secretary to
Chief Executive

£10,800 Mitcham, Surrey

Pershke Price Service Organisation is a successful sales and service organisation supplying internationally manufactured equipment to the printing and graphic arts industry.

We now seek a mature, confident secretary to work as personal assistant to our busy Chief Executive. Probably aged 25 or over, you should be used to working on your own initiative and enjoy a challenge with total job involvement.

You must also be capable of handling important and confidential matters in a discreet and efficient manner. Excellent typing and shorthand skills are essential together with proven experience at a senior level. You will have the chance to use the latest equipment and have your own office. You must be a non-smoker.

We offer excellent working conditions, 25 days' holiday and staff restaurant facilities.

Please write with a CV or telephone: The Personnel Manager, Pershke Price Service Organisation Ltd., Dover House, 141 Morden Road, Mitcham, Surrey, CR4 4XB. Tel: 01-848 7090.

PPS

PERSHKE PRICE SERVICE ORGANISATION LIMITED

ARE YOU WORTH YOUR WEIGHT IN GOLD?

Would you enjoy the challenge of working in a lively, dynamic organisation based in W1 which spans Management Consultancy, Recruitment and Marketing? Due to rapid expansion we are seeking...

SECRETARY c.£12,500 p.a.
Your wide ranging responsibilities as secretary to a young, professional team of consultants will include a high level of co-ordination, telephone liaison with clients and candidates and the opportunity to get involved in our various projects. Fast and accurate typing is essential but WP training will be given. Age 19-25.

RECEPTIONIST c.£11,000 p.a.
You will provide the vital first impression to our many clients, a friendly telephone manner and the flexibility to turn your hand to a wide variety of duties. Enthusiasm, smart presentation and a keen sense of humour will be essential in this new position. Age 19+.

Our excellent package includes PPP, 5 weeks holiday and profit share scheme. Please call 01-631 0479

Seer Selection

RECRUITMENT CONSULTANTS

SEER

EXECUTIVE
RECEPTION
£12,000

One of the world's leading-growing and highly-orientable communications companies is looking to recruit a senior receptionist for the Chairman's office.

The Chairman, a household name, is a dynamic, energetic and highly-orientable communications company. He is looking for a senior receptionist for the Chairman's office. You will have a mature and level-headed approach, with solid secretarial experience to offer. Your social skills will be unquestionably competent, enabling you to deal with VIP guests and clients regularly at head-of-table level, both meeting their calls and their needs.

Age 24-36
City Office
600 0286
ANGELA MORTIMER

Royal Holloway and Bedford New College

ESHAM HILL, ESHAM, SURREY TW20 0EX

FRENCH DEPARTMENT
Departmental Secretary

Bilingual secretary required as Departmental Secretary in the French Department. Duties to include drafting of correspondence, agendas and minutes, administration of student records and examinations and maintenance of student records.

Applicants should be competent shorthand/audio typists able to work on their own initiative and organise their work priorities.

Salary on a scale £8,989 - £10,414 a year including London allowance.

Application forms and further details available from Miss J. Haden, Personnel Office, Closing date for applications 24th March 1988.

01-730 5148 (Rec. Con.)

JAYGAR

HOLIDAYS GALORE
to £9,500 AAE

Take this opportunity to join this well known travel company as secretary to a senior member of staff. A bright and confident person in possession of good secretarial skills to take on a full PA role. Excellent benefits to include free flights and large discounts on holidays. This company also offers interesting jobs in Press and PR to COLLEGE LEAVERS.

Phone applications 01-248 5744
Early/late applications accepted

Elizabeth Hunt

Recruitment Consultants
2 Bow Lane London EC4

01-491 1868

CO-ORDINATE INTERNATIONAL INTERESTS

The interests of this leading City investment group extend to the USA and Far East. PA to the young, energetic MD, you will control his busy, varied business and personal schedule which involves extensive international travel and high level meetings.

Supporting this prominent personality, who prefers to use

his own PC, your role will be largely administrative. Aged 30+, your shorthand ability and WP skills will complement powers of communication and a professional maturity developed within the financial sector.

Salary £13,500 with an early review and excellent benefits.

Telephone: 01-606 1611;
3-6 Trump Street, EC2V 8DA.

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

College Leaver

£9,000 + exc. perks

This prestigious firm of management consultants require a bright secretary to support a team of consultants. Based in very smart surroundings, you will be an important team member of this highly professional international company. Skills: 55/Aud/WP.

Marketing

£9,500 - £10,000

Young fast-moving marketing agency with an impressive client base needs a further graduate secretary to support 2-3 executives. Great opportunity to learn about marketing techniques. You'll need at least 9 months' experience, fast typing - and the ability to thrive in a fast-paced environment.

Public Relations

£9,500 - £10,000

Major PR agency has vacancies for bright, fast-thinking, enthusiastic secretaries in three of their divisions: corporate affairs, financial media relations/ investor relations, and consumer. You'll need at least 1 years' experience, good typing, an appetite for hard work - and boundless energy.

These are just 3 of over 120 vacancies we are currently handling for junior and senior secretaries alike. Intelligence is always a requisite - but degrees are not! For an initial discussion, please call us on 01 625 7252.

GRADUATE APPOINTMENTS
7 PRINCE STREET, W.1. 01 625 7252

01-581 4767
TM INTERNATIONAL
RECRUITMENT
01-584 3222
SOMERSET HOUSE
LONDON W1

ORGANISING
c.£15,000

A dynamic and capable young secretary is needed to help organise two exciting young executives in their 20s on the day-to-day running of their small but successful design company. They are looking for someone flexible who has both back to deal with clients as well as the ability to cope with the hectic time running up to exhibitions. Age 24. Speeds 100bpm.

Excellent long and short term temp bookings in the West End.

£14,000 - And that's tempting!

Please call us for an interview until 6.00pm.

LONDON BRUSSELS

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PA TO MD

Specialist Tour Operator Glos.

Self-starter to join small but expanding French tour operator (over 30 staff, £5 million t/o) with enviable reputation for the excellence of its products and services.

Size of company requires a willingness to 'muck in' as well as organise and to take charge of what is, effectively, a junior management position (2 junior staff report to PA). MD has time-consuming duties as Chairman of trade association and needs someone to help manage workload effectively.

Sound secretarial skills coupled with tactful but authoritative manner, both on phone and in person, plus excellent command of English essential. Knowledge of French useful. Right candidate unlikely to be under 25.

Excellent remuneration package, including free private health insurance, holiday compensation and, after one-year qualifying period, annual bonus payment.

Please send detailed CV and photo to:

Sue Oakwell

VFB Ltd.,
1 St Margaret's Terrace,
Cheltenham,
GL50 4DT.

VFB
HOLIDAYS

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Secretarial
flair?

£10-£11,500

If you can meet our expectations, we'll try to meet yours...

C&L

We expect a lot from our secretaries, but they expect as much from their jobs.

Ask any of them what they like about working for Coopers & Lybrand, one of the UK's leading firms of Management Consultants and Chartered Accountants, and they might give you any one of a dozen answers.

They could describe a working environment that is youthful, modern, prestigious and professional.

They would tell you what it is like to take a responsible and significant role in an extensive range of assignments for many leading companies.

Whatever the precise answer, you would be told of a company that offers opportunities to people with initiative, commitment and ambition.

If you are 21+, educated to O/A level standard, with audio and/or shorthand skills, a minimum WP speed of 50wpm and 2/3 years' secretarial experience, this is your chance to reap the rewards.

They include an excellent subsidised staff restaurant, 4 weeks' holiday, interest-free season ticket loan, skills training and company pension scheme.

Opportunities exist at all levels, career prospects are excellent. Find out more by calling Claire Kingshott, Coopers & Lybrand Associates Limited, on 01-583 5000 ext 3302, or alternatively send a full CV to her at the address below.

Coopers & Lybrand

Plumtree Court
London EC4A 4HQ

ANTHONY COOK BUREAU

Recruitment Consultants

TEMPS - FED UP FIDDLING ABOUT

At Anthony Cook Bureau, all of our clients are benefiting from modern office technology and you can too.

We will give you full training in one or more of the most popular word processing programs such as Displaywrite 3/4, Microword, Word or Samna. This may sound a bit technical (it may not!) but before you venture out to any booking with us, it will all be second nature and fun! Skilled word processing secretaries can command top rates. We pay them.

So if you can't bear the sight of another typewriter and are looking for a professional agency ring

01 248 3404/3329.
Gresham House, 24 Holborn Viaduct, London EC1A 2BN.

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Sales Office Manager

£12K + Benefits
London



Private Patients Plan is one of the UK's leading medical insurance companies and a caring, progressive organisation. In 1987 we achieved record growth - particularly in our corporate business portfolio - and are looking to build on that success in 1988.

We need a mature Sales Office Manager to ensure the smooth day-to-day running of our busy London Area Sales Office - the largest in our expanding network. You will lead a dynamic, enthusiastic sales support team to meet corporate business development targets, as well as seeing that our existing clients continue to receive excellent service. You will also help to refine our administration systems.

If you are an experienced Sales Administrator with 5 years' experience in a sales environment - including at least 2 years in a supervisory role - we would like to hear from you. We are looking for good leadership skills, the ability to work under pressure and, ideally, a secretarial background. Preferred age is 30 plus.

This is an interesting opportunity at the heart of a successful organisation. Excellent benefits include free private health insurance, generous holiday entitlement and mortgage subsidy after a qualifying period.

Please send career details to Pauline Wyatt-Jorgans, Senior Personnel Officer, Private Patients Plan, P.P.P. House, Crescent Road, Tunbridge Wells, Kent TN1 2PL.

Experienced Secretaries Luton

Laporte is a highly successful, international specialty chemical company with its headquarters currently located in the West End of London. At the beginning of May 1988 the operational headquarters will relocate to Luton on completion of the current major redevelopment scheme. As a result, we shall have a number of full-time vacancies for experienced secretaries, to work for Product Directors, and within Finance, Legal, Property and Personnel Departments.

We should like to hear from candidates who have been educated to 'A' level standard, have first class secretarial skills, WP experience, and the ability to provide the support service needed by senior executives. Two positions will require good standard French.

Conditions of employment will include a competitive salary, non-contributory pension scheme, 25 days annual holiday and assistance with travel/house expenses during a short training period in London until the offices move to Luton.

Applications, giving full details of career, experience and salary to date should be sent to:

Chris Wainwright, Personnel Officer,
LAPORTE INDUSTRIES LIMITED
Hanover House, 14 Hanover Square,
London W1R 0BE. Tel. 01-629 6603.

MARKETING MOVE

£11,000 July Review

City MD seeks bright talented individual longing to climb the marketing ladder & join small close knit team of creative writers/publishers. Must have good copy & communication skills to merit this golden opportunity. Sh 50 wpm. Call 377 0777.

Middleton Jeffers
RECRUITMENT LIMITED

CHIEF EXECUTIVE AND TOWN CLERK'S DEPARTMENT SECRETARY TO THE MAYOR

SALARY: £12,114 - £13,965 p.a. Incl.
ARE YOU a good organiser and administrator?
• tactful, discreet and diplomatic, even under pressure
• a skilled and mature shorthand secretary with word processing experience, used to working at senior management level?

If so, you could be the person we are looking for to assist our Mayor in fulfilling his civic functions. In this important role you would be responsible for:

- dealing with all the Mayor's secretarial and administrative work and signing correspondence as appropriate;
- arranging receptions and other functions;
- maintaining a diary of engagements for the Mayor.

It would also be expected that you attend certain Civic functions and undertake other duties which occasionally involve working outside normal office hours.

The position involves a good deal of contact with Councillors, other Council Departments and members of outside organisations as well as members of the public.

In order to fulfil this demanding role, it is likely you will already be a secretary or personal assistant to a Director or Senior Manager within Local Government and familiar with the structure of a Local Authority.

Closing date 31st March, 1988 Ref. 800/180

Application forms available from the Recruitment Office, London Borough of Barnet, 16/17 Sentinels Square, Barnet, Hendon, London NW4 2EN. Telephone 01-262 8282, Ext 2372 (01-262 5602 outside office hours).

AN AUTHORITY COMMITTED TO EQUAL OPPORTUNITIES

LONDON BOROUGH OF BARNET

Literary Distinction

£13,500 - PA to MD

Superb, challenging role offered by this fast-expanding, highly successful Publishing House. Their go-ahead, innovative MD needs a confident, highly-organised PA to liaise with popular media publications; co-ordinate magazine campaigns and new launches; undertake market research projects as well as normal PA duties. Confident communication skills and sound organisational flair essential. First-rate skills (100/60) requested. Age 24-50. Please call 01-493 5787 for details.

GORDON-YATES

Recruitment Consultants

ADMINISTRATOR

Wholesale Jeweller and Precious Metal Company

Hatton Garden £8,000 AAR + Contributory Pension

- Aged 23 - 35 years
- Ability to work on own initiative
- Familiar with Computerized Systems
- Bought Ledger Administration
- Processing of Customer Orders
- General Office Administration
- Stationery Purchasing
- French Language useful

This position offers considerable scope for personal involvement. If you meet the above requirements and are interested in finding out more about this exciting opportunity please contact Valerie West at Retail Search and Selection on 01-437 6517 (3 lines) or send your curriculum vitae to 103A Oxford Street, London W1R 1TE.

SUMMER IN BORDEAUX

Bordeaux Chateau needs 3 persons with impeccable French, top secretarial skills and pleasant appearance. Positions vacant mid April, May, June to end of September. Also guide visitors around cellars and gift shop. Accommodation on estate, car available. Interview early April in London.

Reply with phone number, to BOX M65

Maine-Tucker

CREATIVE GENIUS £10,000

If you want to work for a mega-exciting Creative Company literally buzzing with activity with 110% involvement & people that sizzle with ideas - this is it! This Company recruits young people for their positive attitude, insatiable energy & enthusiasm. In return it offers you real participation, a genuine chance to learn all about the Creative Business in every sphere - PR to Design to Advertising. Typing and shorthand is required but there is a lot more organising besides! Keen to learn in with both feet? So if you are 18-23 and looking for a fun job call us.

50 Pall Mall St James's London SW1Y 6LB Telephone: 01-925 0548

ACE POSTER BEAZLEY ASSOCIATES

VIDEO COMPANY! SENIOR SEC (NO SHORTHAND) £12,000

A strong personality with a calm approach is what is needed for this demanding and varied position. Organising and assisting the MD will guarantee you job satisfaction. With good typing and audio, call Alison Beazley.

For more information 01-437 4502

11 OXFORD CIRCUS AVE. LONDON. RECRUITMENT CONSULTANTS

EXCEPTIONAL PA

Senior Partner of 100 person City based construction and property consultancy seeks experienced PA to organise an challenging workload. In addition to your secretarial (including WP and shorthand) and organisational skills you must have proven experience at a senior level, a good education and above all a sense of humour. Poise, initiative and a confident mature approach are required for this varied and rewarding position. Excellent conditions and highly competitive salary.

Ring for further details or send cv. to:

Amabelle Lawrence, AYL Partnership, 40 Cliffe Street, LONDON EC2A 4AY. Tel: 01-377 6666

WANTED LEGAL SECS

SALARIES c.£11K ++

Can you offer Audio and WP skills and at least two years exp. in any field of law?

We can introduce you to excellent legal practices and commercial companies using those skills!

Call CAROLINE AHERNE

Personnel Appointments

95 Aldwych, London WC2B 4JF. Tel. 01-248 0785 (ansaphone after office hours)

Secretary to Publicity & Research

c.£10,500

The Manager of Publicity and Market Research in the oil business seeks an ambitious secretary to replace a promotion. The job is to organise the daily activities of a small team and to provide full secretarial backup.

You will need good SH/typing. Opportunity to learn general marketing and publicity techniques including Public Relations, desk top publishing, word processing and real pc work.

A hard working opportunity for a secretary with at least 2 years' experience, educated to 'O' level standard.

Benefits include luncheon allowance, season ticket loan and Stock Ownership Plan.

Please apply in writing with full CV to Mrs Jean Dho, Personnel Assistant, Conoco Limited, Conoco House, 230 Blackfriars Road, London SE1 8NR.



RUN THE OFFICE

£12,000 + Disc. Bonus

A small Financial Consultancy needs a PA/Office Manager to run its City office. Your various duties will include secretarial work, handling ad-hoc projects, producing presentation work and general administration. Shorthand is not essential, but good typing and organisational skills are paramount. The ability and willingness to take the initiative and motivate yourself are imperative as is the social poise to deal with clients both on the telephone and in person. Age 25-35. Interested? Please call 588-3535.

Crone Corkill
RECRUITMENT CONSULTANTS

MATURE PA/SECRETARY/OFFICE ADMINISTRATOR

Required to work for two extremely busy partners of an Engineering Consultancy Practice in central London with 35 staff. We require an extremely competent person with minimum 100 wpm shorthand and 60 wpm typing and WP experience.

Previous experience in supervision of junior staff, a knowledge of the operation of accounting systems and production of cash flows will be an advantage for liaison with our accounts section. Full involvement in the development of the partnership will be required. Salary negotiable c.£15,000.

Please send C.V. to:
Mr W R H Orchard
ORCHARD PARTNERS
67-69 Southampton Row
London WC1B 4ET
01 580 0855

£10-11,500 neg. Age 21-24

Good opportunity for a well presented secretary to join an international financial/leasing company based in Mayfair.

The ideal candidate will have proven secretarial skills of 80/60 and wordprocessing experience. Cross-training (Wordperfect) will be given if necessary.

Please send C.V. to:

Deborah Smith
North Associates Limited
11 Charles Street
London W1X 7HB
or telephone 491-4752

Maine-Tucker

MAYFAIR MANIA £8,000 - £11,500

Have you got zip and get-up-and-go? A buzzy, busy, fun, young atmosphere awaits you! Use your initiative and sense of humour to keep young, unruly negotiators under control... Or win your experience and efficiency back after Associates or Partner in the hectic, booming World of Property! Whether you are looking for your first job or for a new challenge - your accurate typing, excellent telephone manner and organisational ability is needed to work in any aspect of Property - Residential, Commercial, Management, Development, Investment - Endless possibilities!

50 Pall Mall St James's London SW1Y 6LB Telephone: 01-925 0548

OFFICE MANAGER/EXEC PA

With min 10 years experience required for West End leading office. English mother tongue + working knowledge of French essential. Salary negotiable. Tel 01-589 8797.

LUXEMBOURG

English mother tongue plus working knowledge of French required for work in Legal/Account office. c.£13,000. Varied work with opportunities to advance. No agencies. Reply to BOX 221.

FRENCH CONNECTION

£14,000

This international financial institution is looking for a bilingual PA to work for one of their most senior executives in London.

A charming Frenchman, he has recently joined the organisation and has responsibility for corporate finance. As his PA, you will be involved in many of his organising his office, dealing with clients in French and English, and supervising a junior secretary.

To make the French connection, you should be able to read at a fast pace. Ideally have some financial experience and enjoy using your language skills in a busy international environment.

Age: 22-36

City Office

726-8491

ANGELMORTIMER

DESIGN SECRETARY

£9,500

International Design company based in W11 urgently seeks a bright efficient Secretary to work for small marketing team.

If you have at least one year's secretarial experience, fast/accurate typing and enjoy a hectic but friendly environment, please send full CV to:

Fiona Kieley
Michael Peters Literature Limited
3 Olaf Street, London W11 4BE

MARK ALLAN TRAVEL

require

SECRETARY/PA to COMMERCIAL DIRECTOR

Hammersmith

Salary c.£9,000 p.a. + benefits

This is an excellent opportunity for a super secretary with shorthand, typing and WP skills. A lively and attractive personality to assist the Commercial Director and notes taken in international travel. Ample scope for initiative in this high pressure but interesting travel business.

Please send C.V. or telephone for application form to: The Personnel Officer, Mark Allan Travel Limited, 130 Mount Street, Berkeley Square, W1T 5AE

Tel: 01-741 9861

SECRETARY/PA

With interest in HORSE RACING required for Bloodstock Insurance Brokers in Knightsbridge.

Applicants should have shorthand and not be afraid of working with figures. Salary according to ability/experience.

Please write enclosing a CV to: Bloodstock & Stud Investment Company Ltd, 69 Knightsbridge, London SW1X 7RV.

EXP SEC

c£11,500pa

'Right hand' required for Partners of West End Accounts. Must have exp SH & typing skills, a flexible approach & able to work on own initiative. Small friendly office. Tel: 01 580 6341

SOUTH MOLTON STREET W1

c£11,000

Personal audio sec to property consultant. Accurate typing - must be able to work alone. 01 629 4554

ENTHUSIASTIC BUSINESS DEVELOPMENT MANAGER

Needed to expand busy employment agency based in Putney. Branch established since 1979. Lots of solid contact to build from. Three interviewers on site. £11,300 per annum basic plus IMMEDIATE COMPANY CAR plus excellent commission package.

Enquiries handled in complete confidence

Margaret Larwill,
c/o 26 The Broadway, Wimbledon SW19 1RE.
Tel 01-947 2836.

CV's by post or faxed to 01-879 7328.

LLOYDS PA/SECRETARY to £18000

Highly competent and smart PA/Secretary for the Chief Executive of a Lloyds managing agency. Someone experienced in the underwriting field with the ability to take a job from the C.E., research it through on own initiative, take care of Lloyds paperwork and generally organise the office and the C.E.

Telephone Interselection 480-7220

Ref C14022

PA to HIGH FLYING INDUSTRIALIST

£13,000ish

He's in the news, travels the world, smokes a lot and has HQ suite south of Thames (opposite Tube Stn). Superb opening for outstanding all-rounder.

Call CAROL STARR on 01 542 6688

Office Angels

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Court of Appeal

Law Report March 9 1988

Court of Appeal

Refusal of firearms certificate upheld

Regina v Aylesbury Crown Court, Ex parte Farrer
Before Lord Justice Slade, Lord Justice Neill and Lord Justice Mann

[Judgment March 8]
A former firearms dealer, whose appeal against the refusal of a firearms certificate was dismissed by the Crown Court on the basis of hearsay evidence and statements of witnesses at a previous hearing, and who had been refused an order requiring the witnesses' attendance, was not entitled to judicial review of the Crown Court's dismissal of his appeal.

The Court of Appeal held in dismissing an appeal by Stephen Manning Farrer from the dismissal by Mr Justice McCullough on January 23, 1987, of his application for judicial review of the Crown Court's (Judge Verney and Justices) on June 19, 1986, to dismiss appeals brought by Mr Farrer pursuant to the Firearms Act 1968.

Mr Farrer in person, Mr Richard Latham for the Crown, the solicitor for the Crown, Mr Justice Neill, giving the judgment of the court, said that in 1982 Mr Farrer obtained a shotgun certificate, a firearms certificate and a certificate of registration as a firearms dealer. In 1984 he was convicted of fraudulent trading in relation to his previous business as a dealer in firearms and sentenced to 18 months' imprisonment. His

firearms and shotgun certificates were revoked and his dealer's certificate expired. He was released from prison. Mr Farrer applied to the Crown Court for the removal of the prohibition on his having a firearm in his possession and appealed against the revocation of the certificates.

After a hearing lasting six days before Judge Slade and Justices Neill and Mann, the Crown Court judge found that the evidence before the court had been insufficient to justify the refusal of the certificates. He also found that the Crown Court judge had been misled by the evidence of witnesses at a previous hearing, and who had been refused an order requiring the witnesses' attendance, was not entitled to judicial review of the Crown Court's dismissal of his appeal.

Three weeks later his conviction for fraudulent trading was quashed by the Court of Appeal (Criminal Division) and he made fresh applications for firearms and shotgun certificates which were refused by the police. Mr Farrer appealed to the Crown Court.

He argued that the police officer dealing with his applications intended to give oral evidence himself and to put before the Crown Court the witness statements of four witnesses at the earlier hearing. Mr Farrer applied for directions, *inter alia*, requiring those witnesses to attend. Judge Verney declined to grant witness summonses.

The hearing lasted three days and the court concluded that with particular reference to evidence of the carrying or wearing of firearms by Mr Farrer, it was satisfied that the grant of a certificate would be a danger to public safety.

The question to be determined was whether that hearing involved any procedural irregularity or was conducted in such a way as to amount to a breach of natural justice or some analogous principle of fairness.

Neither in the Crown Court Rules (SI 1982 No 1109) nor in the special procedural provisions of the 1968 Act were there any relevant provisions relating to the calling of witnesses or the right to cross-examine.

It was, therefore, necessary to consider the matter on the basis that there were no relevant procedural requirements governing the hearing in the Crown Court and that the success of the proceedings was as explained in *Kavanagh v Chief Constable of Devon (1974) QB 620*.

Although in the light of that conclusion the appeal could be disposed of without examining whether, if there were such a breach, the High Court had jurisdiction to set aside the decision, it was not to quash the decision, it was right to consider that question.

It was now clear that even in a case where the court was satisfied that there had been a breach of the rules of natural justice the court retained a discretion whether or not to grant relief.

The judge decided that at the end of the day the Crown Court would have refused the appeals and their Lordships could see no reason why they should exercise by the judge of his discretion.

Solicitors: Mr D. C. H. Williams, Reading.

Scott-James v Bass Chabab and Others
Before Lord Justice May and Mr Justice Waite

[Judgment February 25]

The slip rule in the County Court Rules (SI 1981 No 1687 (L20)) was effective retrospectively to the date of the order and was not just effective from the date of the amendment. The Court of Appeal so held in allowing a defendant's appeal against a judgment of Mr Justice Dooley, QC, who, on February 16, 1988, had refused to set aside an earlier order in which he had held that, although Miss Scott-James, the plaintiff, had been in arrears with her rent as at the date of the original order, a slip-rule amendment made on January 6, 1988 of an order made on October 23, 1987 was retrospective in effect and that therefore a warrant for possession issued on January 8, 1988 was premature.

Under rule 5 of the County Court Rules provides: "Clerical mistakes in judgments or orders or errors arising therein from any accidental slip or omission may at any time be corrected by the court."

Mr Jonathan Ferris for the defendant appellant; Mr Andrew Gordon-Saker for the plaintiff respondent.

LORD JUSTICE MAY said on October 23, 1987 Mr Recorder Michael Barnes, QC, made a suspended order for possession against the plaintiff of Flat 1, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 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LORD JUSTICE MAY said on October 23, 1987 Mr Recorder Michael Barnes, QC, made a suspended order for possession against the plaintiff of Flat 1, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100, 101, 102, 103, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 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999, 1000.

The terms of the suspension were that the plaintiff pay the first defendant the current rent as and when due plus £40 a month towards the arrears.

The figure for the accrued rent arrears as at October 23, 1987 was calculated by the recorder to be £980 after allowing for £1330 damages awarded to the plaintiff against the first defendant.

The order drawn up by the court did not reflect the true intention of the court as it purported to make an order for possession against the plaintiff against the defendant and gave a money judgment in favour of the plaintiff in the sum of £1,330 and for £980 in favour of the first defendant.

Officials of the Rugby League are considering a suggestion that, in the event of Great Britain and Australia reaching the final of the World Cup, the match should be played at Wembley.

The plans are almost complete for the final to be staged in Los Angeles as a development exercise, coinciding with a major campaign to popularize Rugby League in the United States.

However, the Los Angeles stadium has a maximum capacity of only 12,000.

David Howes, the League's public relations officer, was at pains to stress yesterday that the idea of taking the final to Los Angeles was only a suggestion, with Los Angeles still the favourite venue.

Darren Bloor, the Salford half back, will appear before the disciplinary committee tomorrow and will use a videotape as evidence in his attempt to avoid suspension. Salford need Bloor for their Silk Cut Challenge Cup semi-final at Bolton on Saturday.

Bloor appears before the committee after three sin-bin offences, the last of which involved an alleged foul tackle on St Helens' half back, Neil Holding. Salford need to win the cup win in the quarter-finals.

